

Local Market Update – July 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Iowa

Multiple Counties, IA

- 33.3%

Change in
New Listings

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Change in
Closed Sales

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Change in
Median Sales Price

July

Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	3	2	- 33.3%	10	12	+ 20.0%
Closed Sales	0	2	--	4	3	- 25.0%
Median Sales Price*	\$0	\$57,650	--	\$96,500	\$95,000	- 1.6%
Average Sales Price*	\$0	\$57,650	--	\$87,475	\$79,100	- 9.6%
Percent of Original List Price Received*	0.0%	78.1%	--	93.5%	83.3%	- 10.9%
Average Days on Market Until Sale	0	142	--	64	125	+ 95.3%
Inventory of Homes for Sale	7	6	- 14.3%	--	--	--
Months Supply of Inventory	5.4	6.0	+ 10.2%	--	--	--

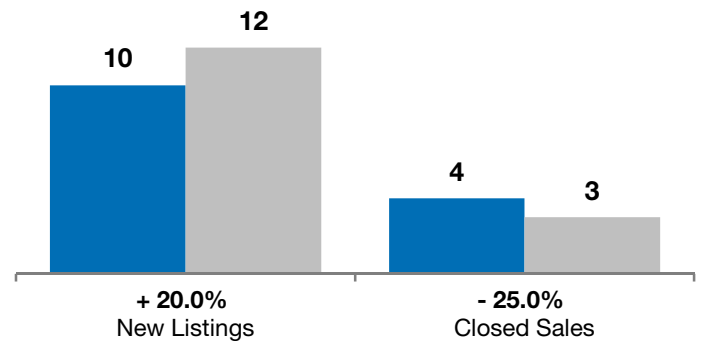
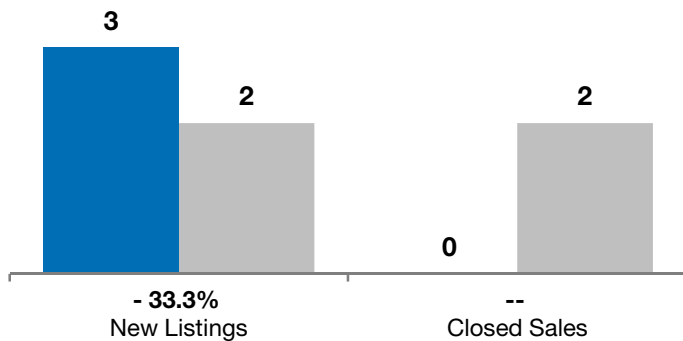
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

July

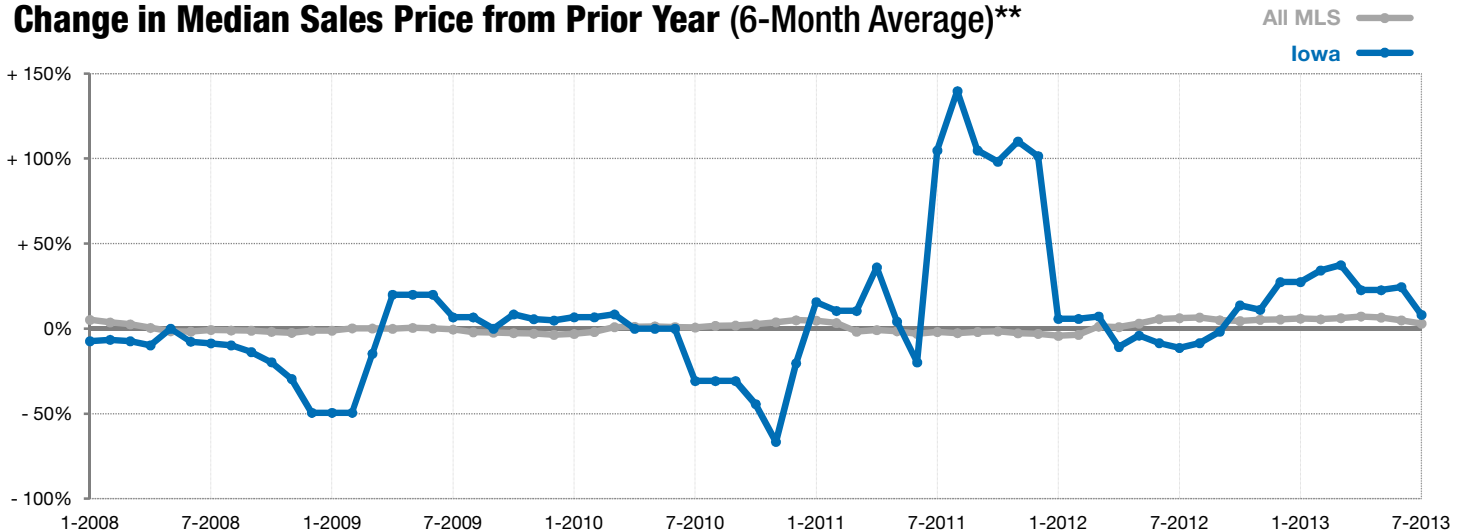
■ 2012 ■ 2013

Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.