

Local Market Update – May 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Worthing

-- + 100.0% - 3.2%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Lincoln County, SD

May

Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	0	1	--	8	15	+ 87.5%
Closed Sales	1	2	+ 100.0%	4	8	+ 100.0%
Median Sales Price*	\$132,500	\$128,250	- 3.2%	\$245,000	\$131,200	- 46.4%
Average Sales Price*	\$132,500	\$128,250	- 3.2%	\$273,125	\$125,013	- 54.2%
Percent of Original List Price Received*	99.0%	102.1%	+ 3.2%	92.4%	96.5%	+ 4.5%
Average Days on Market Until Sale	50	43	- 14.0%	93	53	- 42.6%
Inventory of Homes for Sale	8	8	0.0%	--	--	--
Months Supply of Inventory	7.3	4.5	- 38.6%	--	--	--

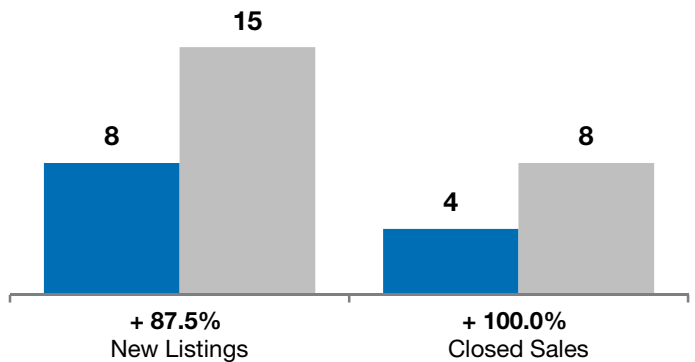
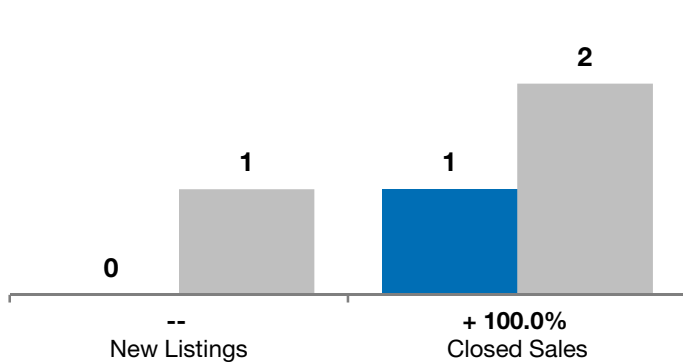
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

May

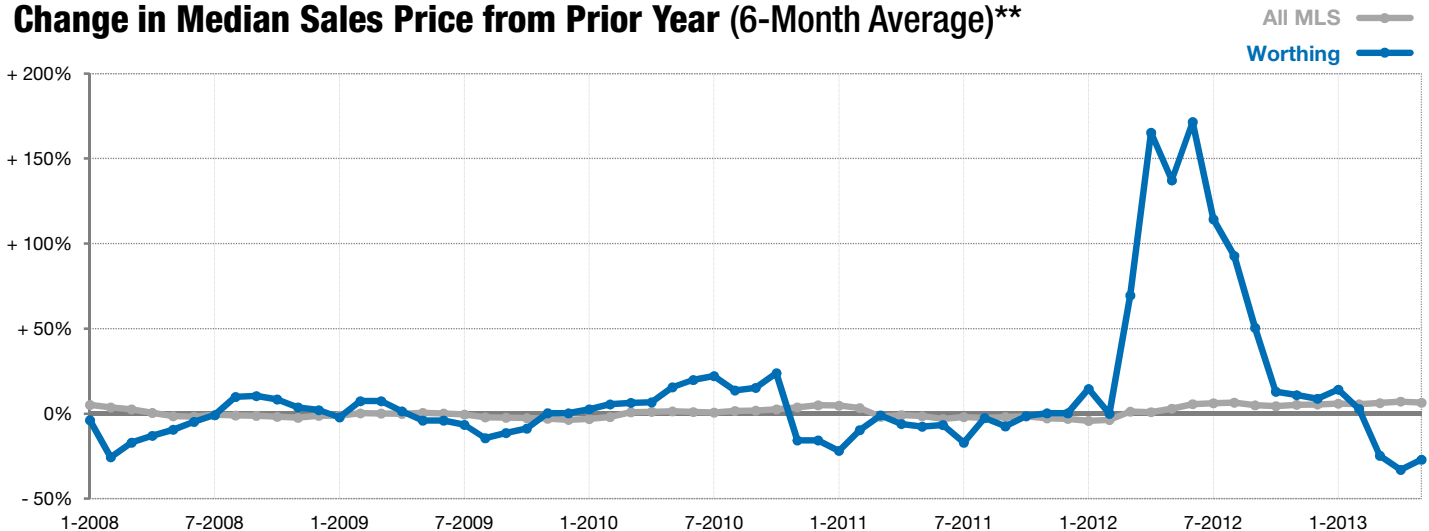
■ 2012 ■ 2013

Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of June 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.