

Local Market Update – June 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Hartford

- 57.1%

Change in
New Listings

- 25.0%

Change in
Closed Sales

+ 3.8%

Change in
Median Sales Price

Minnehaha County, SD

June

Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	7	3	- 57.1%	60	38	- 36.7%
Closed Sales	8	6	- 25.0%	29	18	- 37.9%
Median Sales Price*	\$187,450	\$194,502	+ 3.8%	\$159,900	\$131,752	- 17.6%
Average Sales Price*	\$204,300	\$209,734	+ 2.7%	\$189,316	\$186,800	- 1.3%
Percent of Original List Price Received*	98.5%	95.4%	- 3.1%	95.6%	91.9%	- 4.0%
Average Days on Market Until Sale	57	106	+ 85.0%	88	98	+ 11.0%
Inventory of Homes for Sale	39	26	- 33.3%	--	--	--
Months Supply of Inventory	9.6	5.8	- 38.9%	--	--	--

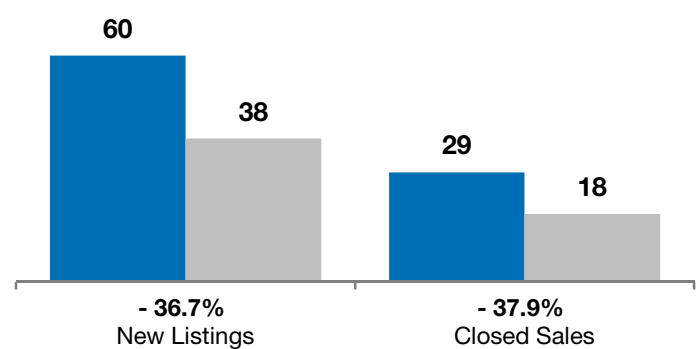
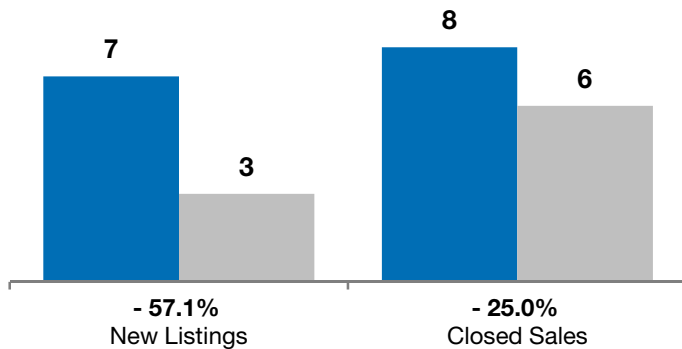
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

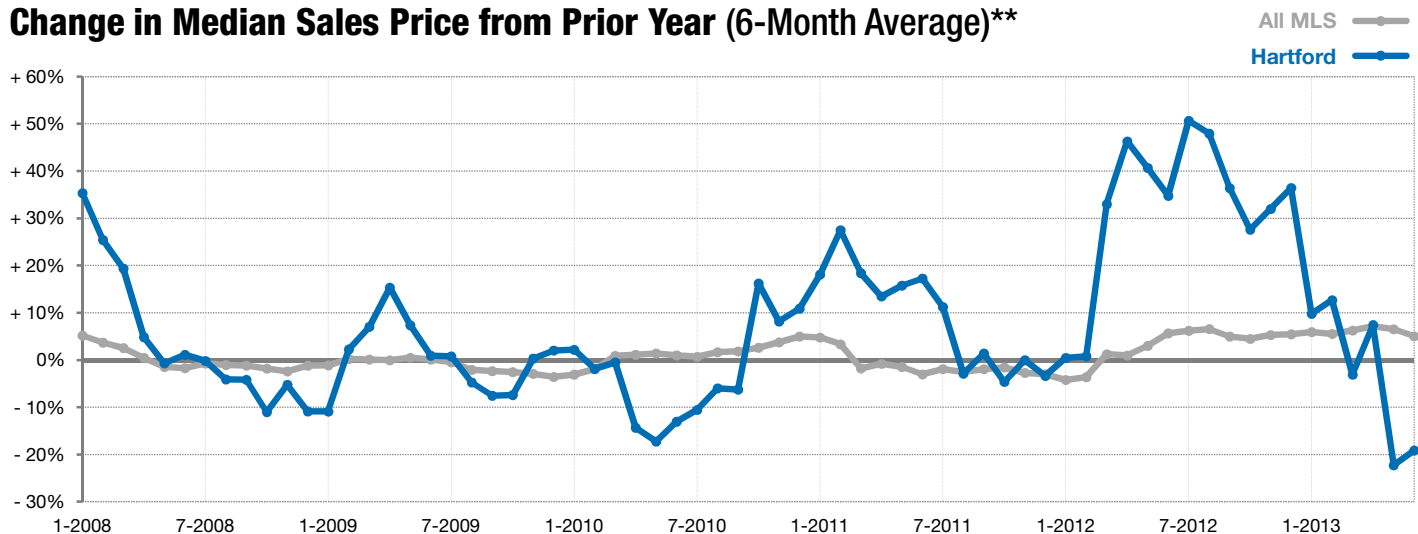
■ 2012 ■ 2013

Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 4, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.