

Local Market Update – August 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

- 61.5%

+ 30.8%

- 3.5%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Lincoln County, SD

August

Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	26	10	- 61.5%	175	180	+ 2.9%
Closed Sales	13	17	+ 30.8%	94	121	+ 28.7%
Median Sales Price*	\$164,750	\$159,000	- 3.5%	\$156,900	\$169,150	+ 7.8%
Average Sales Price*	\$216,268	\$165,881	- 23.3%	\$176,922	\$185,224	+ 4.7%
Percent of Original List Price Received*	95.9%	99.3%	+ 3.4%	97.3%	98.2%	+ 0.9%
Average Days on Market Until Sale	91	80	- 12.8%	86	76	- 11.0%
Inventory of Homes for Sale	69	62	- 10.1%	--	--	--
Months Supply of Inventory	6.6	4.5	- 32.2%	--	--	--

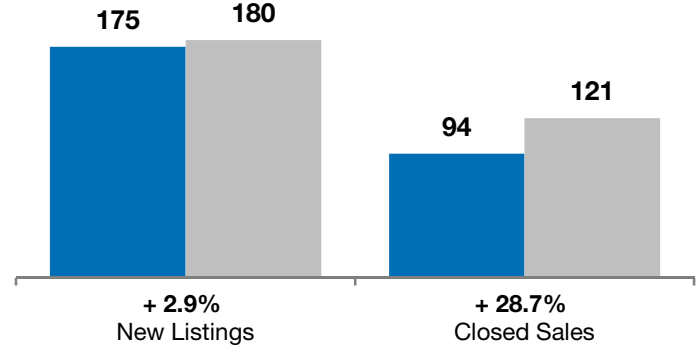
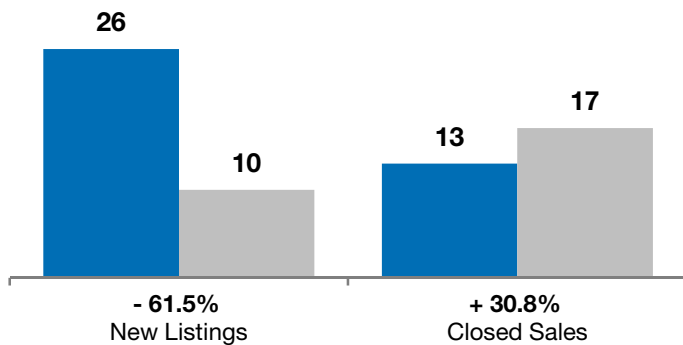
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

August

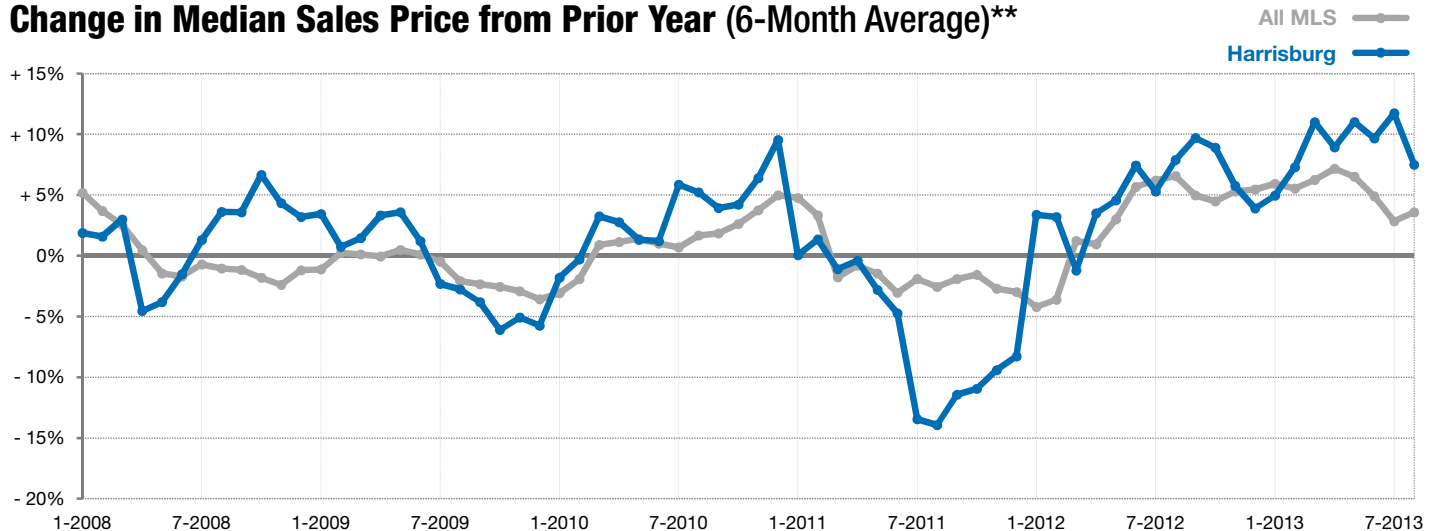
■ 2012 ■ 2013

Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.