

Local Market Update – July 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Canton

Lincoln County, SD

- 40.0%

Change in
New Listings

- 50.0%

Change in
Closed Sales

- 28.3%

Change in
Median Sales Price

July

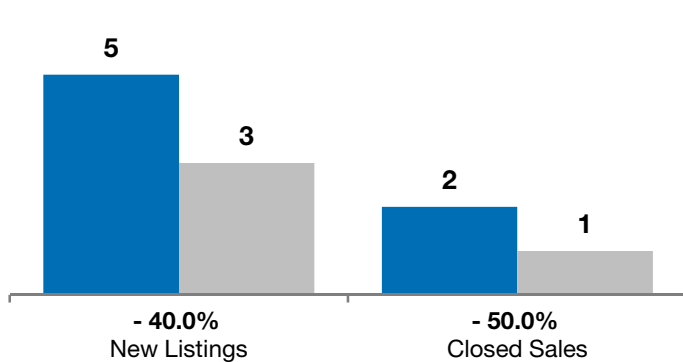
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	5	3	- 40.0%	47	42	- 10.6%
Closed Sales	2	1	- 50.0%	12	34	+ 183.3%
Median Sales Price*	\$129,000	\$92,500	- 28.3%	\$121,950	\$99,785	- 18.2%
Average Sales Price*	\$129,000	\$92,500	- 28.3%	\$127,733	\$137,508	+ 7.7%
Percent of Original List Price Received*	93.8%	102.9%	+ 9.7%	90.7%	93.3%	+ 2.8%
Average Days on Market Until Sale	67	45	- 32.3%	109	122	+ 12.2%
Inventory of Homes for Sale	37	19	- 48.6%	--	--	--
Months Supply of Inventory	18.5	3.8	- 79.5%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

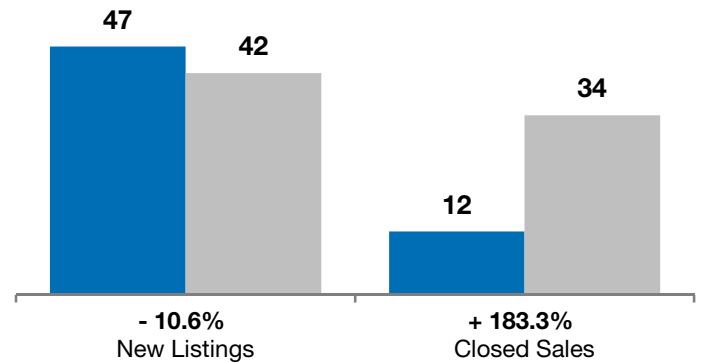
July

■ 2012 ■ 2013

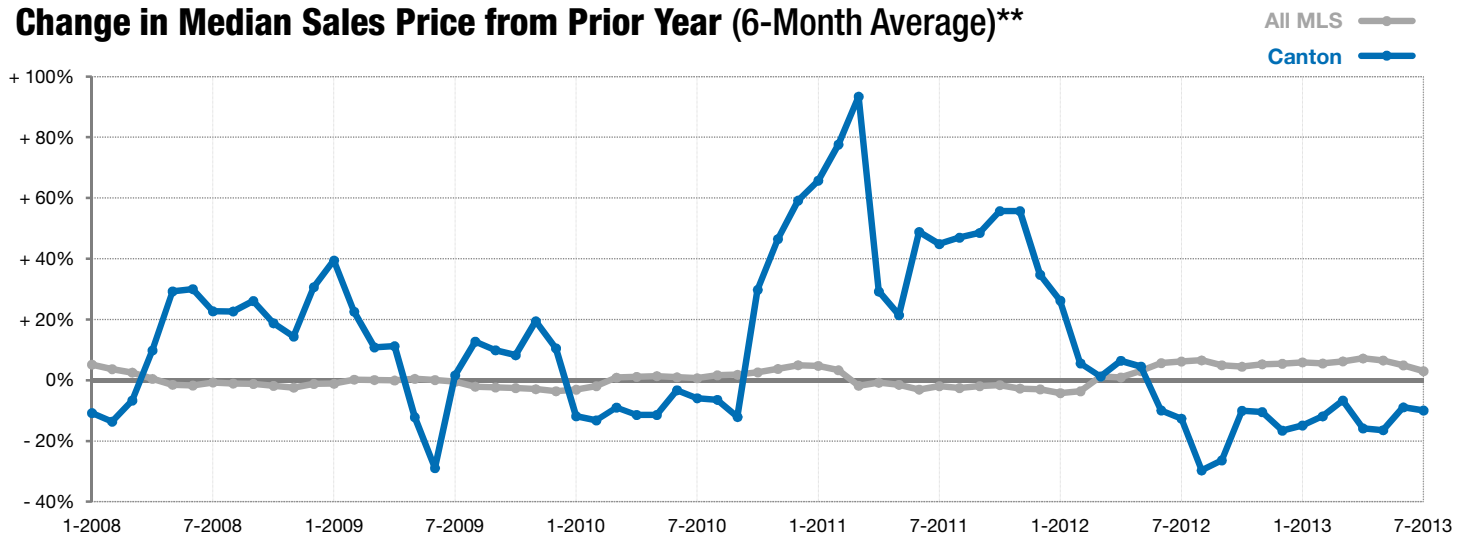


Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.