Local Market Update – August 2013

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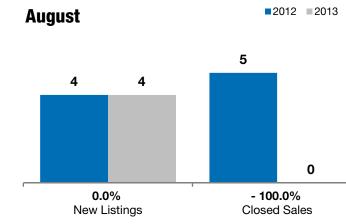


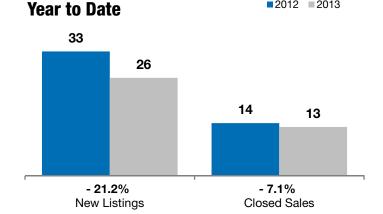
2012 2013

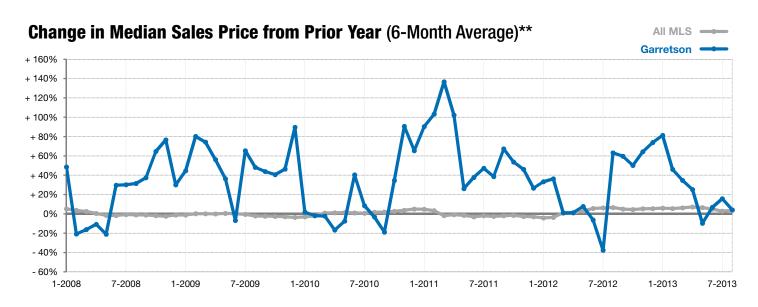
- 100.0% 0.0% - 100.0% Garretson Change in Change in Change in **New Listings Closed Sales Median Sales Price**

Minnehaha County, SD		August			Year to Date		
	2012	2013	+/-	2012	2013	+/-	
New Listings	4	4	0.0%	33	26	- 21.2%	
Closed Sales	5	0	- 100.0%	14	13	- 7.1%	
Median Sales Price*	\$242,000	\$0	- 100.0%	\$136,050	\$141,000	+ 3.6%	
Average Sales Price*	\$236,420	\$0	- 100.0%	\$178,322	\$160,360	- 10.1%	
Percent of Original List Price Received*	91.0%	0.0%	- 100.0%	89.9%	95.8%	+ 6.6%	
Average Days on Market Until Sale	77	0	- 100.0%	89	121	+ 35.9%	
Inventory of Homes for Sale	19	15	- 21.1%				
Months Supply of Inventory	9.0	6.4	- 28.9%				

Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.