

Local Market Update – April 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Canton

Lincoln County, SD

- 16.7%

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Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

April

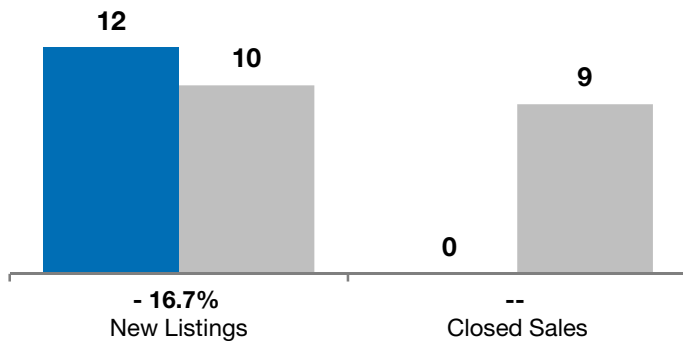
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	12	10	- 16.7%	27	28	+ 3.7%
Closed Sales	0	9	--	5	22	+ 340.0%
Median Sales Price*	\$0	\$107,000	--	\$115,000	\$99,785	- 13.2%
Average Sales Price*	\$0	\$190,656	--	\$150,700	\$150,237	- 0.3%
Percent of Original List Price Received*	0.0%	92.3%	--	93.0%	92.7%	- 0.3%
Average Days on Market Until Sale	0	171	--	96	149	+ 55.3%
Inventory of Homes for Sale	37	24	- 35.1%	--	--	--
Months Supply of Inventory	16.3	5.2	- 68.2%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

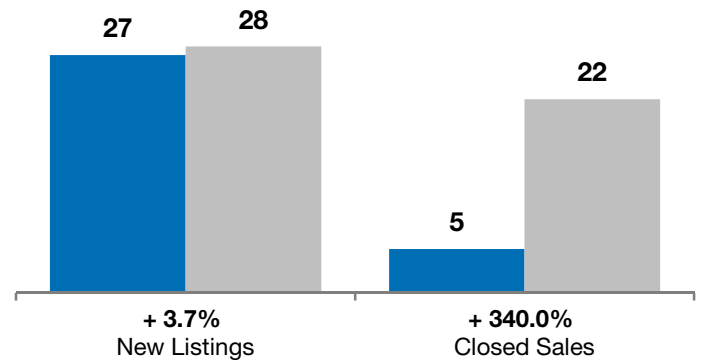
April

■ 2012 ■ 2013

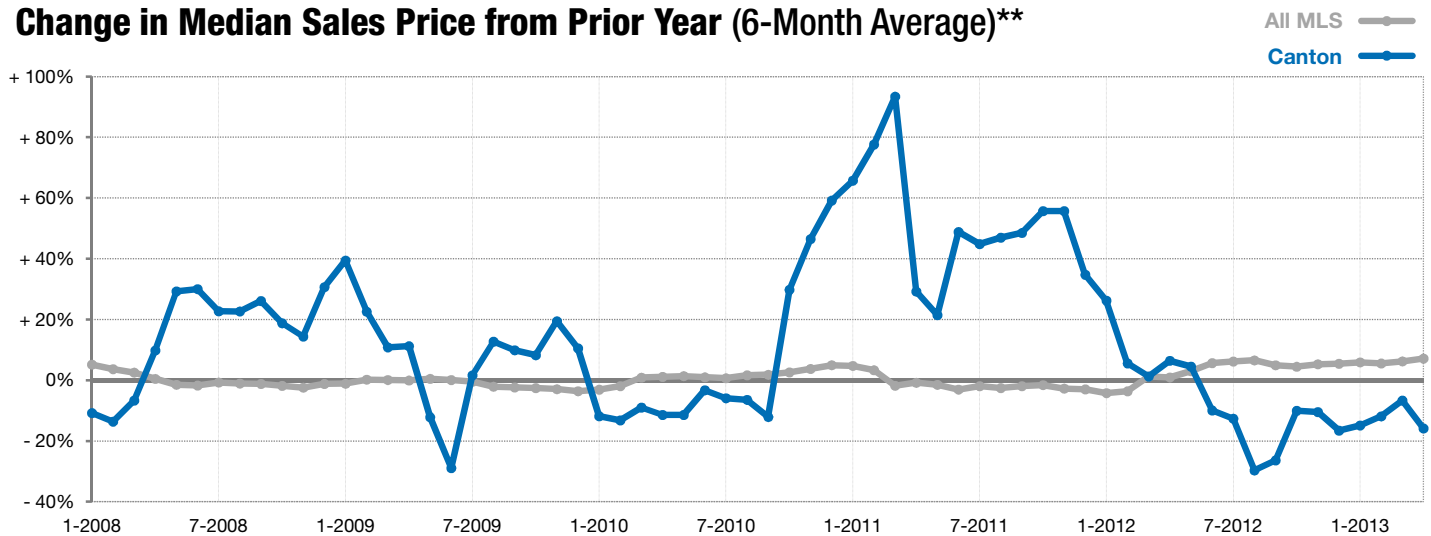


Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.