

Local Market Update – July 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Luverne

- 10.0%

Change in
New Listings

+ 75.0%

Change in
Closed Sales

- 37.5%

Change in
Median Sales Price

Rock County, MN

July

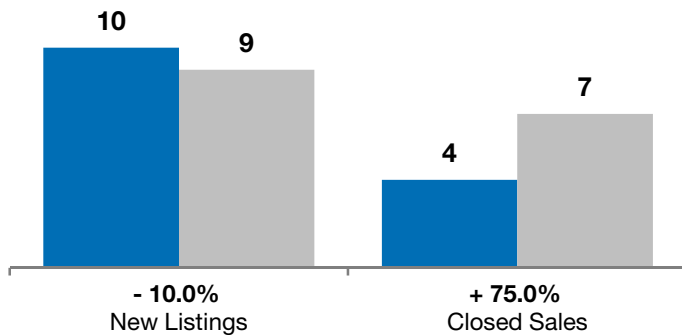
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	10	9	- 10.0%	72	71	- 1.4%
Closed Sales	4	7	+ 75.0%	34	38	+ 11.8%
Median Sales Price*	\$127,250	\$79,500	- 37.5%	\$84,250	\$87,500	+ 3.9%
Average Sales Price*	\$126,350	\$90,000	- 28.8%	\$107,940	\$99,834	- 7.5%
Percent of Original List Price Received*	91.8%	90.5%	- 1.4%	87.4%	90.2%	+ 3.2%
Average Days on Market Until Sale	155	117	- 24.2%	163	153	- 6.1%
Inventory of Homes for Sale	75	61	- 18.7%	--	--	--
Months Supply of Inventory	15.0	10.9	- 27.2%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

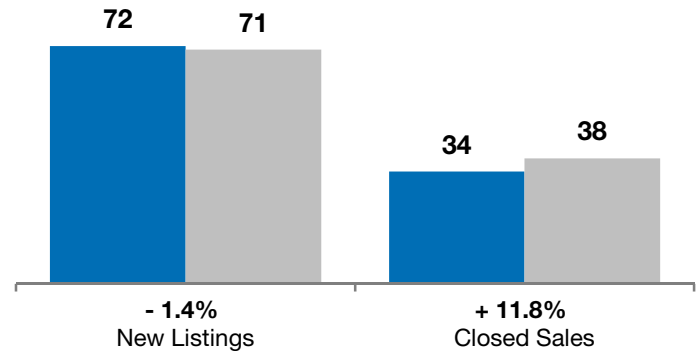
July

■ 2012 ■ 2013

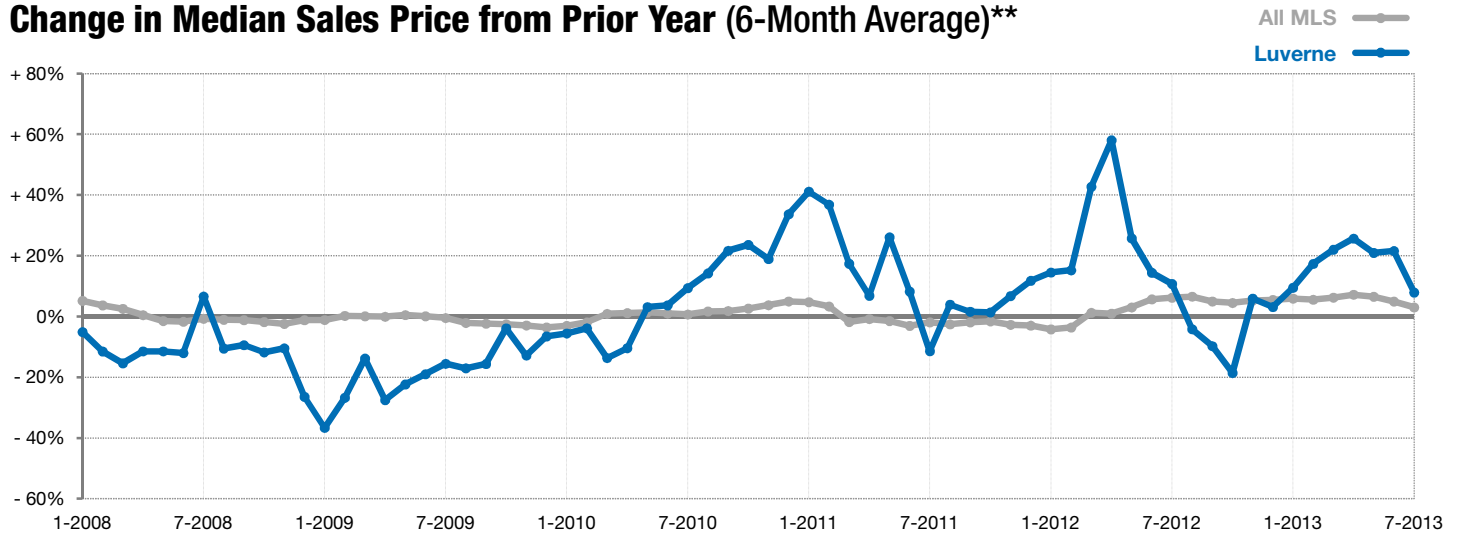


Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.