

Local Market Update – April 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Iowa

Multiple Counties, IA

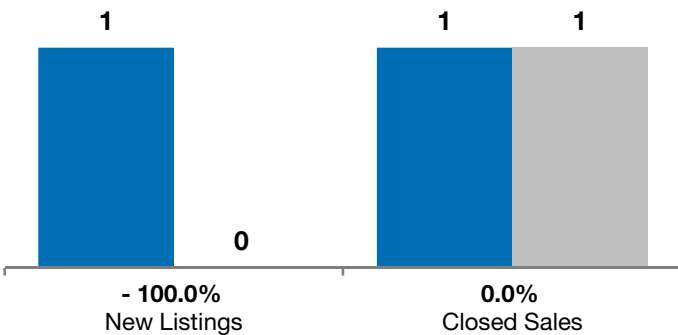
- 100.0% **0.0%** **+ 24.5%**
 Change in New Listings Change in Closed Sales Change in Median Sales Price

	April			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	1	0	- 100.0%	4	9	+ 125.0%
Closed Sales	1	1	0.0%	2	1	- 50.0%
Median Sales Price*	\$98,000	\$122,000	+ 24.5%	\$109,000	\$122,000	+ 11.9%
Average Sales Price*	\$98,000	\$122,000	+ 24.5%	\$109,000	\$122,000	+ 11.9%
Percent of Original List Price Received*	98.1%	93.9%	- 4.3%	95.6%	93.9%	- 1.7%
Average Days on Market Until Sale	145	91	- 37.2%	86	91	+ 6.4%
Inventory of Homes for Sale	5	8	+ 60.0%	--	--	--
Months Supply of Inventory	3.3	8.0	+ 140.0%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

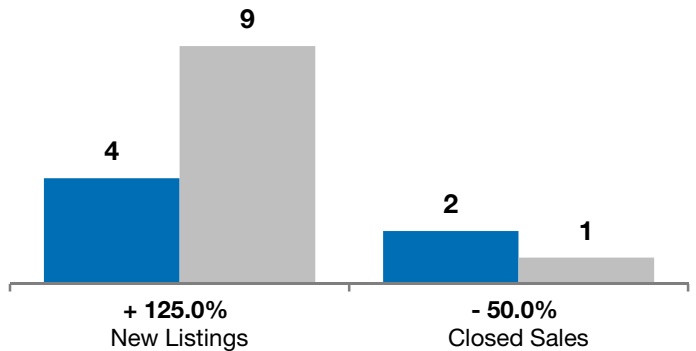
April

■ 2012 ■ 2013

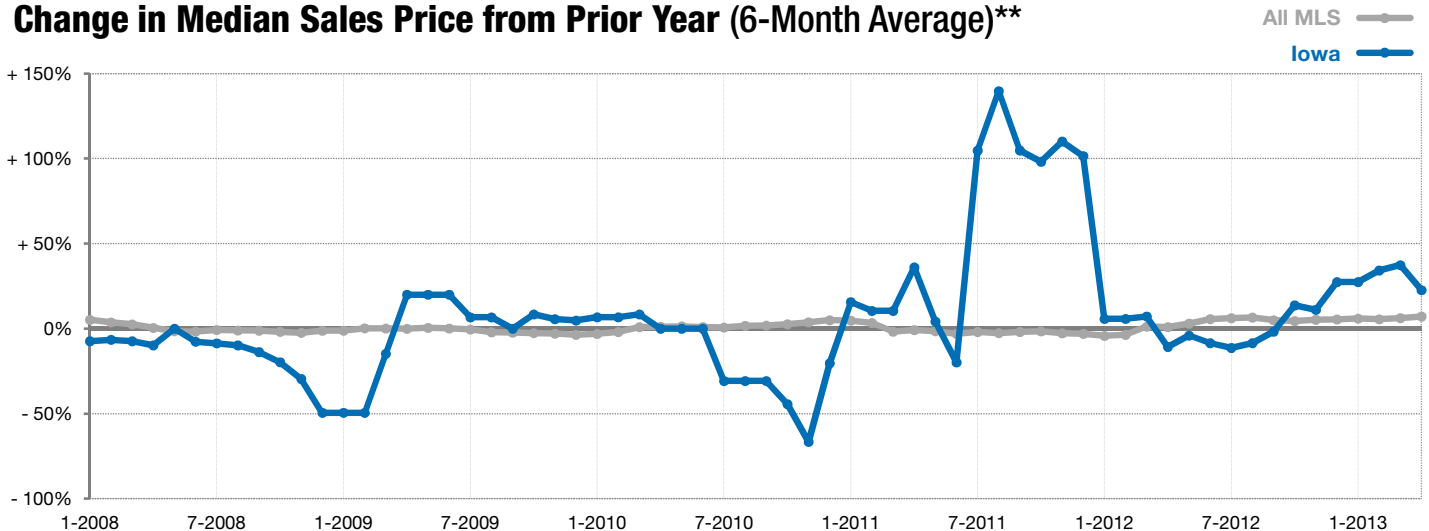


Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.