

# Local Market Update – July 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Baltic

Minnehaha County, SD

--      - 100.0%      - 100.0%

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

### July

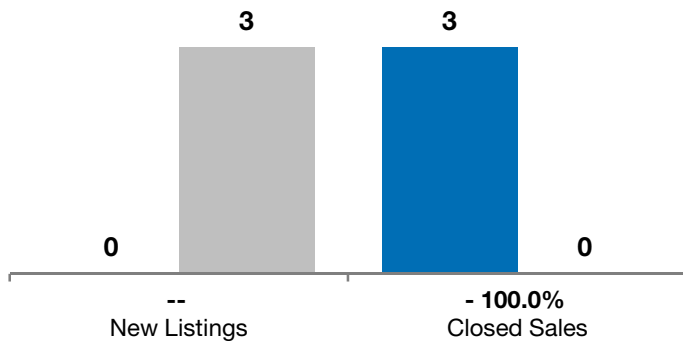
### Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	0	3	--	16	20	+ 25.0%
Closed Sales	3	0	- 100.0%	11	9	- 18.2%
Median Sales Price*	\$139,000	\$0	- 100.0%	\$132,000	\$125,167	- 5.2%
Average Sales Price*	\$136,967	\$0	- 100.0%	\$136,627	\$139,607	+ 2.2%
Percent of Original List Price Received*	96.4%	0.0%	- 100.0%	95.5%	96.9%	+ 1.5%
Average Days on Market Until Sale	119	0	- 100.0%	116	73	- 36.6%
Inventory of Homes for Sale	7	15	+ 114.3%	--	--	--
Months Supply of Inventory	3.1	6.3	+ 100.9%	--	--	--

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

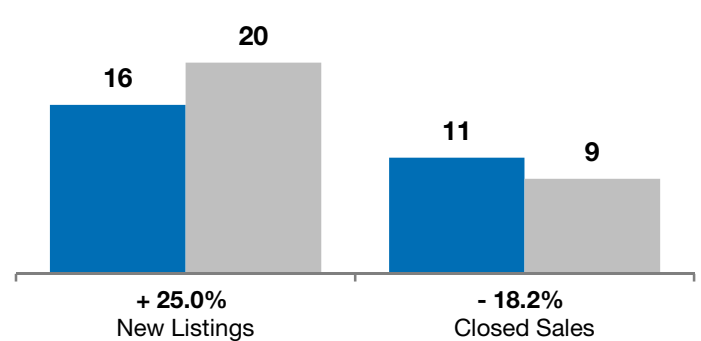
### July

■ 2012 ■ 2013

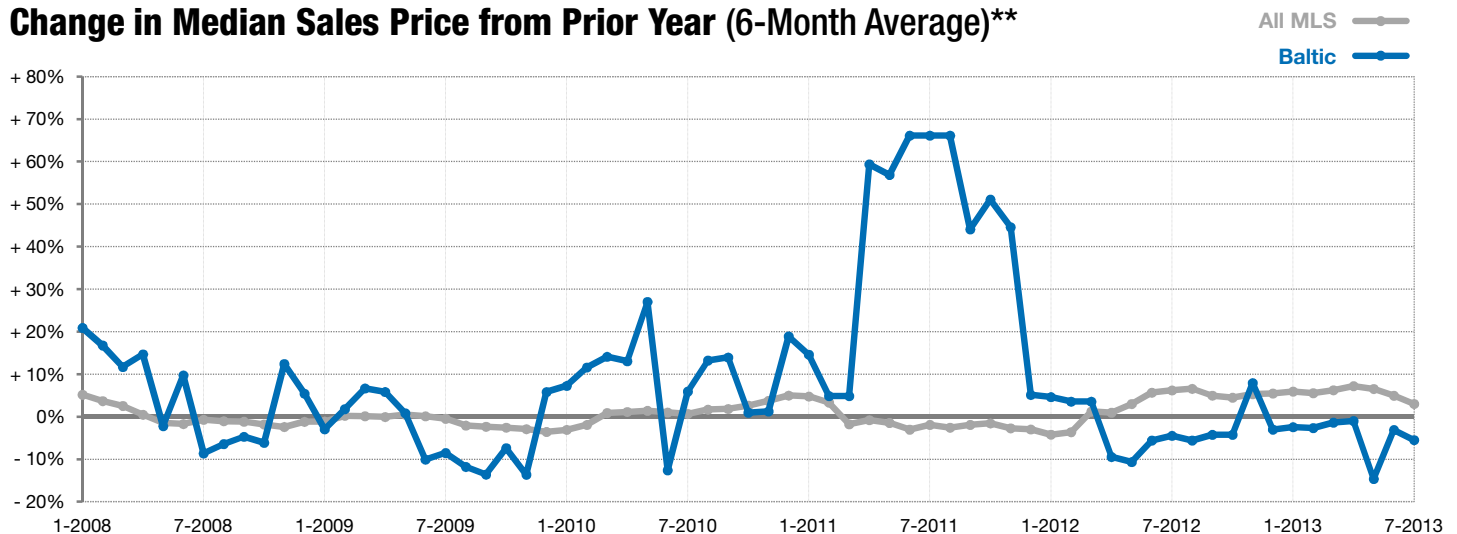


### Year to Date

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.