

# Local Market Update – August 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Hartford

**+ 600.0%**

Change in  
New Listings

**0.0%**

Change in  
Closed Sales

**+ 18.6%**

Change in  
Median Sales Price

Minnehaha County, SD

### August

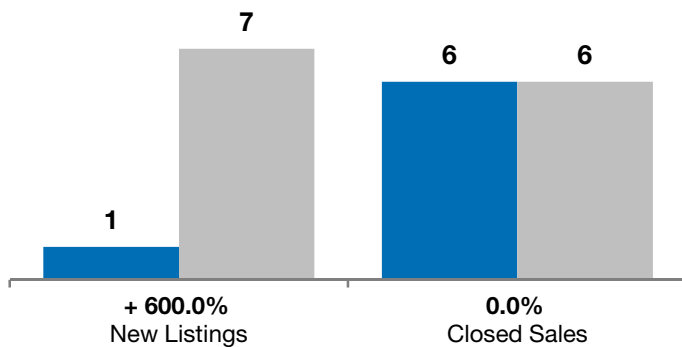
### Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	1	7	+ 600.0%	66	53	- 19.7%
Closed Sales	6	6	0.0%	43	32	- 25.6%
Median Sales Price*	\$157,000	<b>\$186,250</b>	+ 18.6%	\$153,000	<b>\$160,750</b>	+ 5.1%
Average Sales Price*	\$182,583	<b>\$198,917</b>	+ 8.9%	\$181,217	<b>\$187,591</b>	+ 3.5%
Percent of Original List Price Received*	94.7%	<b>97.1%</b>	+ 2.5%	95.9%	<b>92.7%</b>	- 3.4%
Average Days on Market Until Sale	93	<b>65</b>	- 30.2%	90	<b>89</b>	- 0.8%
Inventory of Homes for Sale	21	<b>28</b>	+ 33.3%	--	--	--
Months Supply of Inventory	4.2	<b>6.4</b>	+ 52.8%	--	--	--

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

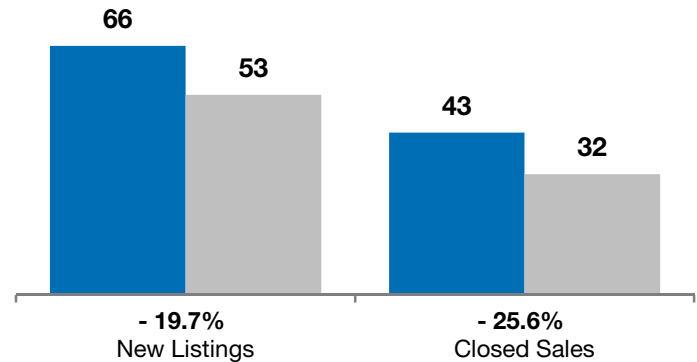
### August

■ 2012 ■ 2013

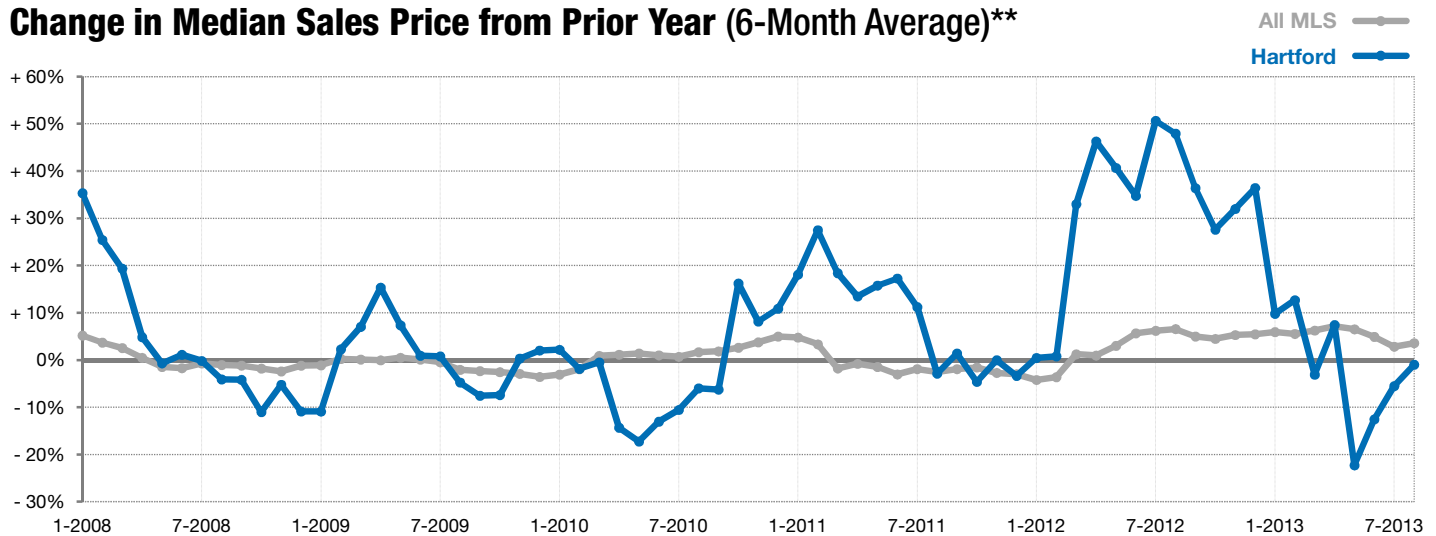


### Year to Date

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.