

Local Market Update – March 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Lennox

- 66.7%

Change in
New Listings

0.0%

Change in
Closed Sales

- 1.3%

Change in
Median Sales Price

Lincoln County, SD

March

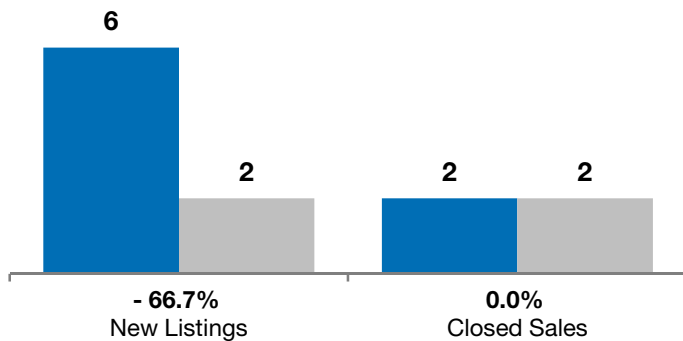
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	6	2	- 66.7%	16	10	- 37.5%
Closed Sales	2	2	0.0%	2	6	+ 200.0%
Median Sales Price*	\$124,100	\$122,450	- 1.3%	\$124,100	\$152,950	+ 23.2%
Average Sales Price*	\$124,100	\$122,450	- 1.3%	\$124,100	\$175,483	+ 41.4%
Percent of Original List Price Received*	96.6%	100.6%	+ 4.1%	96.6%	97.5%	+ 0.9%
Average Days on Market Until Sale	37	34	- 6.8%	37	49	+ 33.3%
Inventory of Homes for Sale	22	7	- 68.2%	--	--	--
Months Supply of Inventory	6.0	2.3	- 62.2%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

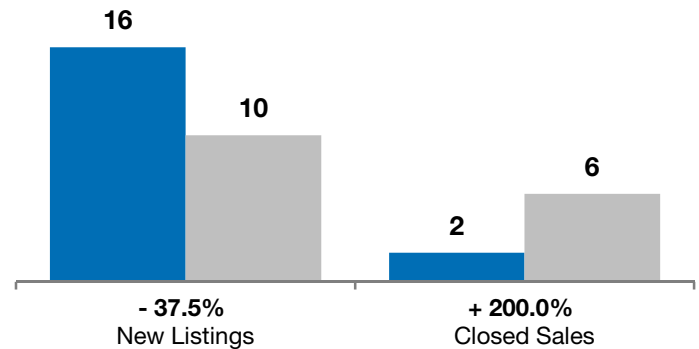
March

■ 2012 ■ 2013

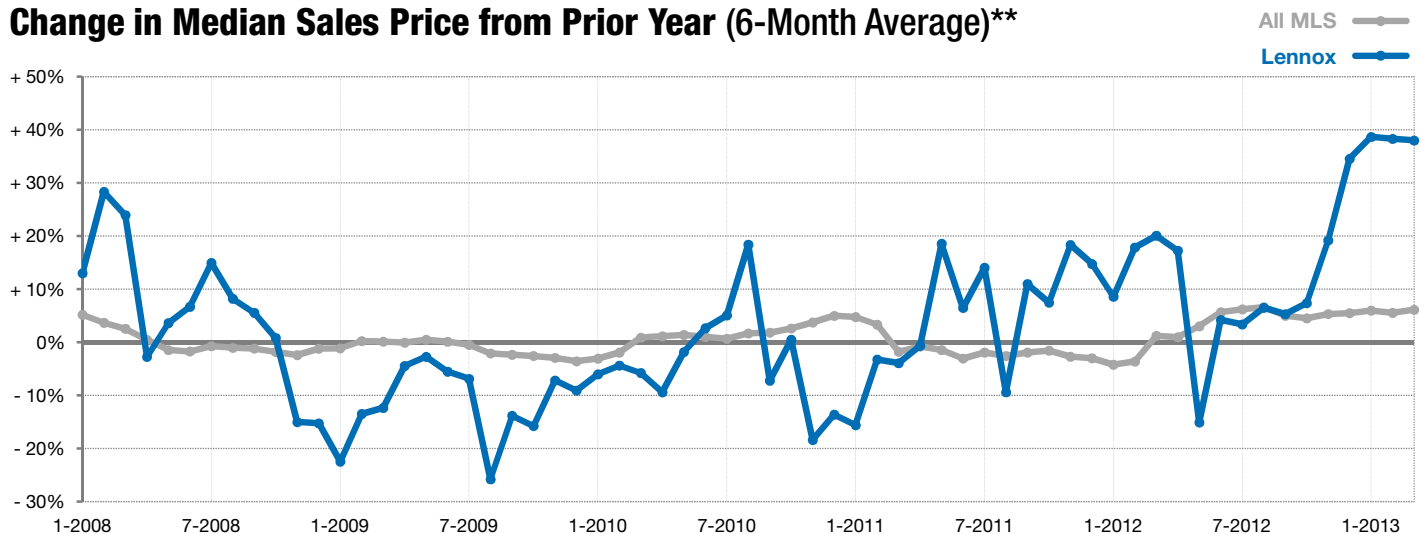


Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 4, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.