

Local Market Update – July 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Beresford

+ 100.0%

Change in
New Listings

+ 50.0%

Change in
Closed Sales

+ 14.5%

Change in
Median Sales Price

Union County, SD

July

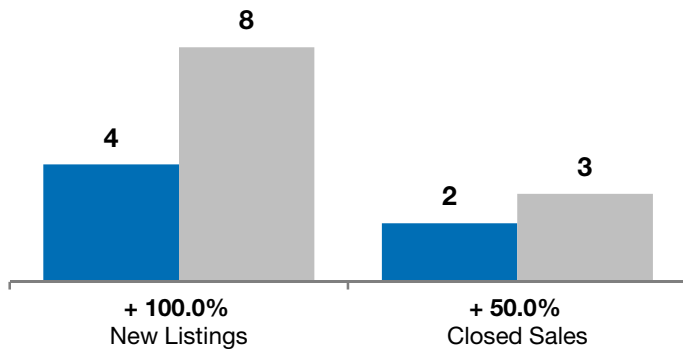
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	4	8	+ 100.0%	31	51	+ 64.5%
Closed Sales	2	3	+ 50.0%	14	17	+ 21.4%
Median Sales Price*	\$110,000	\$126,000	+ 14.5%	\$114,875	\$106,000	- 7.7%
Average Sales Price*	\$110,000	\$105,167	- 4.4%	\$111,932	\$108,769	- 2.8%
Percent of Original List Price Received*	96.1%	93.3%	- 2.9%	88.8%	88.2%	- 0.6%
Average Days on Market Until Sale	36	47	+ 30.6%	165	112	- 32.2%
Inventory of Homes for Sale	27	27	0.0%	--	--	--
Months Supply of Inventory	11.0	10.8	- 1.8%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

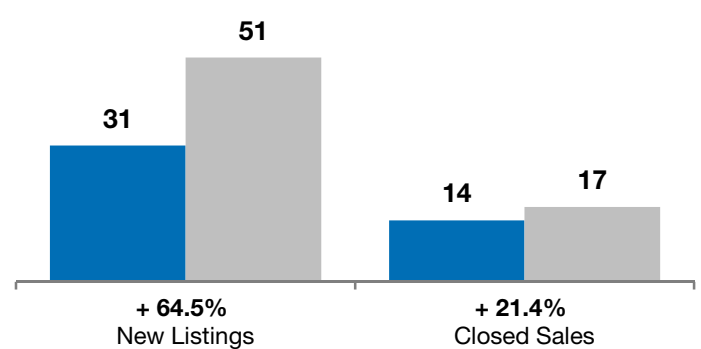
July

■ 2012 ■ 2013

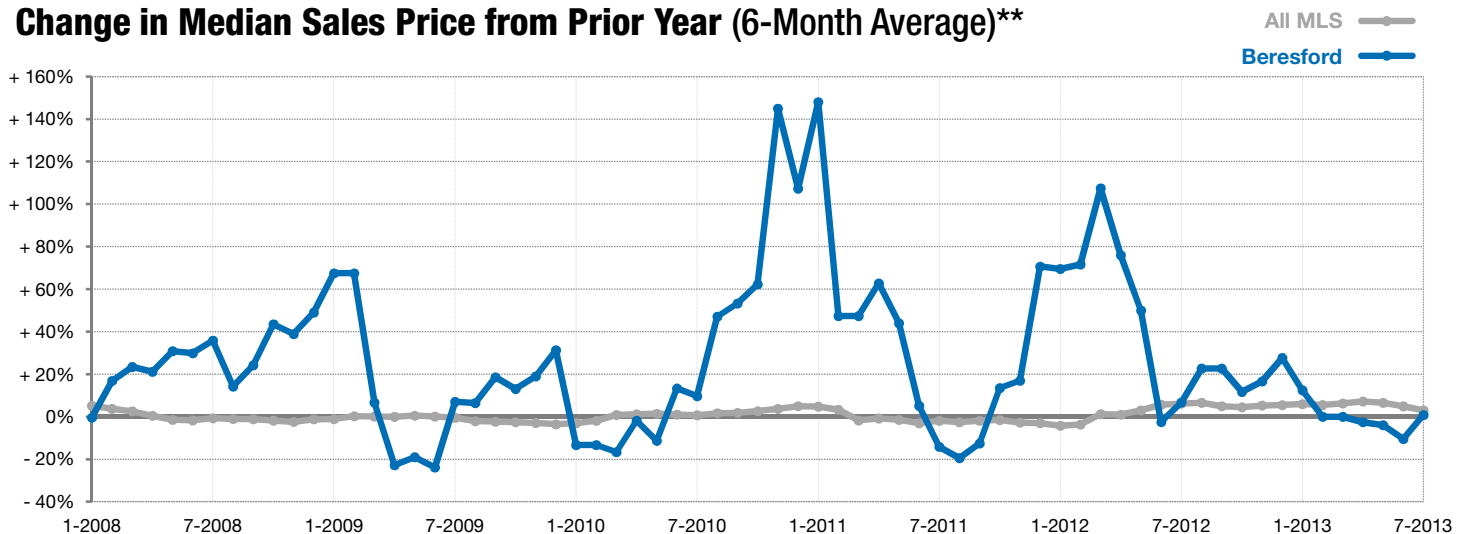


Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.