

Local Market Update – April 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Hartford

- 46.7%

Change in
New Listings

- 80.0%

Change in
Closed Sales

+ 29.1%

Change in
Median Sales Price

Minnehaha County, SD

April

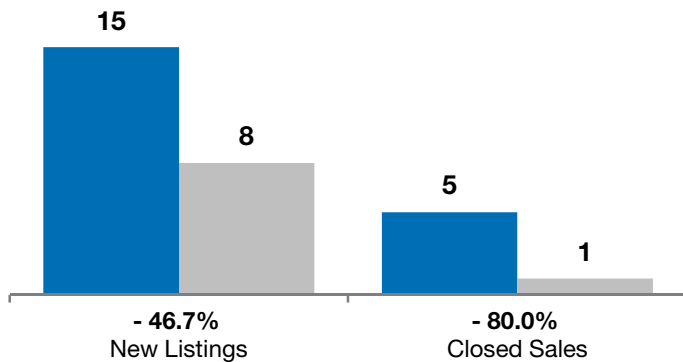
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	15	8	- 46.7%	45	24	- 46.7%
Closed Sales	5	1	- 80.0%	14	3	- 78.6%
Median Sales Price*	\$194,350	\$251,000	+ 29.1%	\$181,475	\$138,500	- 23.7%
Average Sales Price*	\$207,090	\$251,000	+ 21.2%	\$189,382	\$169,500	- 10.5%
Percent of Original List Price Received*	91.8%	93.0%	+ 1.3%	93.4%	90.6%	- 3.1%
Average Days on Market Until Sale	114	166	+ 46.1%	100	119	+ 19.5%
Inventory of Homes for Sale	43	29	- 32.6%	--	--	--
Months Supply of Inventory	12.6	6.3	- 50.3%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

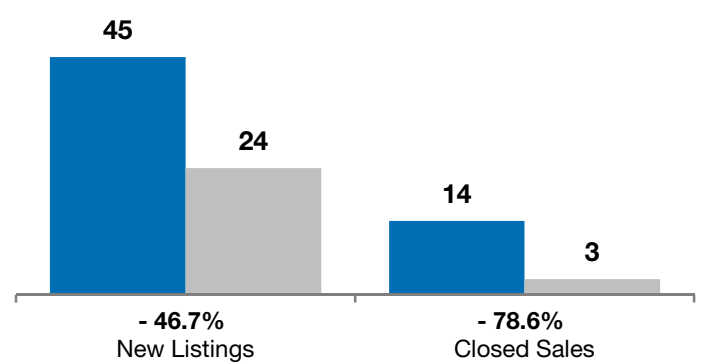
April

■ 2012 ■ 2013

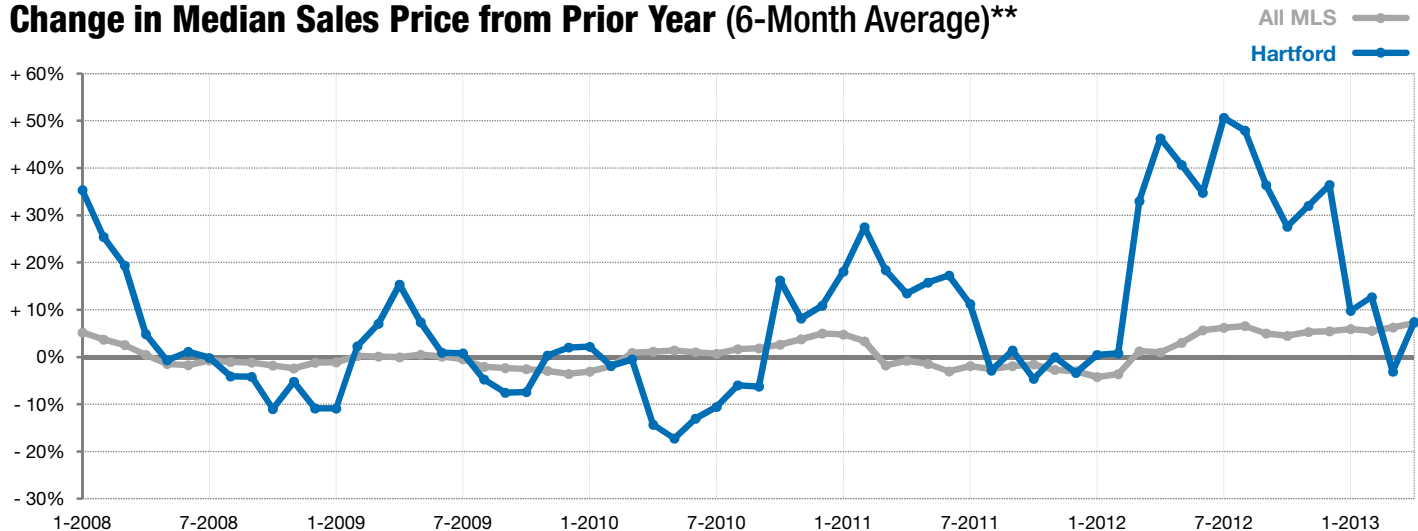


Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.