Local Market Update – September 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



- 50.0% + 200.0% + 425.9%

Garretson	Change in	Change in	
	New Listings	Closed Sales	

Change in	Change in	Change in		
New Listings	Closed Sales	Median Sales Price		

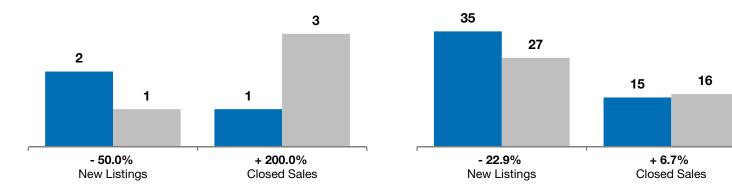
S	September		Year to Date		
2012	2013	+/-	2012	2013	+/-
2	1	- 50.0%	35	27	- 22.9%
1	3	+ 200.0%	15	16	+ 6.7%
\$61,800	\$325,000	+ 425.9%	\$120,000	\$141,500	+ 17.9%
\$61,800	\$254,333	+ 311.5%	\$170,554	\$177,980	+ 4.4%
82.5%	98.3%	+ 19.1%	89.4%	96.3 %	+ 7.7%
315	74	- 76.5%	104	112	+ 7.7%
20	13	- 35.0%			
8.7	6.0	- 31.5%			
	2012 2 1 \$61,800 \$61,800 82.5% 315 20	2012 2013 2 1 1 3 \$61,800 \$325,000 \$61,800 \$254,333 82.5% 98.3% 315 74 20 13	2012 2013 + / - 2 1 - 50.0% 1 3 + 200.0% \$61,800 \$325,000 + 425.9% \$61,800 \$254,333 + 311.5% 82.5% 98.3% + 19.1% 315 74 - 76.5% 20 13 - 35.0%	2012 2013 + / - 2012 2 1 - 50.0% 35 1 3 + 200.0% 15 \$61,800 \$325,000 + 425.9% \$120,000 \$61,800 \$254,333 + 311.5% \$170,554 82.5% 98.3% + 19.1% 89.4% 315 74 - 76.5% 104 20 13 - 35.0%	2012 2013 + / - 2012 2013 2 1 - 50.0% 35 27 1 3 + 200.0% 15 16 \$61,800 \$325,000 + 425.9% \$120,000 \$141,500 \$61,800 \$254,333 + 311.5% \$170,554 \$177,980 82.5% 98.3% + 19.1% 89.4% 96.3% 315 74 - 76.5% 104 112 20 13 - 35.0%

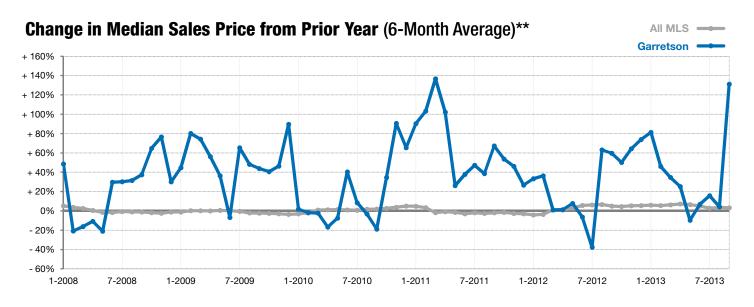
Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





2012 2013





** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 4, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.

Year to Date