

Local Market Update – July 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Tea

- 20.0%

Change in
New Listings

+ 240.0%

Change in
Closed Sales

+ 15.3%

Change in
Median Sales Price

Lincoln County, SD

July

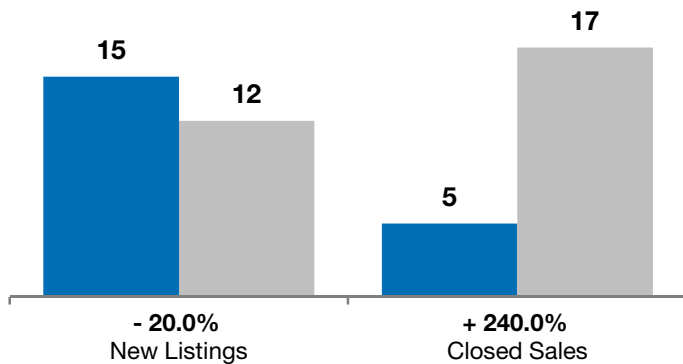
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	15	12	- 20.0%	78	92	+ 17.9%
Closed Sales	5	17	+ 240.0%	51	43	- 15.7%
Median Sales Price*	\$189,900	\$219,000	+ 15.3%	\$179,900	\$194,000	+ 7.8%
Average Sales Price*	\$209,740	\$223,471	+ 6.5%	\$183,463	\$197,956	+ 7.9%
Percent of Original List Price Received*	101.6%	99.4%	- 2.1%	96.0%	98.0%	+ 2.1%
Average Days on Market Until Sale	73	85	+ 16.3%	99	66	- 32.7%
Inventory of Homes for Sale	41	39	- 4.9%	--	--	--
Months Supply of Inventory	6.3	7.1	+ 12.4%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

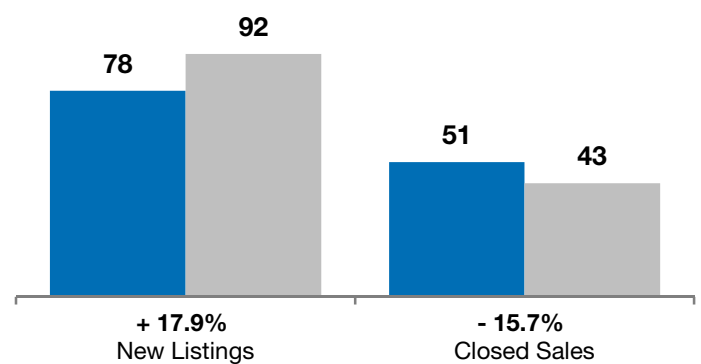
July

■ 2012 ■ 2013

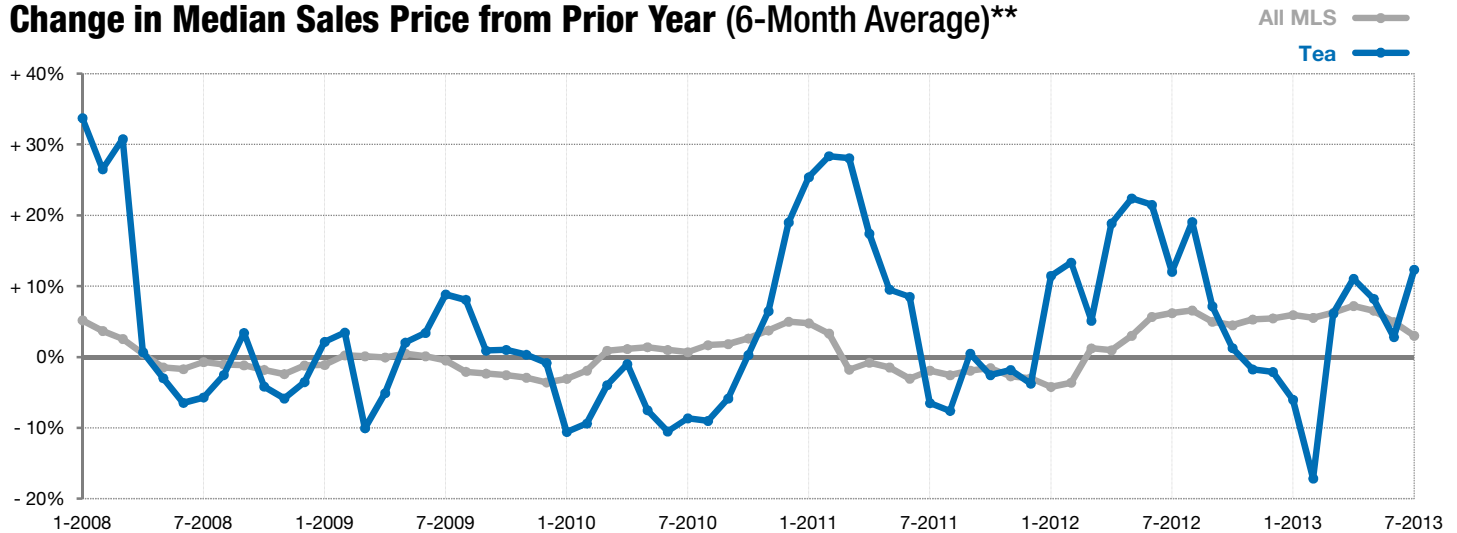


Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.