

# Local Market Update – April 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Beresford

**- 14.3%**      **+ 100.0%**      **- 45.8%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

Union County, SD

**April**

**Year to Date**

	2012	2013	+ / -	2012	2013	+ / -
New Listings	7	6	- 14.3%	18	25	+ 38.9%
Closed Sales	1	2	+ 100.0%	3	8	+ 166.7%
Median Sales Price*	\$170,000	<b>\$92,125</b>	- 45.8%	\$135,000	<b>\$83,750</b>	- 38.0%
Average Sales Price*	\$170,000	<b>\$92,125</b>	- 45.8%	\$141,583	<b>\$85,206</b>	- 39.8%
Percent of Original List Price Received*	97.2%	<b>85.9%</b>	- 11.6%	94.2%	<b>82.5%</b>	- 12.4%
Average Days on Market Until Sale	286	<b>226</b>	- 21.0%	183	<b>166</b>	- 9.4%
Inventory of Homes for Sale	26	<b>21</b>	- 19.2%	--	--	--
Months Supply of Inventory	11.4	<b>8.3</b>	- 27.9%	--	--	--

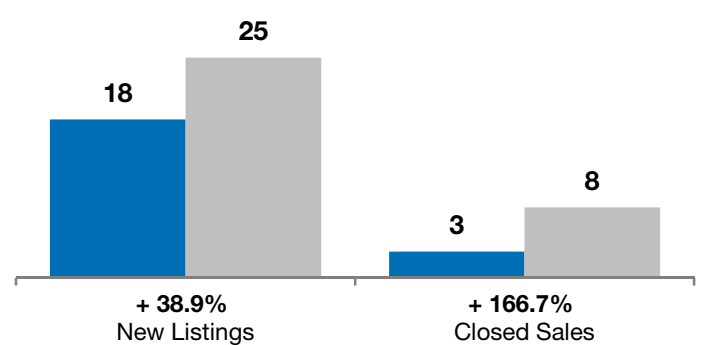
\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

**April**

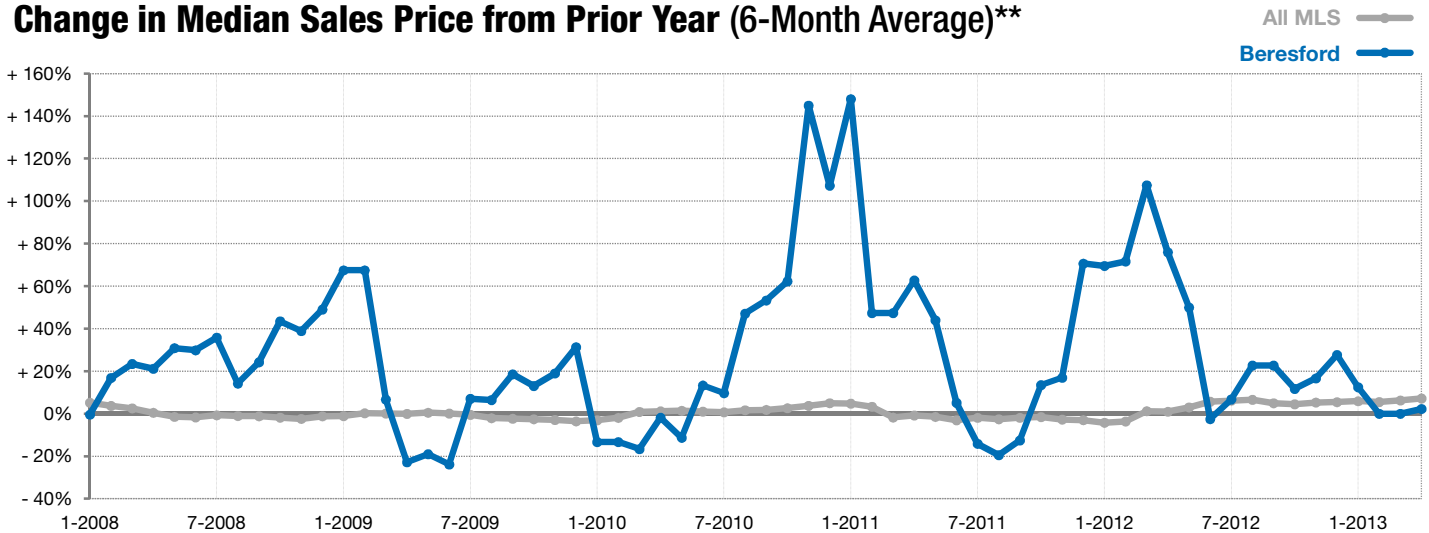
■ 2012 ■ 2013

**Year to Date**

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.