

Local Market Update – September 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Canton

Lincoln County, SD

+ 200.0% **- 100.0%** **- 100.0%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

September

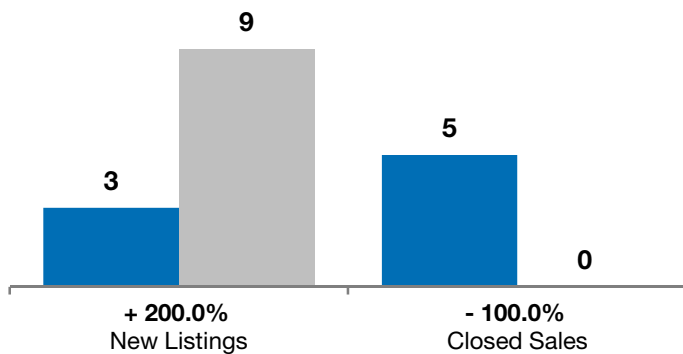
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	3	9	+ 200.0%	68	61	- 10.3%
Closed Sales	5	0	- 100.0%	26	37	+ 42.3%
Median Sales Price*	\$127,500	\$0	- 100.0%	\$122,900	\$99,900	- 18.7%
Average Sales Price*	\$119,170	\$0	- 100.0%	\$131,540	\$138,439	+ 5.2%
Percent of Original List Price Received*	87.1%	0.0%	- 100.0%	89.8%	93.3%	+ 3.9%
Average Days on Market Until Sale	99	0	- 100.0%	103	115	+ 11.7%
Inventory of Homes for Sale	38	29	- 23.7%	--	--	--
Months Supply of Inventory	14.1	6.7	- 52.4%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

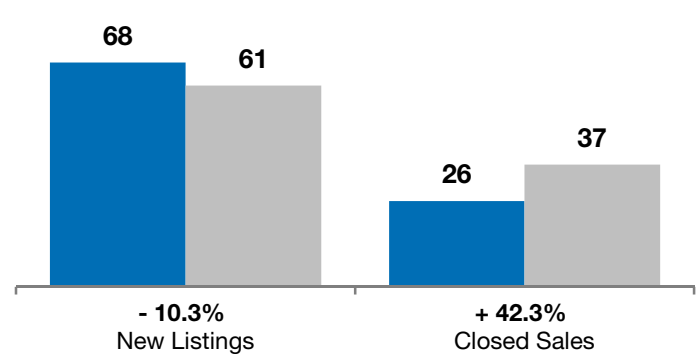
September

■ 2012 ■ 2013

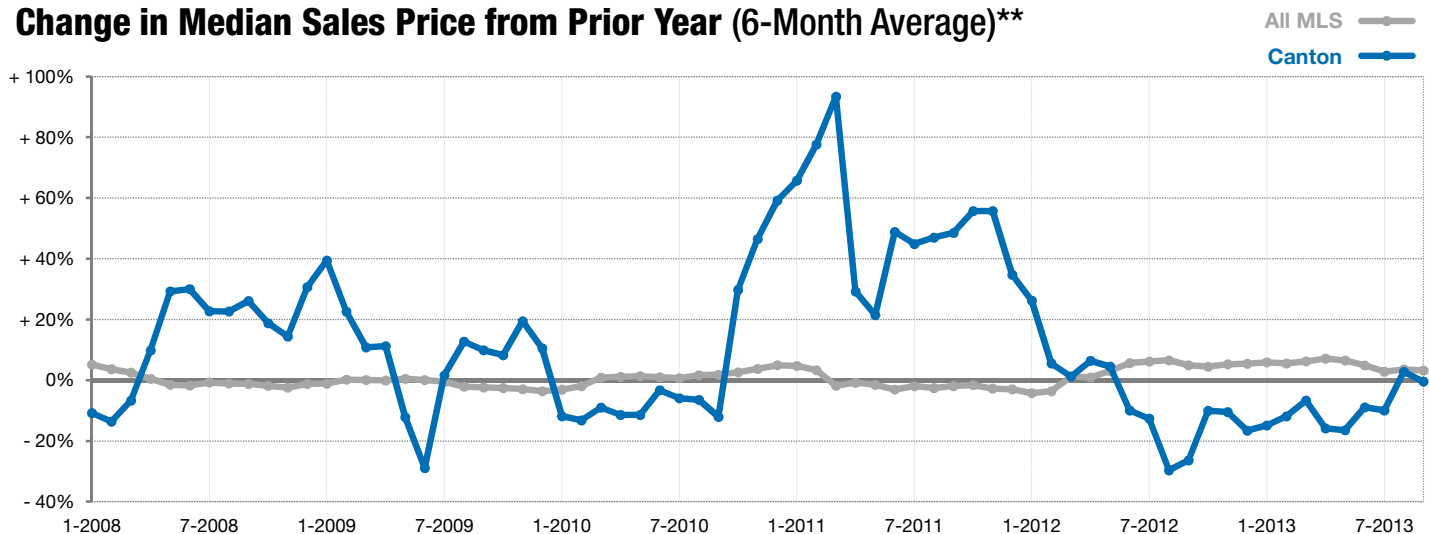


Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 4, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.