Local Market Update – July 2013

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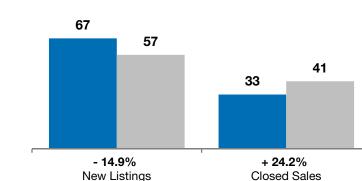


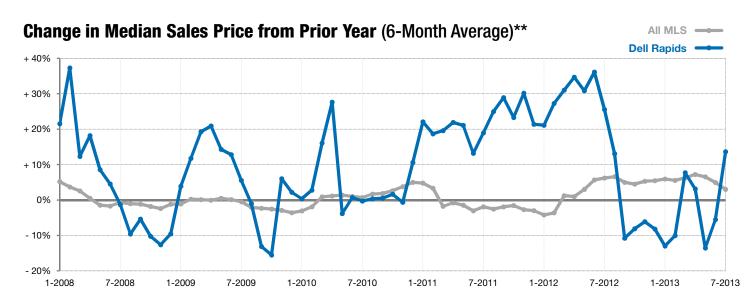
- 28.6%+ 80.0%+ 54.2%Dell RapidsChange in
New ListingsChange in
Closed SalesChange in
Median Sales Price

Minnehaha County, SD		July			Year to Date		
	2012	2013	+/-	2012	2013	+/-	
New Listings	7	5	- 28.6%	67	57	- 14.9%	
Closed Sales	5	9	+ 80.0%	33	41	+ 24.2%	
Median Sales Price*	\$120,000	\$185,000	+ 54.2%	\$137,000	\$149,900	+ 9.4%	
Average Sales Price*	\$109,200	\$190,311	+ 74.3%	\$160,713	\$160,693	- 0.0%	
Percent of Original List Price Received*	97.9%	94.4%	- 3.6%	93.4%	94.1%	+ 0.8%	
Average Days on Market Until Sale	186	94	- 49.3%	113	123	+ 9.0%	
Inventory of Homes for Sale	53	28	- 47.2%				
Months Supply of Inventory	10.8	4.5	- 57.9%				

Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.

Year to Date

2012 2013