

Local Market Update – May 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Iowa

- 100.0% **- 100.0%** **- 100.0%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Multiple Counties, IA

May

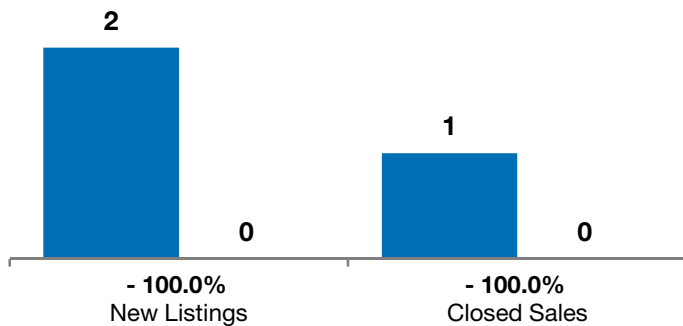
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	2	0	- 100.0%	6	9	+ 50.0%
Closed Sales	1	0	- 100.0%	3	1	- 66.7%
Median Sales Price*	\$95,000	\$0	- 100.0%	\$98,000	\$122,000	+ 24.5%
Average Sales Price*	\$95,000	\$0	- 100.0%	\$104,333	\$122,000	+ 16.9%
Percent of Original List Price Received*	90.6%	0.0%	- 100.0%	93.9%	93.9%	+ 0.0%
Average Days on Market Until Sale	68	0	- 100.0%	80	91	+ 14.2%
Inventory of Homes for Sale	5	5	0.0%	--	--	--
Months Supply of Inventory	3.5	5.0	+ 42.9%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

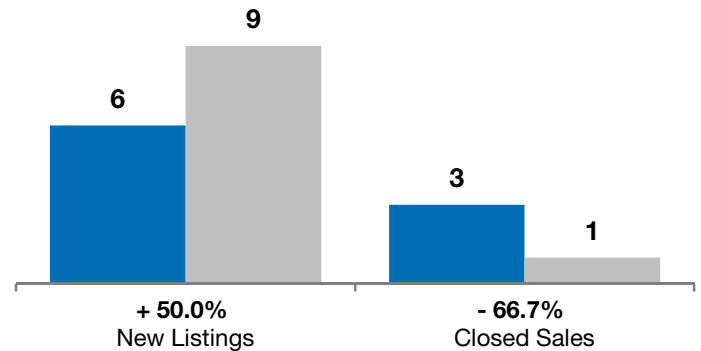
May

■ 2012 ■ 2013

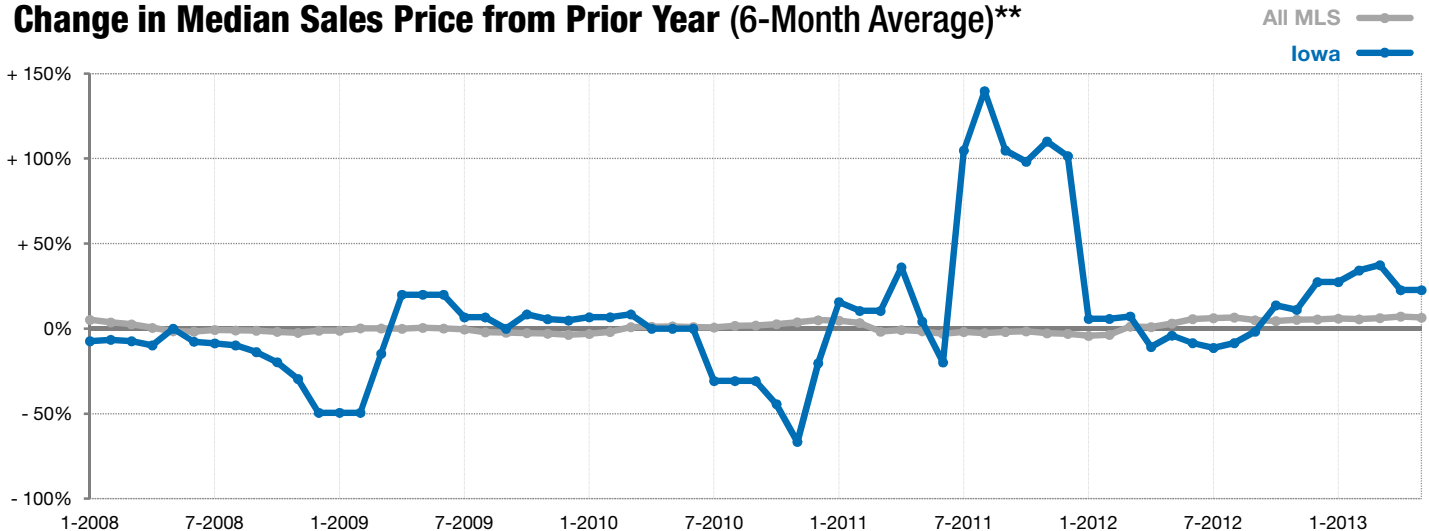


Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of June 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.