

Local Market Update – September 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

- 58.1%

Change in
New Listings

+ 75.0%

Change in
Closed Sales

+ 11.7%

Change in
Median Sales Price

Lincoln County, SD

September

Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	31	13	- 58.1%	206	193	- 6.3%
Closed Sales	12	21	+ 75.0%	106	142	+ 34.0%
Median Sales Price*	\$153,866	\$171,850	+ 11.7%	\$156,900	\$169,300	+ 7.9%
Average Sales Price*	\$179,494	\$182,052	+ 1.4%	\$177,213	\$184,751	+ 4.3%
Percent of Original List Price Received*	95.2%	99.7%	+ 4.7%	97.1%	98.4%	+ 1.4%
Average Days on Market Until Sale	81	108	+ 32.8%	85	81	- 5.0%
Inventory of Homes for Sale	77	51	- 33.8%	--	--	--
Months Supply of Inventory	7.1	3.4	- 51.3%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

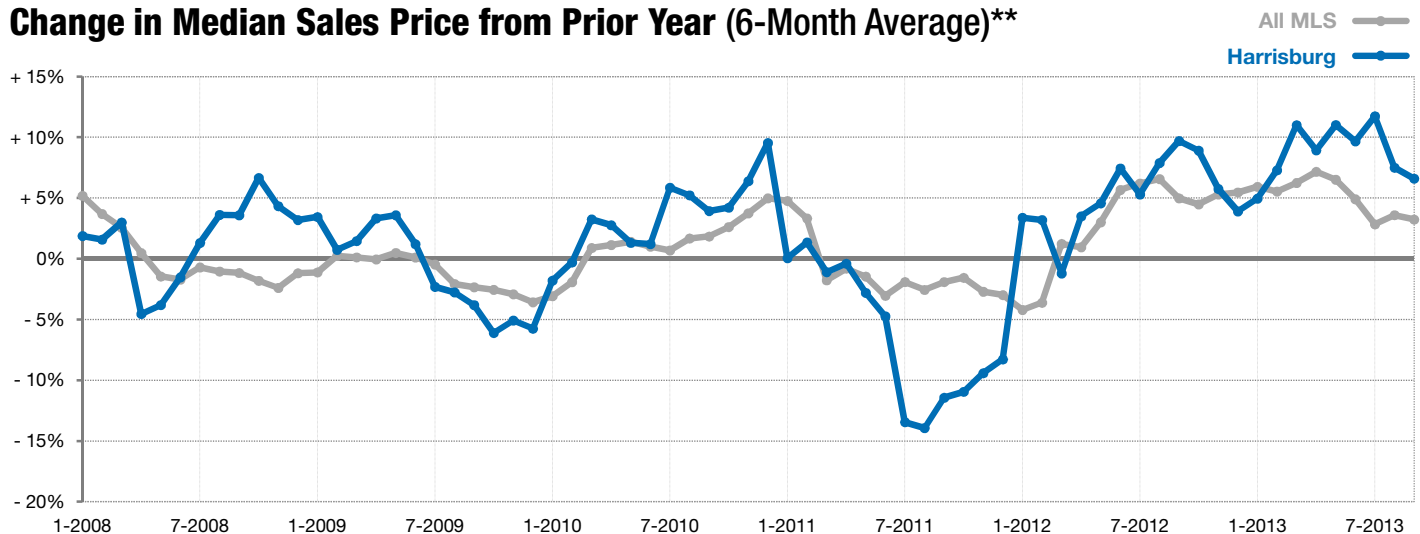
■ 2012 ■ 2013

Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 4, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.