

Local Market Update – April 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Worthing

+ 100.0% **+ 100.0%** **- 57.7%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Lincoln County, SD

April

Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	1	2	+ 100.0%	8	14	+ 75.0%
Closed Sales	1	2	+ 100.0%	3	6	+ 100.0%
Median Sales Price*	\$310,000	\$131,200	- 57.7%	\$310,000	\$131,200	- 57.7%
Average Sales Price*	\$310,000	\$131,200	- 57.7%	\$320,000	\$123,933	- 61.3%
Percent of Original List Price Received*	94.1%	101.0%	+ 7.4%	90.2%	94.7%	+ 5.0%
Average Days on Market Until Sale	209	35	- 83.5%	107	57	- 47.0%
Inventory of Homes for Sale	8	11	+ 37.5%	--	--	--
Months Supply of Inventory	7.3	6.6	- 10.0%	--	--	--

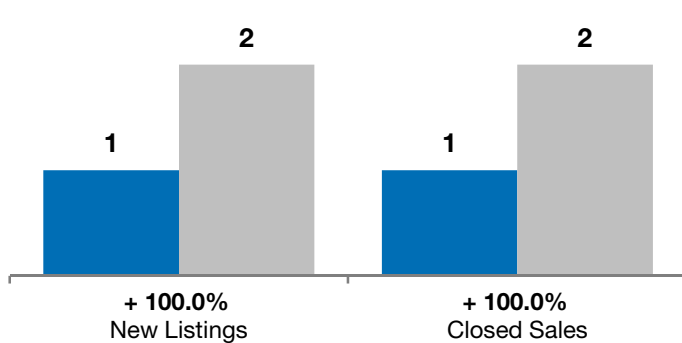
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

April

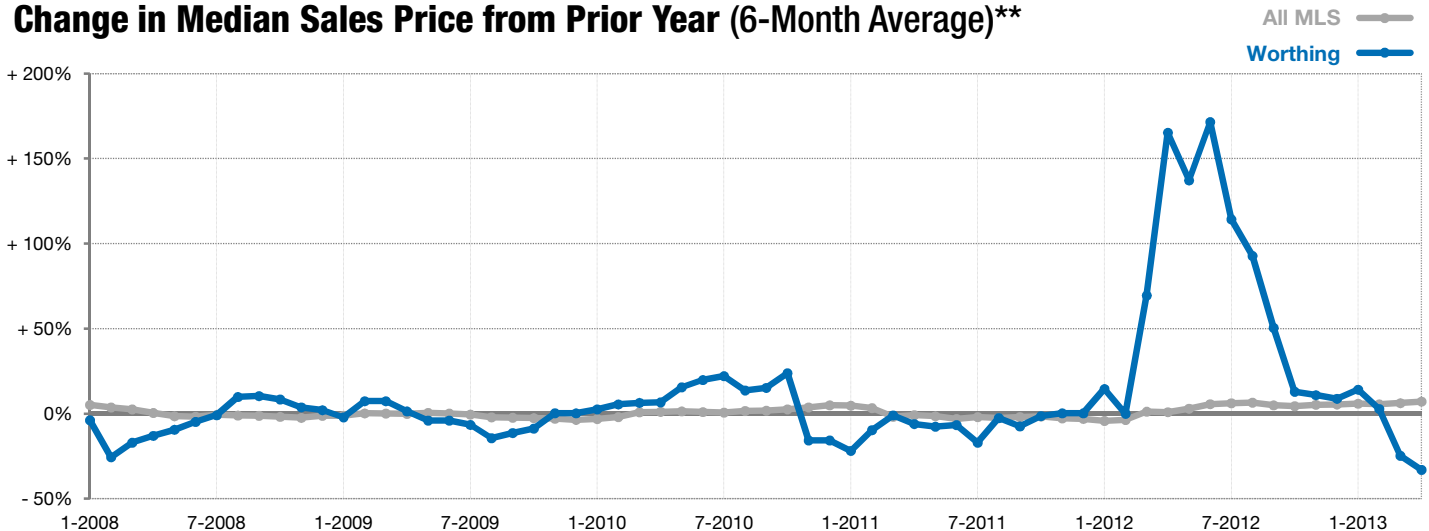
■ 2012 ■ 2013

Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.