

Local Market Update – May 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Hartford

+ 37.5%

Change in
New Listings

+ 28.6%

Change in
Closed Sales

- 36.3%

Change in
Median Sales Price

Minnehaha County, SD

May

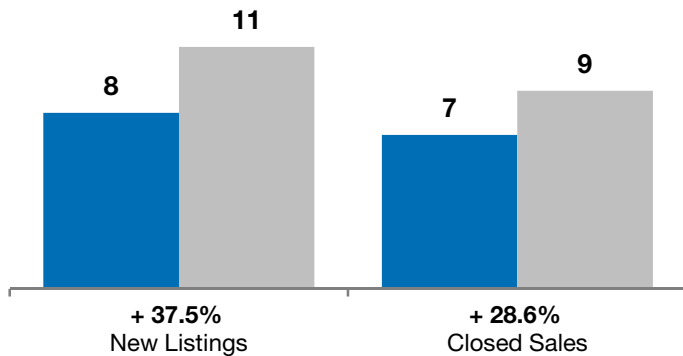
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	8	11	+ 37.5%	53	35	- 34.0%
Closed Sales	7	9	+ 28.6%	21	12	- 42.9%
Median Sales Price*	\$139,000	\$88,500	- 36.3%	\$158,900	\$128,750	- 19.0%
Average Sales Price*	\$172,057	\$177,278	+ 3.0%	\$183,607	\$175,333	- 4.5%
Percent of Original List Price Received*	96.7%	89.9%	- 7.1%	94.5%	90.1%	- 4.7%
Average Days on Market Until Sale	101	86	- 15.3%	100	94	- 6.1%
Inventory of Homes for Sale	42	32	- 23.8%	--	--	--
Months Supply of Inventory	11.5	6.9	- 39.7%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

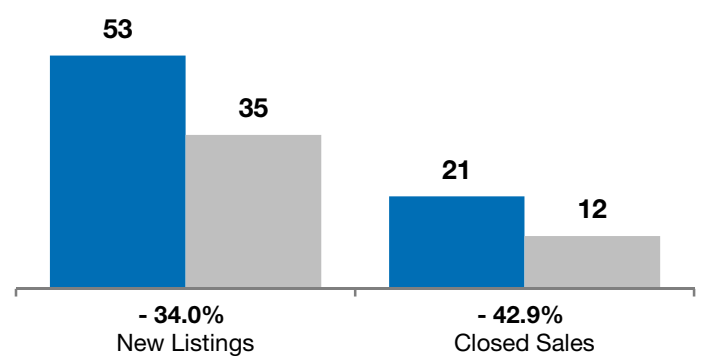
May

■ 2012 ■ 2013

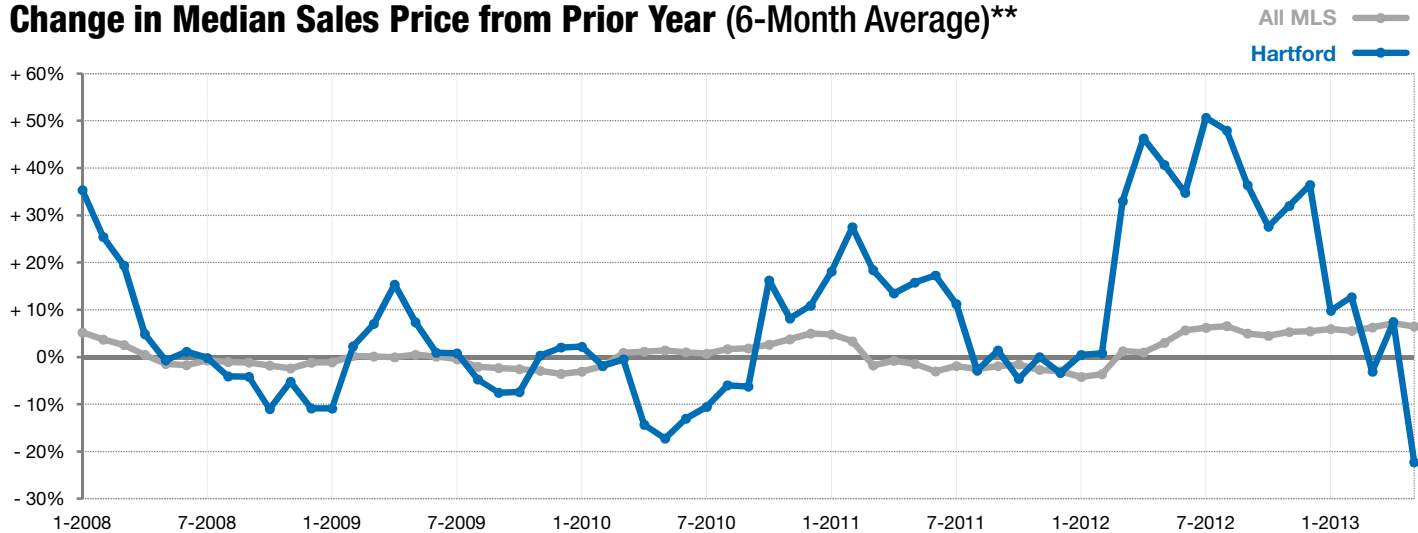


Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of June 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.