Local Market Update - May 2013

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Dell Rapids

+ 11.1%

- 25.0%

- 18.5%

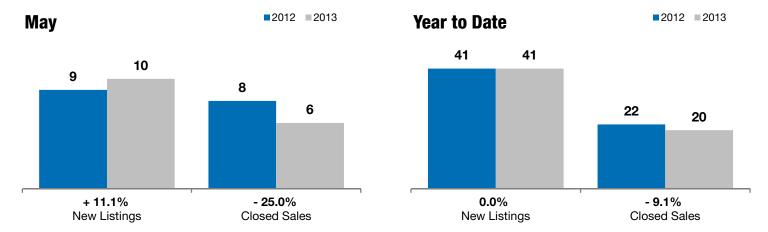
Change in **New Listings**

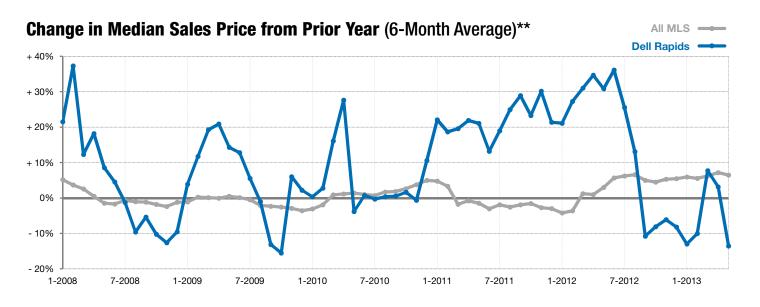
Change in Closed Sales

Change in Median Sales Price

Minnehaha County, SD	way			rear to Date		
	2012	2013	+/-	2012	2013	+/-
New Listings	9	10	+ 11.1%	41	41	0.0%
Closed Sales	8	6	- 25.0%	22	20	- 9.1%
Median Sales Price*	\$155,750	\$127,000	- 18.5%	\$167,750	\$149,950	- 10.6%
Average Sales Price*	\$166,715	\$127,983	- 23.2%	\$185,637	\$166,360	- 10.4%
Percent of Original List Price Received*	95.1%	97.0%	+ 2.0%	92.3%	94.5%	+ 2.4%
Average Days on Market Until Sale	60	99	+ 64.7%	108	118	+ 9.0%
Inventory of Homes for Sale	42	34	- 19.0%			
Months Supply of Inventory	8.9	6.2	- 30.4%			

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of June 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.