

Local Market Update – September 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Beresford

- 40.0%

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Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Union County, SD

September

Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	5	3	- 40.0%	53	58	+ 9.4%
Closed Sales	0	4	--	16	29	+ 81.3%
Median Sales Price*	\$0	\$58,100	--	\$119,750	\$116,495	- 2.7%
Average Sales Price*	\$0	\$71,550	--	\$113,803	\$109,087	- 4.1%
Percent of Original List Price Received*	0.0%	89.9%	--	89.1%	90.9%	+ 2.0%
Average Days on Market Until Sale	0	118	--	160	107	- 33.3%
Inventory of Homes for Sale	29	20	- 31.0%	--	--	--
Months Supply of Inventory	11.8	5.9	- 50.2%	--	--	--

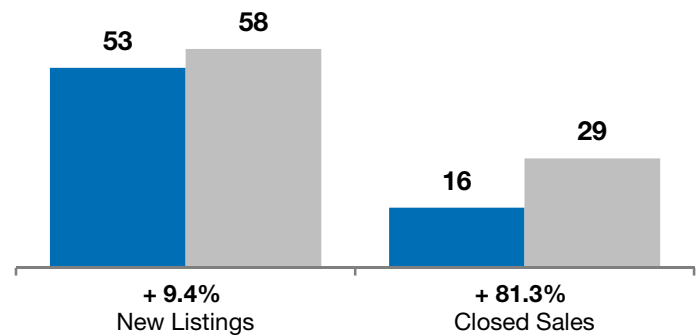
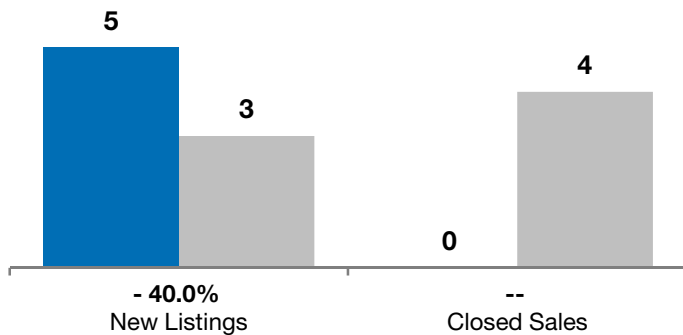
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

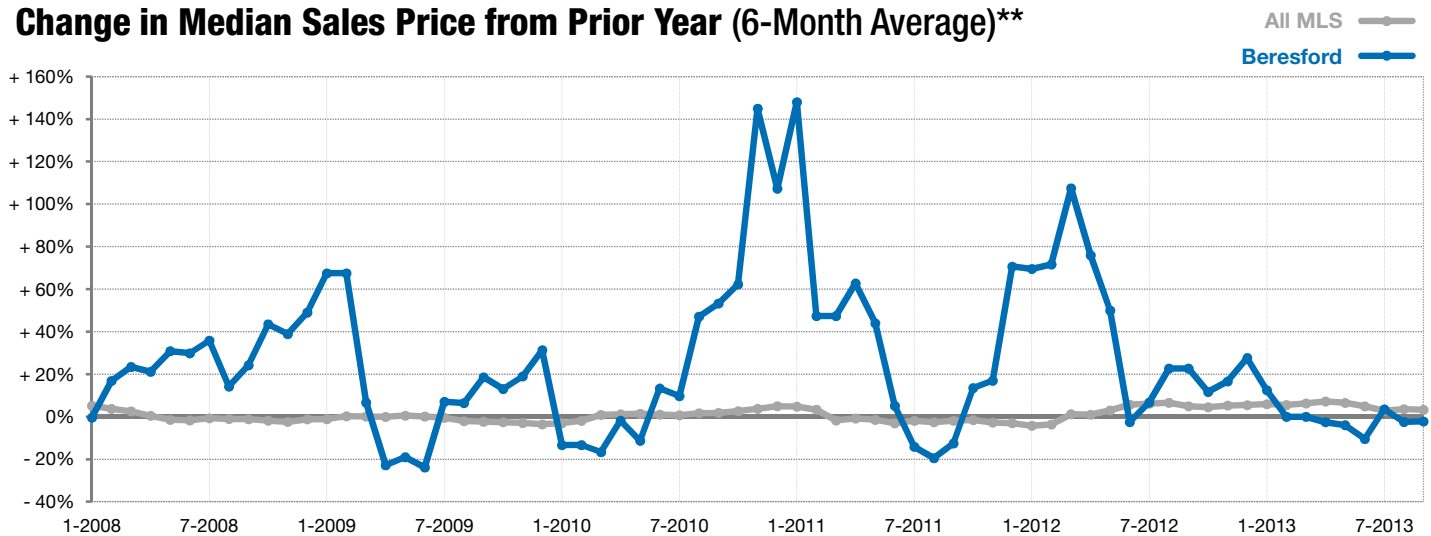
■ 2012 ■ 2013

Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 4, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.