

Local Market Update – June 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Lennox

+ 28.6%

Change in
New Listings

- 60.0%

Change in
Closed Sales

- 39.1%

Change in
Median Sales Price

Lincoln County, SD

June

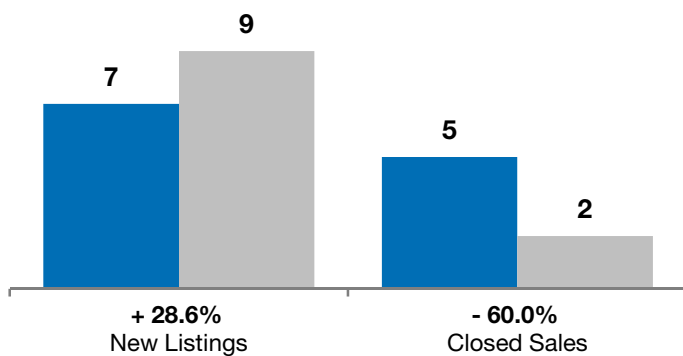
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	7	9	+ 28.6%	37	38	+ 2.7%
Closed Sales	5	2	- 60.0%	13	11	- 15.4%
Median Sales Price*	\$156,000	\$94,950	- 39.1%	\$130,500	\$115,000	- 11.9%
Average Sales Price*	\$174,100	\$94,950	- 45.5%	\$126,862	\$141,391	+ 11.5%
Percent of Original List Price Received*	95.1%	100.0%	+ 5.2%	92.6%	95.0%	+ 2.6%
Average Days on Market Until Sale	94	97	+ 3.6%	71	82	+ 15.1%
Inventory of Homes for Sale	29	24	- 17.2%	--	--	--
Months Supply of Inventory	7.7	8.2	+ 7.2%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

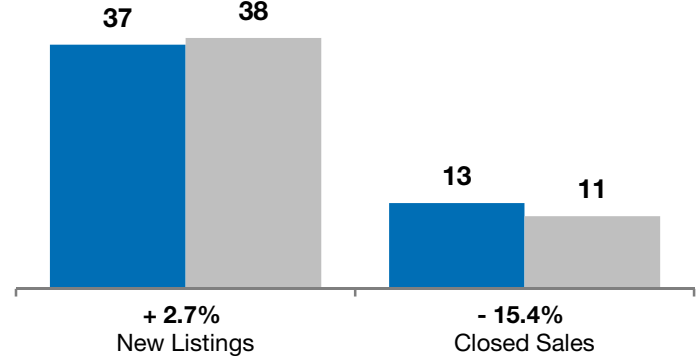
June

■ 2012 ■ 2013

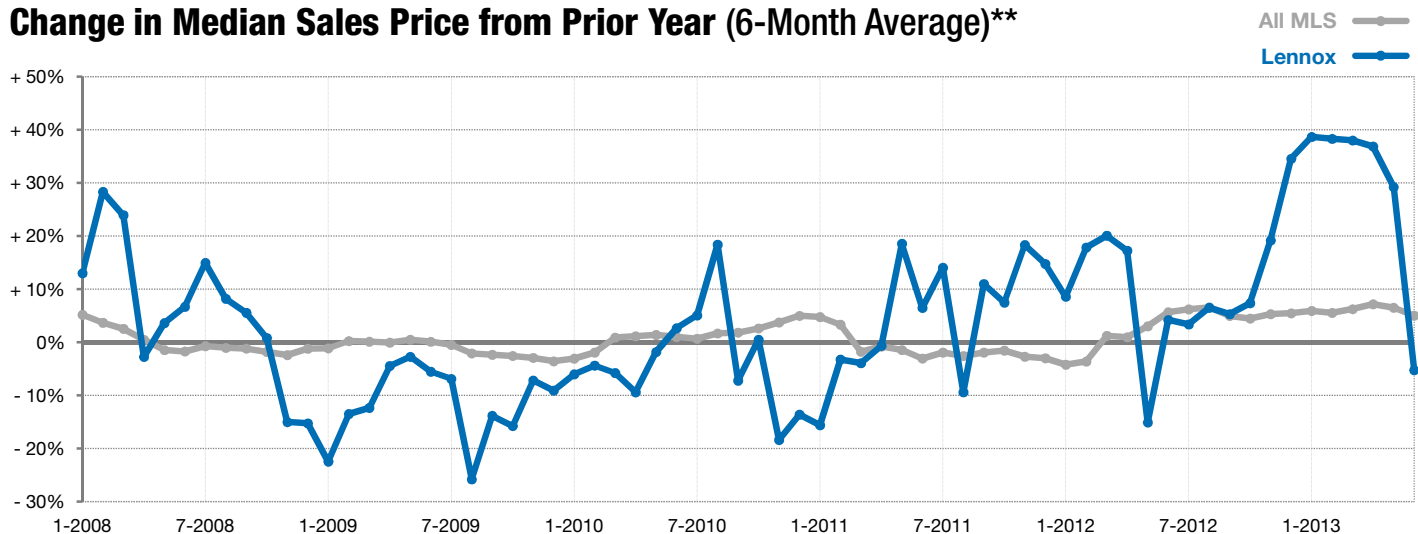


Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 4, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.