

Local Market Update – August 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Canton

Lincoln County, SD

- 50.0%

Change in
New Listings

- 66.7%

Change in
Closed Sales

+ 53.4%

Change in
Median Sales Price

August

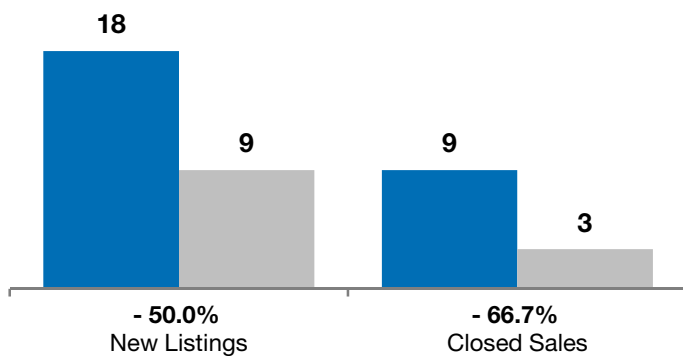
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	18	9	- 50.0%	65	52	- 20.0%
Closed Sales	9	3	- 66.7%	21	37	+ 76.2%
Median Sales Price*	\$121,900	\$187,000	+ 53.4%	\$121,900	\$99,900	- 18.0%
Average Sales Price*	\$143,489	\$149,000	+ 3.8%	\$134,486	\$138,439	+ 2.9%
Percent of Original List Price Received*	90.2%	94.1%	+ 4.3%	90.5%	93.3%	+ 3.2%
Average Days on Market Until Sale	99	42	- 57.8%	104	115	+ 10.5%
Inventory of Homes for Sale	44	24	- 45.5%	--	--	--
Months Supply of Inventory	18.3	5.1	- 71.9%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

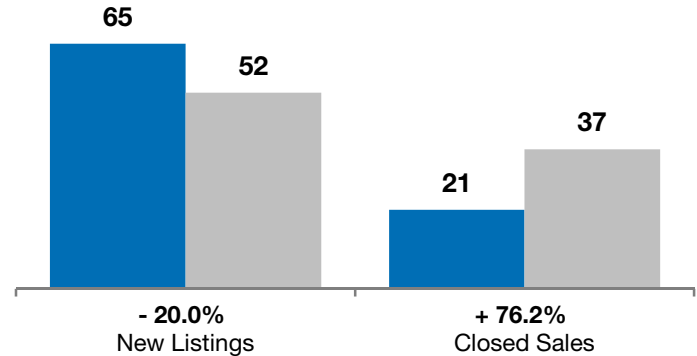
August

■ 2012 ■ 2013

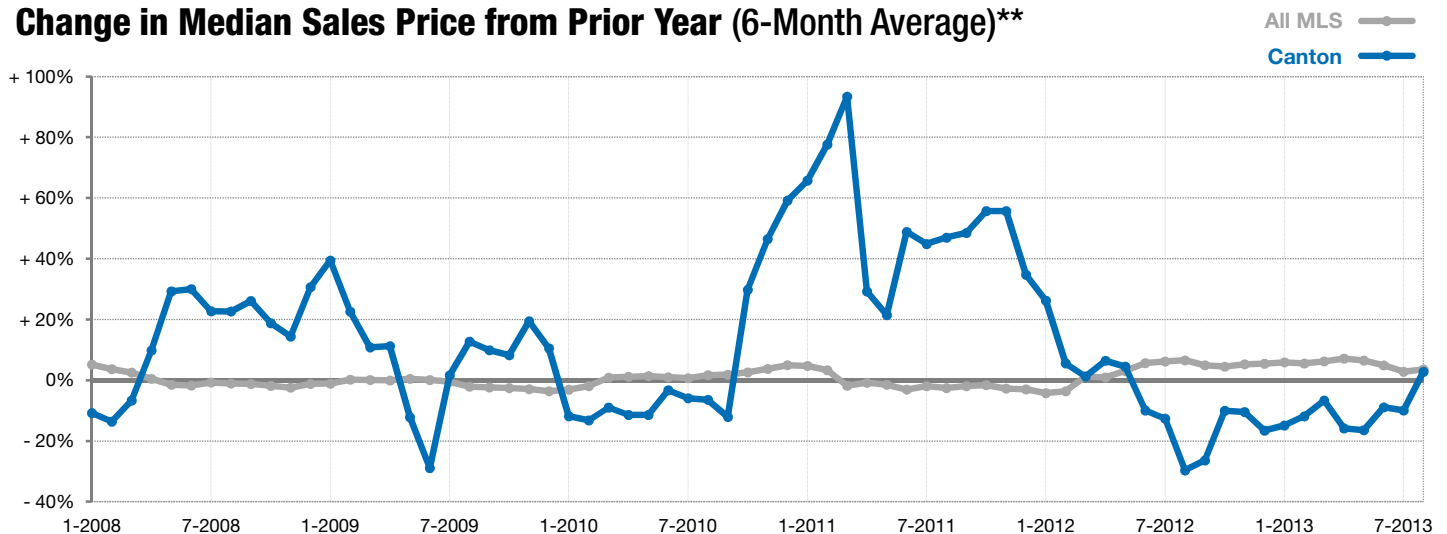


Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.