## Local Market Update – April 2013

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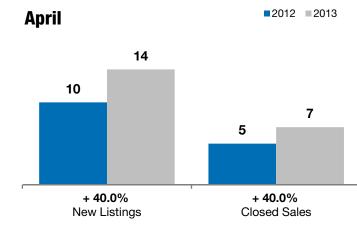


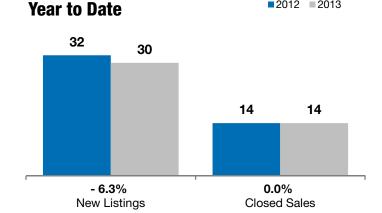
2012 2013

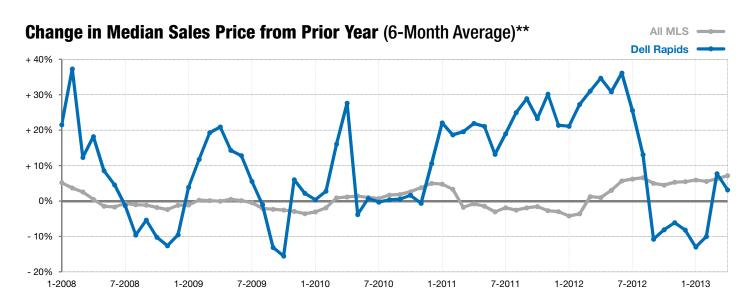
## + 40.0% + 40.0% + 11.6% **Dell Rapids** Change in Change in Change in **New Listings Closed Sales Median Sales Price**

	April			Year to Date		
2012	2013	+/-	2012	2013	+/-	
10	14	+ 40.0%	32	30	- 6.3%	
5	7	+ 40.0%	14	14	0.0%	
\$147,000	\$164,000	+ 11.6%	\$194,500	\$164,500	- 15.4%	
\$152,780	\$189,629	+ 24.1%	\$196,450	\$182,807	- 6.9%	
94.0%	92.8%	- 1.4%	90.7%	93.4%	+ 3.1%	
75	122	+ 61.2%	135	126	- 7.1%	
44	34	- 22.7%				
9.7	6.6	- 32.0%				
	10 5 \$147,000 \$152,780 94.0% 75 44	2012  2013    10  14    5  7    \$147,000  \$164,000    \$152,780  \$189,629    94.0%  92.8%    75  122    44  34	2012  2013  + / -    10  14  + 40.0%    5  7  + 40.0%    \$147,000  \$164,000  + 11.6%    \$152,780  \$189,629  + 24.1%    94.0%  92.8%  - 1.4%    75  122  + 61.2%    44  34  - 22.7%	2012  2013  + / -  2012    10  14  + 40.0%  32    5  7  + 40.0%  14    \$147,000  \$164,000  + 11.6%  \$194,500    \$152,780  \$189,629  + 24.1%  \$196,450    94.0%  92.8%  - 1.4%  90.7%    75  122  + 61.2%  135    44  34  - 22.7%	2012  2013  + / -  2012  2013    10  14  + 40.0%  32  30    5  7  + 40.0%  14  14    \$147,000  \$164,000  + 11.6%  \$194,500  \$164,500    \$152,780  \$189,629  + 24.1%  \$196,450  \$182,807    94.0%  92.8%  - 1.4%  90.7%  93.4%    75  122  + 61.2%  135  126    44  34  - 22.7%	

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.