

Local Market Update – May 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

+ 56.5%

Change in
New Listings

+ 120.0%

Change in
Closed Sales

+ 7.8%

Change in
Median Sales Price

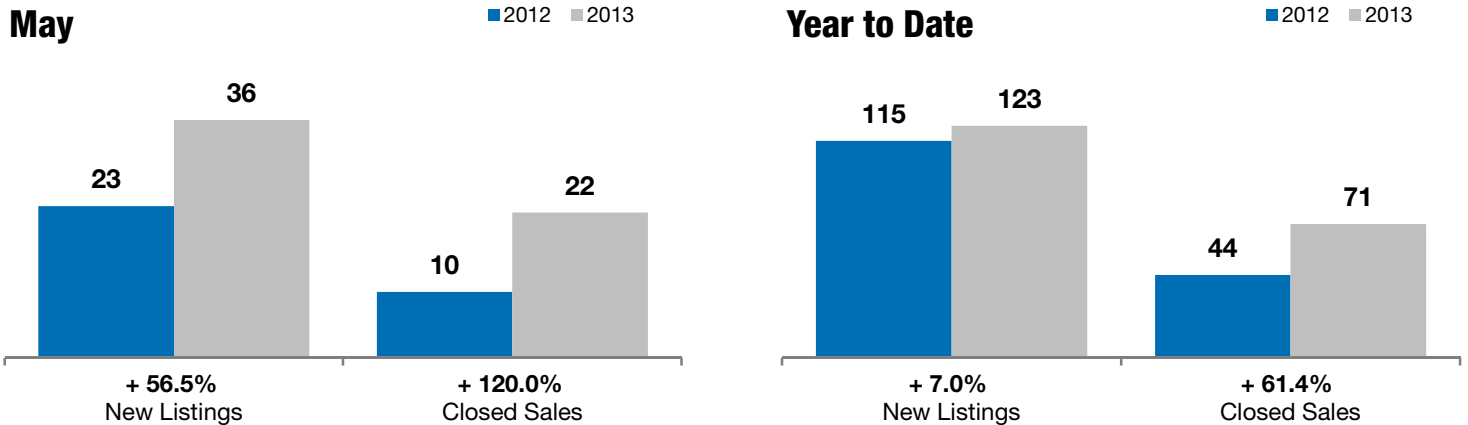
Lincoln County, SD

May

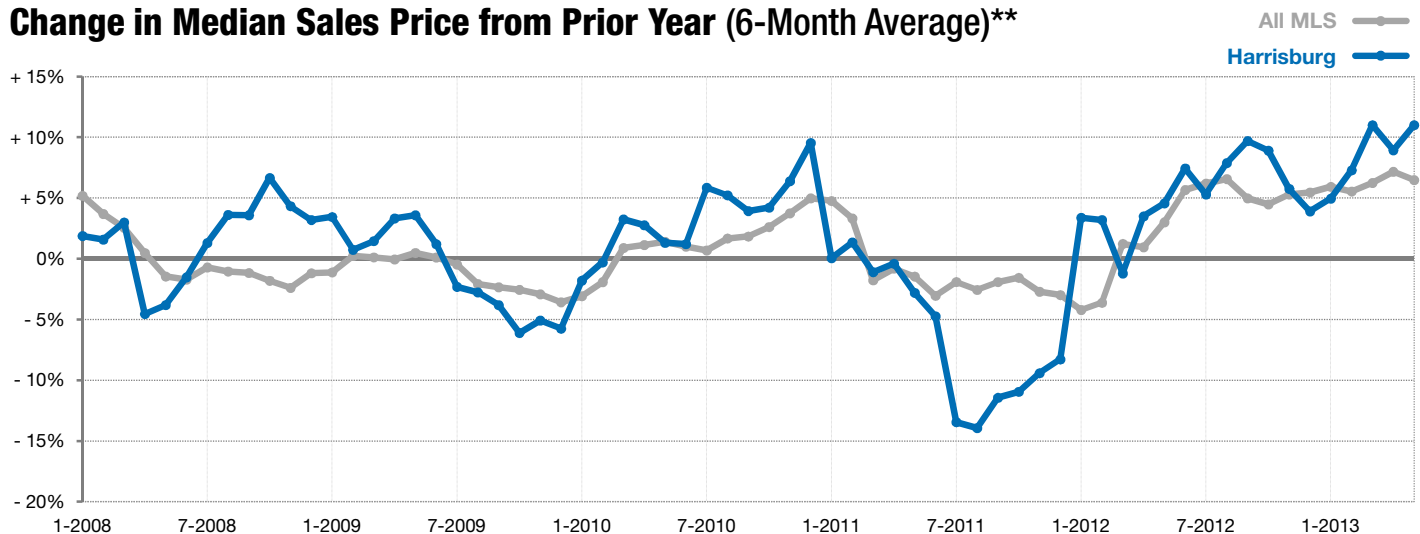
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	23	36	+ 56.5%	115	123	+ 7.0%
Closed Sales	10	22	+ 120.0%	44	71	+ 61.4%
Median Sales Price*	\$166,000	\$179,000	+ 7.8%	\$150,400	\$168,250	+ 11.9%
Average Sales Price*	\$162,205	\$181,471	+ 11.9%	\$155,629	\$182,591	+ 17.3%
Percent of Original List Price Received*	99.1%	98.7%	- 0.4%	97.2%	98.1%	+ 0.9%
Average Days on Market Until Sale	62	72	+ 16.9%	92	80	- 13.0%
Inventory of Homes for Sale	74	64	- 13.5%	--	--	--
Months Supply of Inventory	7.3	4.8	- 34.2%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of June 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.