Local Market Update - September 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Dell Rapids

- 20.0%

- 50.0%

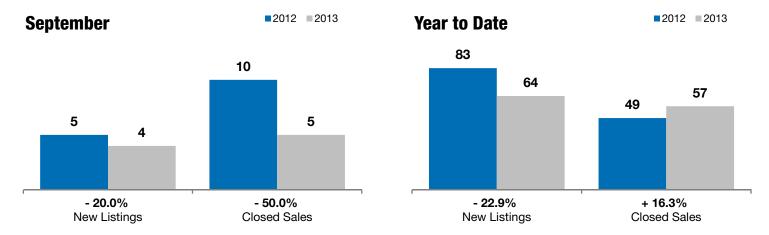
+ 19.0%

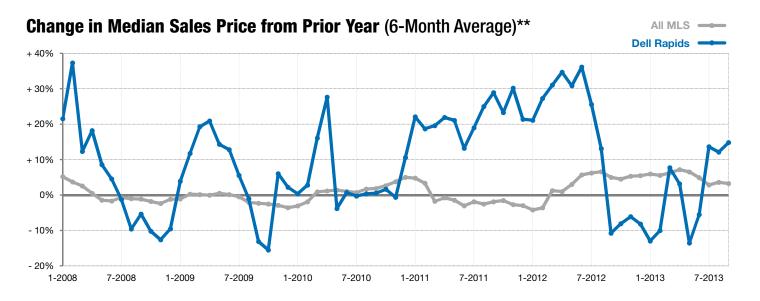
Change in New Listings Change in Closed Sales

Change in Median Sales Price

Minnehaha County, SD	September			Year to Date		
	2012	2013	+/-	2012	2013	+/-
New Listings	5	4	- 20.0%	83	64	- 22.9%
Closed Sales	10	5	- 50.0%	49	57	+ 16.3%
Median Sales Price*	\$121,850	\$145,000	+ 19.0%	\$137,000	\$149,900	+ 9.4%
Average Sales Price*	\$163,438	\$145,420	- 11.0%	\$158,506	\$163,114	+ 2.9%
Percent of Original List Price Received*	91.6%	86.8%	- 5.2%	93.2%	93.6%	+ 0.4%
Average Days on Market Until Sale	130	84	- 35.3%	117	114	- 2.4%
Inventory of Homes for Sale	45	21	- 53.3%			
Months Supply of Inventory	8.1	3.3	- 59.1%			

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 4, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.