

# Local Market Update – August 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Iowa

**0.0%**

Change in  
New Listings

**0.0%**

Change in  
Closed Sales

**- 100.0%**

Change in  
Median Sales Price

Multiple Counties, IA

### August

### Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	1	1	0.0%	11	14	+ 27.3%
Closed Sales	1	1	0.0%	5	4	- 20.0%
Median Sales Price*	\$187,000	\$0	- 100.0%	\$98,000	\$95,000	- 3.1%
Average Sales Price*	\$187,000	\$0	- 100.0%	\$107,380	\$79,100	- 26.3%
Percent of Original List Price Received*	98.5%	0.0%	- 100.0%	94.5%	83.3%	- 11.8%
Average Days on Market Until Sale	10	259	+ 2490.0%	53	159	+ 197.9%
Inventory of Homes for Sale	6	7	+ 16.7%	--	--	--
Months Supply of Inventory	4.7	7.0	+ 50.0%	--	--	--

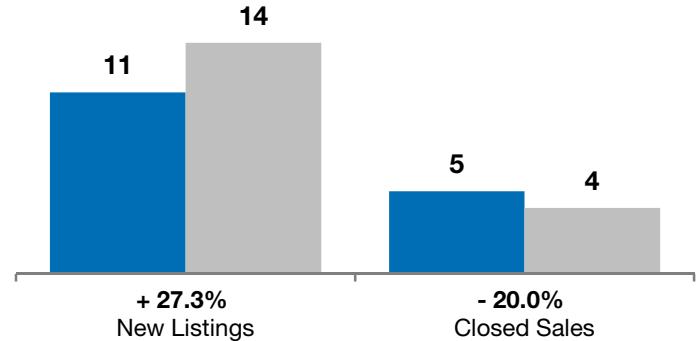
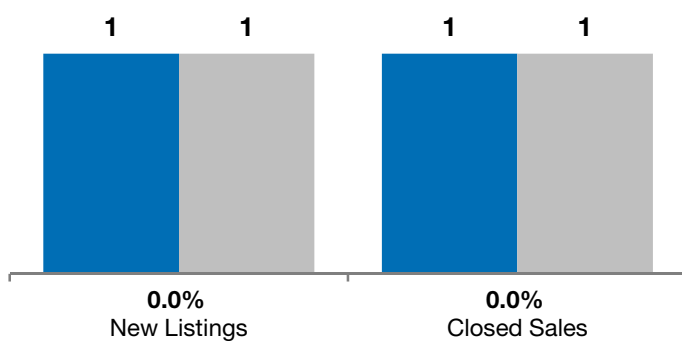
\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### August

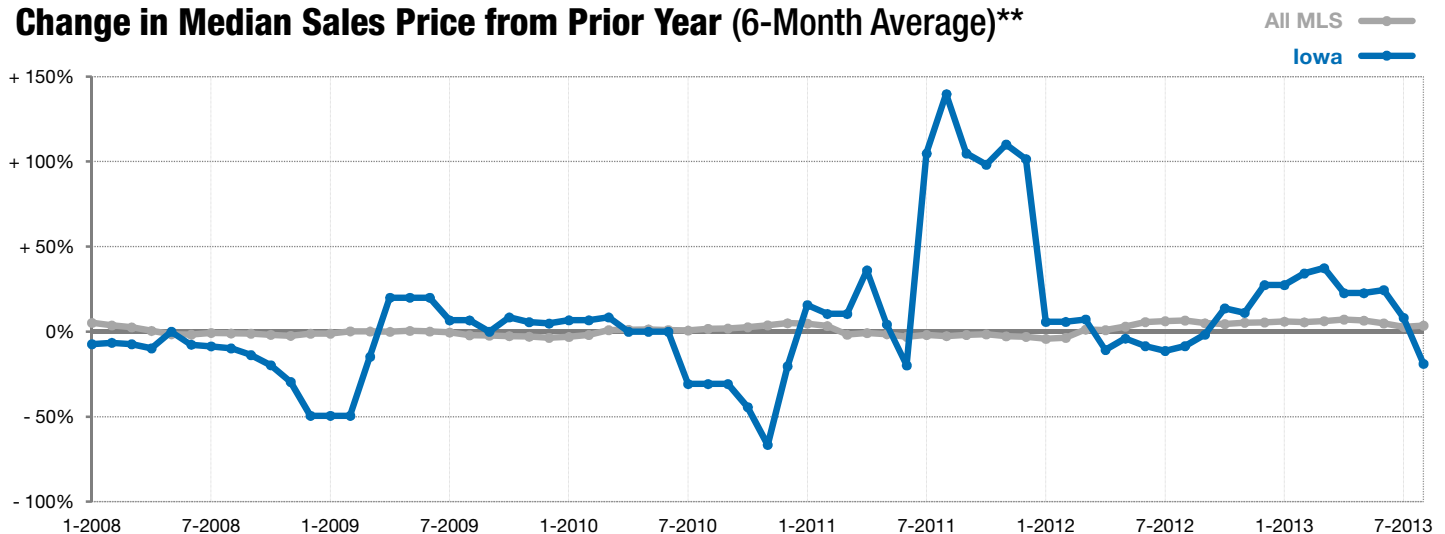
■ 2012 ■ 2013

### Year to Date

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.