

Local Market Update – June 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Canton

Lincoln County, SD

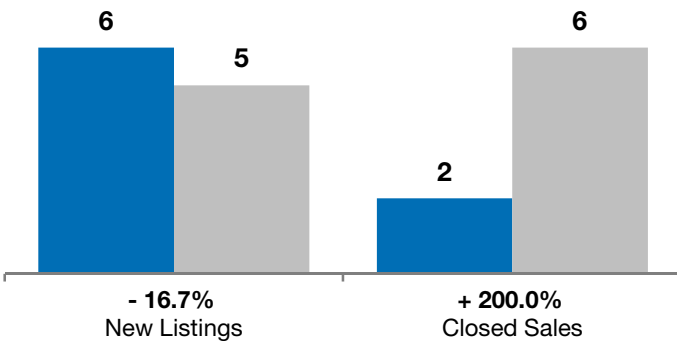
- 16.7% **+ 200.0%** **- 12.6%**
 Change in New Listings Change in Closed Sales Change in Median Sales Price

	June			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	6	5	- 16.7%	42	39	- 7.1%
Closed Sales	2	6	+ 200.0%	10	33	+ 230.0%
Median Sales Price*	\$98,450	\$86,000	- 12.6%	\$119,450	\$99,900	- 16.4%
Average Sales Price*	\$98,450	\$106,833	+ 8.5%	\$127,480	\$138,871	+ 8.9%
Percent of Original List Price Received*	77.5%	94.0%	+ 21.2%	90.1%	93.0%	+ 3.2%
Average Days on Market Until Sale	260	72	- 72.4%	117	124	+ 6.1%
Inventory of Homes for Sale	43	21	- 51.2%	--	--	--
Months Supply of Inventory	18.7	4.2	- 77.5%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

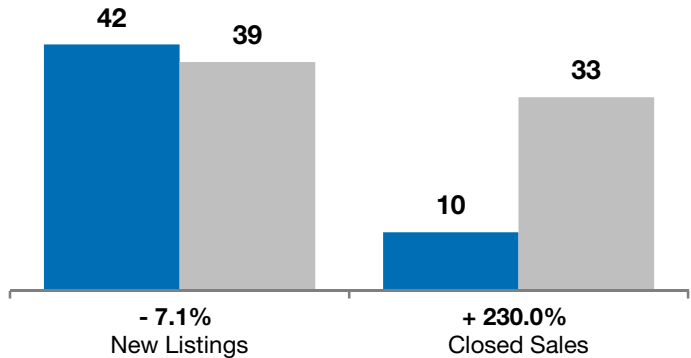
June

■ 2012 ■ 2013



Year to Date

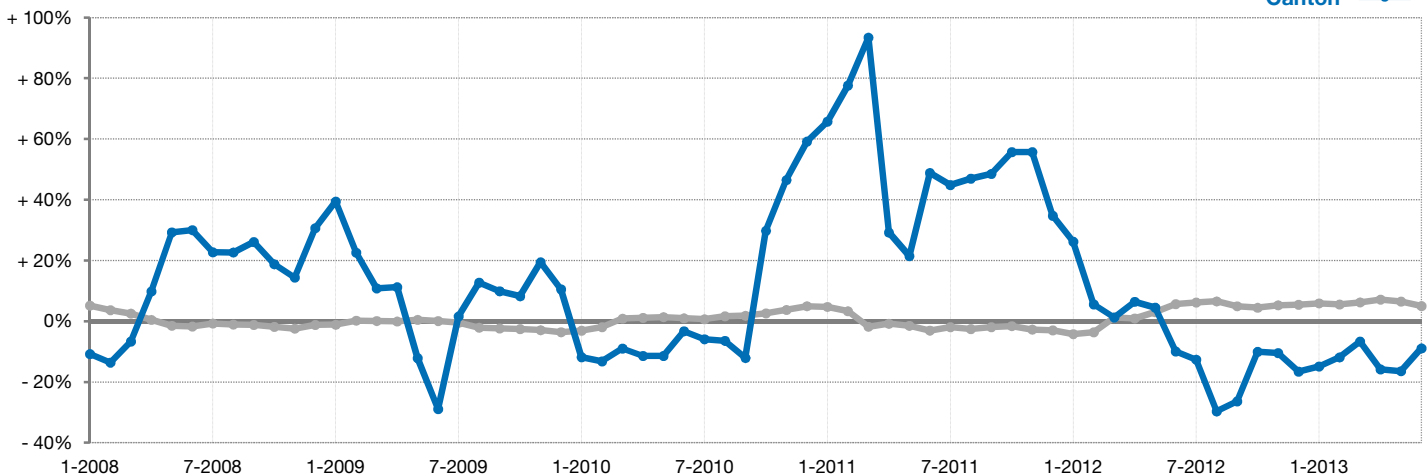
■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —

Canton —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 4, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.