

Local Market Update – June 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

+ 23.5%

Change in
New Listings

+ 11.8%

Change in
Closed Sales

+ 3.6%

Change in
Median Sales Price

Lincoln County, SD

June

Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	17	21	+ 23.5%	132	148	+ 12.1%
Closed Sales	17	19	+ 11.8%	61	91	+ 49.2%
Median Sales Price*	\$164,000	\$169,900	+ 3.6%	\$156,900	\$169,150	+ 7.8%
Average Sales Price*	\$215,186	\$185,995	- 13.6%	\$172,227	\$183,325	+ 6.4%
Percent of Original List Price Received*	99.1%	97.7%	- 1.4%	97.7%	98.0%	+ 0.3%
Average Days on Market Until Sale	81	62	- 24.4%	89	76	- 14.6%
Inventory of Homes for Sale	72	67	- 6.9%	--	--	--
Months Supply of Inventory	7.0	4.6	- 33.3%	--	--	--

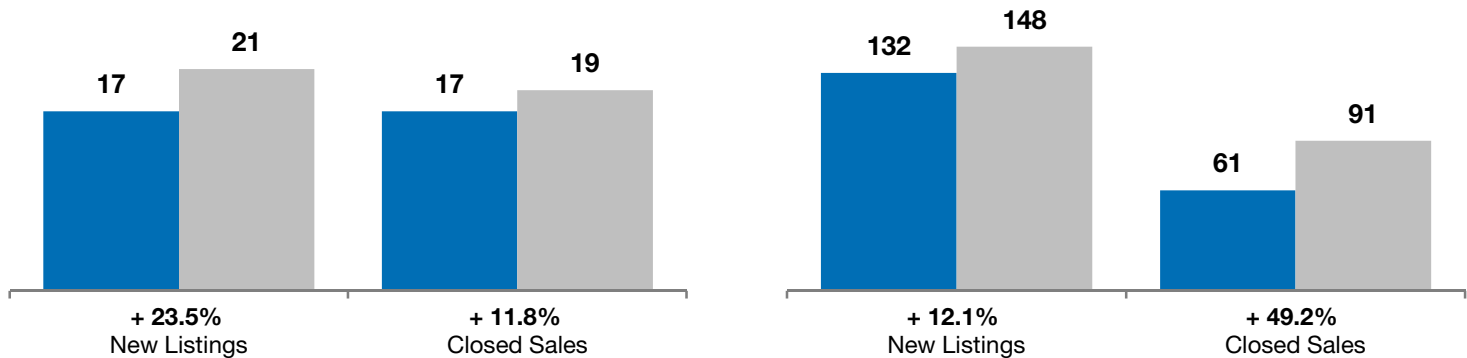
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

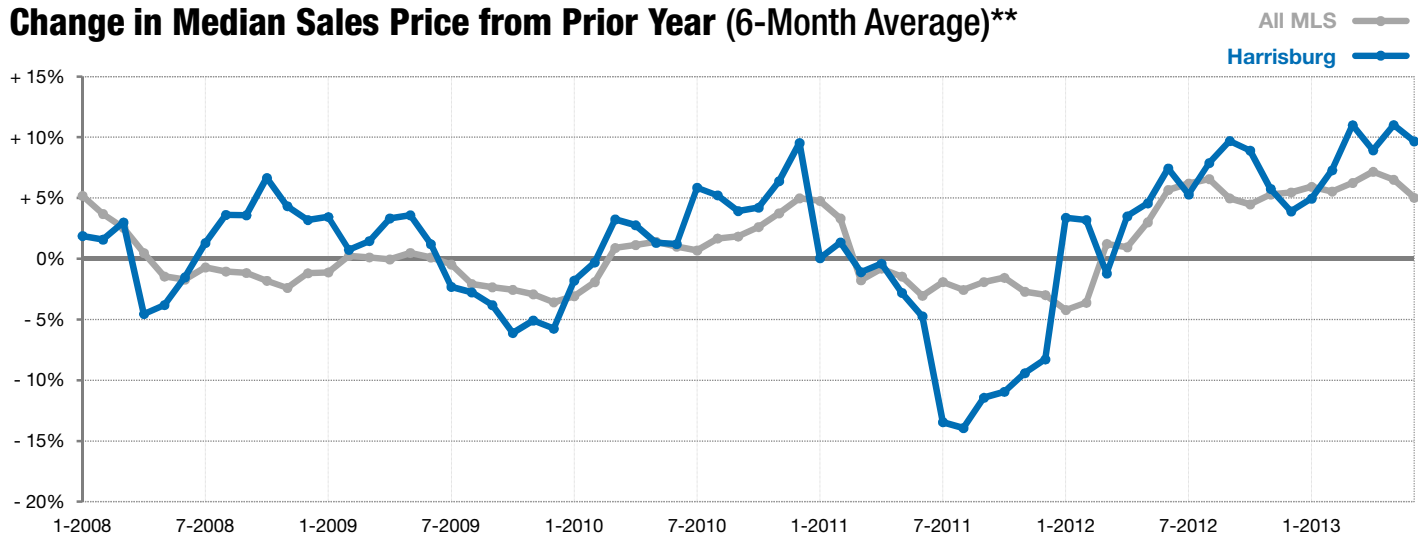
■ 2012 ■ 2013

Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 4, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.