## Local Market Update – May 2013

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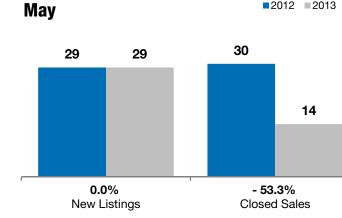


	0.0%	- 53.3%	- 2.2%	
Drondon	Change in	Change in	Change in	
Brandon	New Listings	Closed Sales	Median Sales Price	

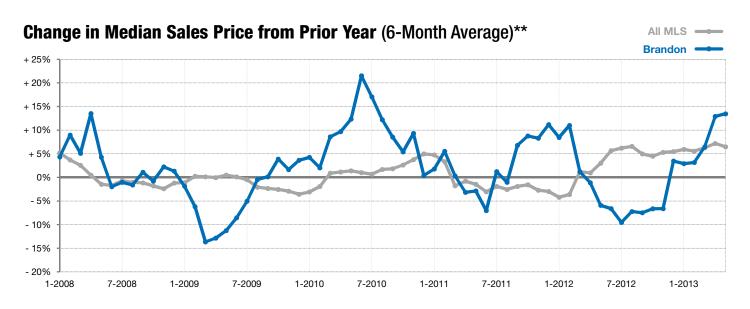
Minnehaha County, SD	Мау			Year to Date		
	2012	2013	+/-	2012	2013	+/-
New Listings	29	29	0.0%	123	107	- 13.0%
Closed Sales	30	14	- 53.3%	68	69	+ 1.5%
Median Sales Price*	\$171,750	\$167,950	- 2.2%	\$164,248	\$173,900	+ 5.9%
Average Sales Price*	\$204,990	\$192,289	- 6.2%	\$193,554	\$194,743	+ 0.6%
Percent of Original List Price Received*	96.1%	97.5%	+ 1.5%	95.0%	96.4%	+ 1.5%
Average Days on Market Until Sale	108	80	- 25.9%	106	84	- 20.9%
Inventory of Homes for Sale	78	70	- 10.3%			
Months Supply of Inventory	6.7	4.6	- 31.1%			

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

■2012 ■2013







\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of June 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.

Year to Date

2012 2013