Local Market Update – April 2013

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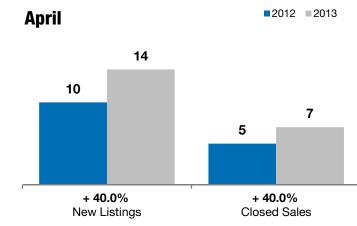


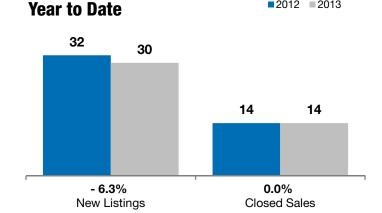
2012 2013

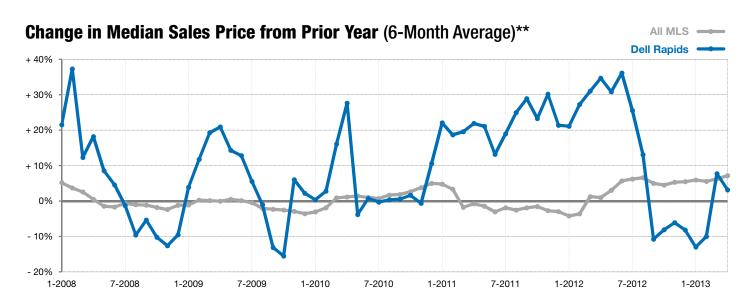
+ 40.0% + 40.0% + 11.6% **Dell Rapids** Change in Change in Change in **New Listings Closed Sales Median Sales Price**

	April			Year to Date		
2012	2013	+/-	2012	2013	+/-	
10	14	+ 40.0%	32	30	- 6.3%	
5	7	+ 40.0%	14	14	0.0%	
\$147,000	\$164,000	+ 11.6%	\$194,500	\$164,500	- 15.4%	
\$152,780	\$189,629	+ 24.1%	\$196,450	\$182,807	- 6.9%	
94.0%	92.8%	- 1.4%	90.7%	93.4%	+ 3.1%	
75	122	+ 61.2%	135	126	- 7.1%	
44	34	- 22.7%				
9.7	6.6	- 32.0%				
	10 5 \$147,000 \$152,780 94.0% 75 44	2012 2013 10 14 5 7 \$147,000 \$164,000 \$152,780 \$189,629 94.0% 92.8% 75 122 44 34	2012 2013 + / - 10 14 + 40.0% 5 7 + 40.0% \$147,000 \$164,000 + 11.6% \$152,780 \$189,629 + 24.1% 94.0% 92.8% - 1.4% 75 122 + 61.2% 44 34 - 22.7%	2012 2013 + / - 2012 10 14 + 40.0% 32 5 7 + 40.0% 14 \$147,000 \$164,000 + 11.6% \$194,500 \$152,780 \$189,629 + 24.1% \$196,450 94.0% 92.8% - 1.4% 90.7% 75 122 + 61.2% 135 44 34 - 22.7%	2012 2013 + / - 2012 2013 10 14 + 40.0% 32 30 5 7 + 40.0% 14 14 \$147,000 \$164,000 + 11.6% \$194,500 \$164,500 \$152,780 \$189,629 + 24.1% \$196,450 \$182,807 94.0% 92.8% - 1.4% 90.7% 93.4% 75 122 + 61.2% 135 126 44 34 - 22.7%	

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.