

Local Market Update – May 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Beresford

+ 450.0%

Change in
New Listings

- 57.1%

Change in
Closed Sales

+ 25.5%

Change in
Median Sales Price

Union County, SD

May

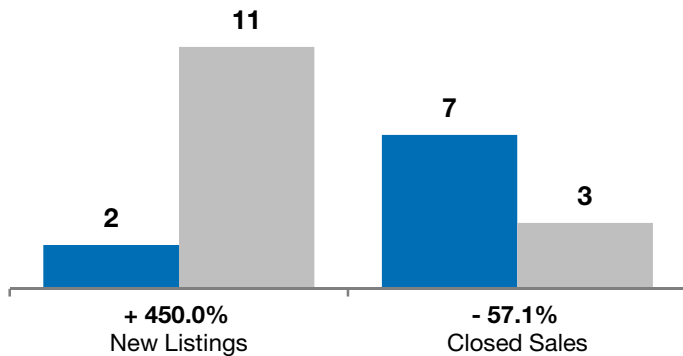
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	2	11	+ 450.0%	20	36	+ 80.0%
Closed Sales	7	3	- 57.1%	10	12	+ 20.0%
Median Sales Price*	\$110,000	\$138,000	+ 25.5%	\$127,375	\$95,000	- 25.4%
Average Sales Price*	\$106,486	\$197,667	+ 85.6%	\$117,015	\$113,221	- 3.2%
Percent of Original List Price Received*	82.8%	93.6%	+ 13.0%	86.2%	86.6%	+ 0.4%
Average Days on Market Until Sale	189	54	- 71.4%	187	135	- 27.7%
Inventory of Homes for Sale	24	23	- 4.2%	--	--	--
Months Supply of Inventory	9.8	7.9	- 19.1%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

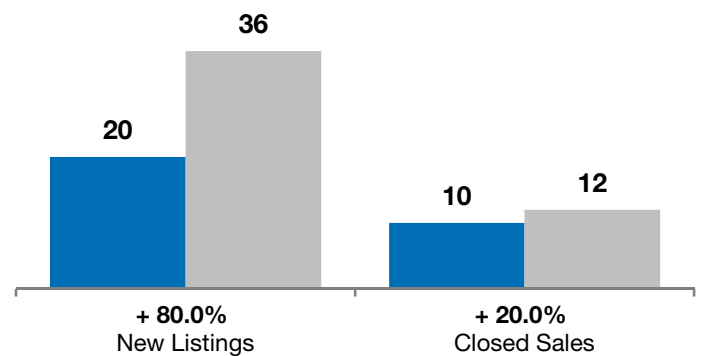
May

■ 2012 ■ 2013

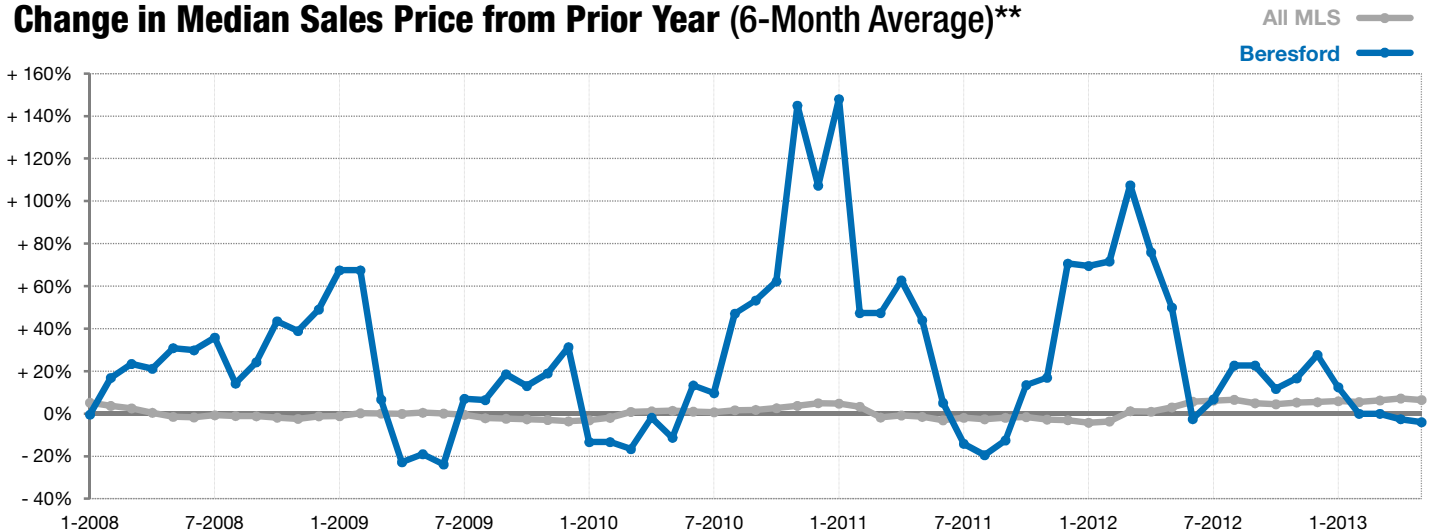


Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of June 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.