

Local Market Update – June 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Iowa

0.0%

Change in
New Listings

- 100.0%

Change in
Closed Sales

- 100.0%

Change in
Median Sales Price

Multiple Counties, IA

June

Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	1	1	0.0%	7	10	+ 42.9%
Closed Sales	1	0	- 100.0%	4	1	- 75.0%
Median Sales Price*	\$36,900	\$0	- 100.0%	\$96,500	\$122,000	+ 26.4%
Average Sales Price*	\$36,900	\$0	- 100.0%	\$87,475	\$122,000	+ 39.5%
Percent of Original List Price Received*	92.5%	0.0%	- 100.0%	93.5%	93.9%	+ 0.4%
Average Days on Market Until Sale	17	0	- 100.0%	64	91	+ 42.2%
Inventory of Homes for Sale	5	5	0.0%	--	--	--
Months Supply of Inventory	3.8	5.0	+ 33.3%	--	--	--

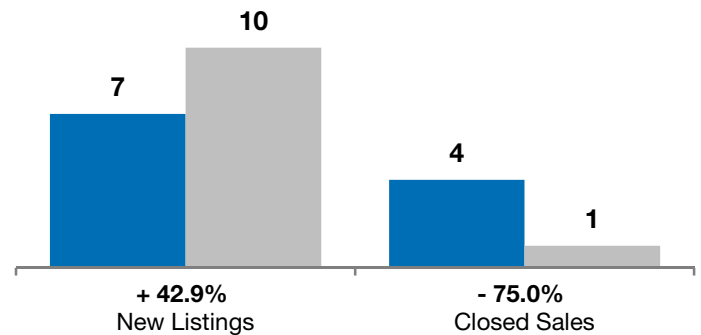
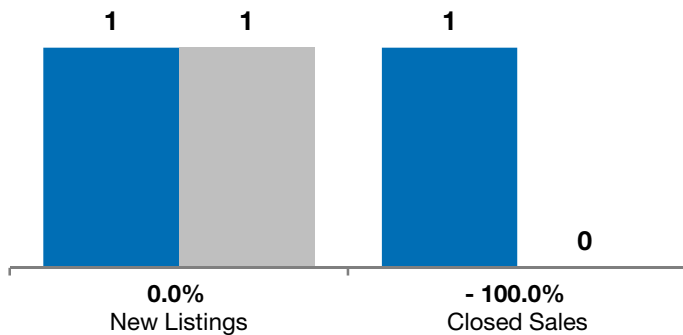
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

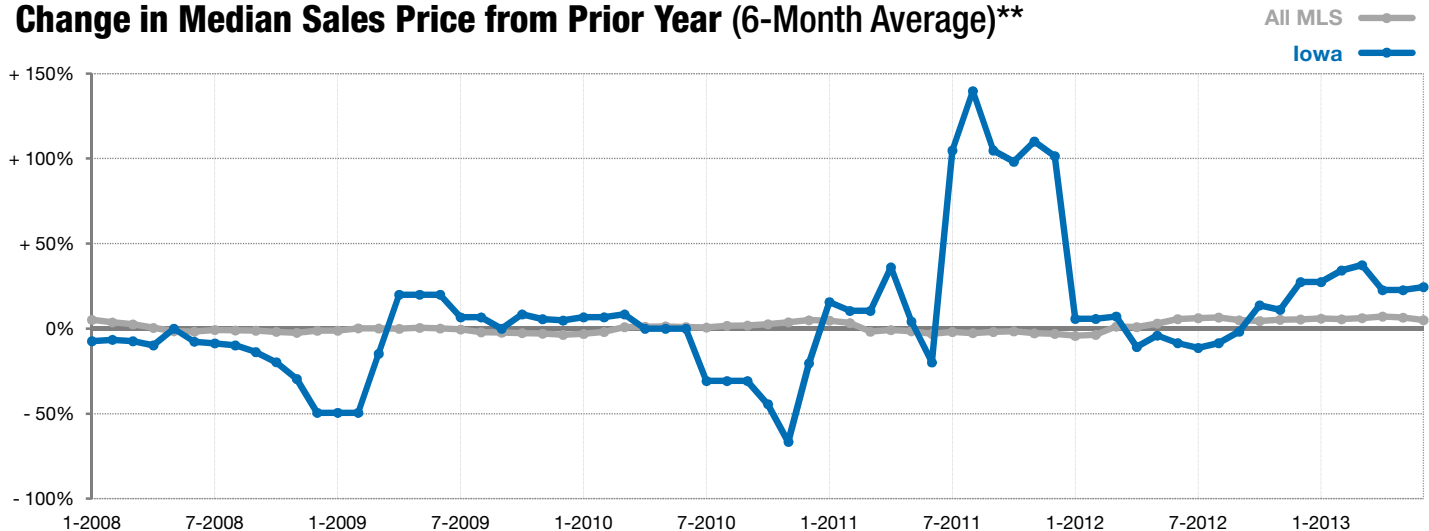
■ 2012 ■ 2013

Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 4, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.