

Local Market Update – July 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

+ 17.6%

Change in
New Listings

- 35.0%

Change in
Closed Sales

+ 19.9%

Change in
Median Sales Price

Lincoln County, SD

July

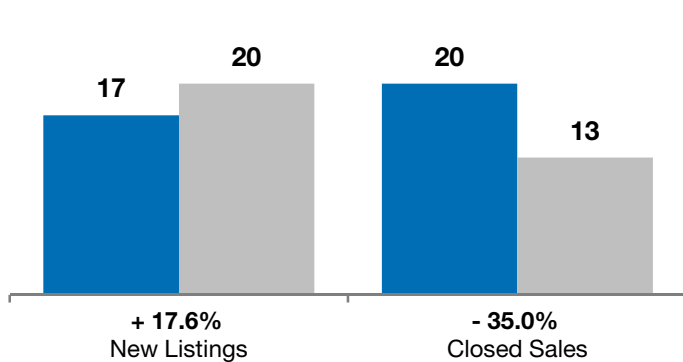
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	17	20	+ 17.6%	149	169	+ 13.4%
Closed Sales	20	13	- 35.0%	81	104	+ 28.4%
Median Sales Price*	\$156,000	\$187,000	+ 19.9%	\$156,650	\$169,900	+ 8.5%
Average Sales Price*	\$165,668	\$223,661	+ 35.0%	\$170,608	\$188,416	+ 10.4%
Percent of Original List Price Received*	97.2%	98.4%	+ 1.2%	97.6%	98.0%	+ 0.5%
Average Days on Market Until Sale	72	74	+ 2.9%	85	76	- 10.6%
Inventory of Homes for Sale	67	67	0.0%	--	--	--
Months Supply of Inventory	6.3	4.8	- 24.0%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

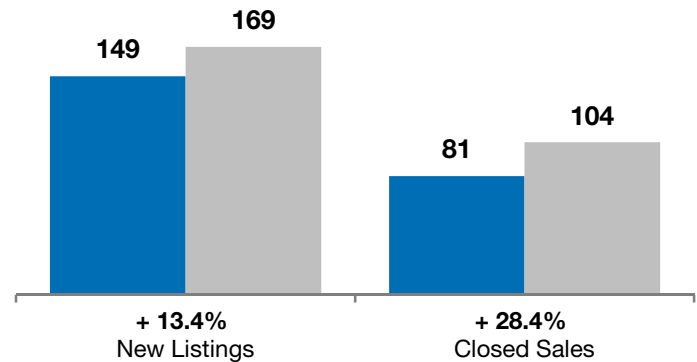
July

■ 2012 ■ 2013

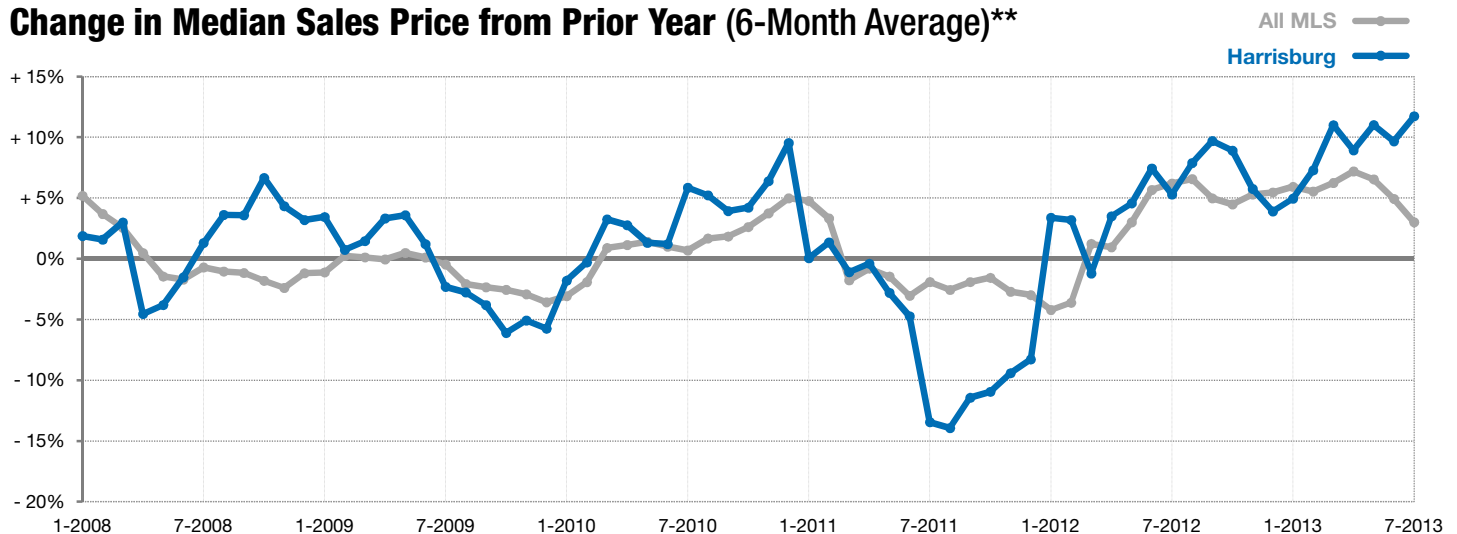


Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.