

# Local Market Update – June 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Beresford

**- 14.3%**

Change in  
New Listings

**0.0%**

Change in  
Closed Sales

**- 1.1%**

Change in  
Median Sales Price

Union County, SD

**June**

**Year to Date**

	2012	2013	+ / -	2012	2013	+ / -
New Listings	7	6	- 14.3%	27	43	+ 59.3%
Closed Sales	2	2	0.0%	12	14	+ 16.7%
Median Sales Price*	\$88,450	<b>\$87,462</b>	- 1.1%	\$114,875	<b>\$95,000</b>	- 17.3%
Average Sales Price*	\$88,450	<b>\$87,462</b>	- 1.1%	\$112,254	<b>\$109,541</b>	- 2.4%
Percent of Original List Price Received*	94.1%	<b>90.0%</b>	- 4.4%	87.5%	<b>87.1%</b>	- 0.5%
Average Days on Market Until Sale	188	<b>73</b>	- 61.1%	187	<b>126</b>	- 32.5%
Inventory of Homes for Sale	27	<b>29</b>	+ 7.4%	--	--	--
Months Supply of Inventory	11.9	<b>10.3</b>	- 13.4%	--	--	--

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

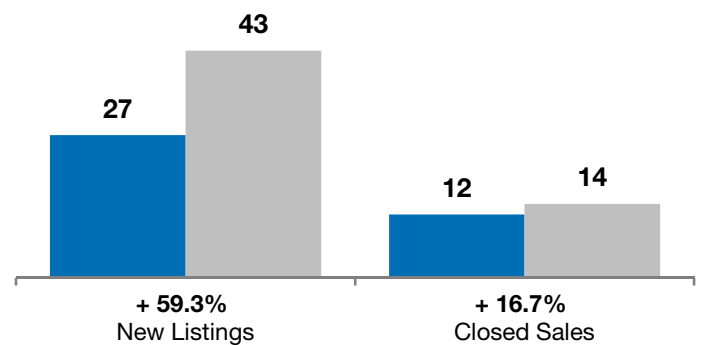
**June**

■ 2012 ■ 2013

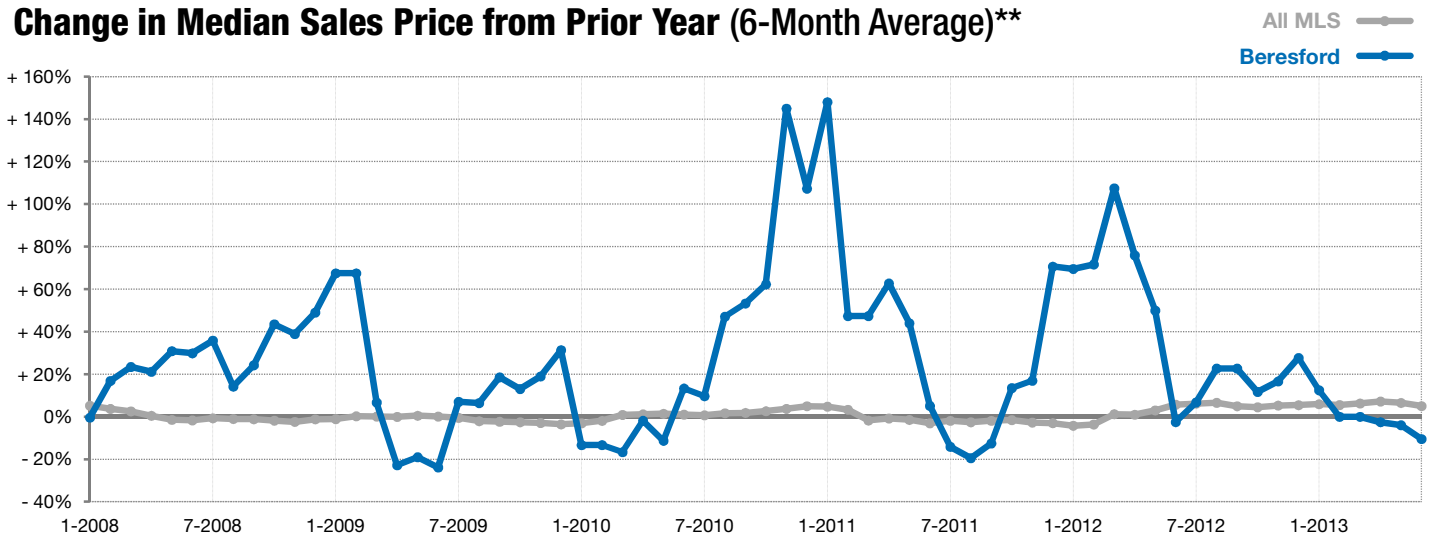


**Year to Date**

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 4, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.