

Local Market Update – September 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Hartford

+ 16.7%

Change in
New Listings

+ 66.7%

Change in
Closed Sales

- 40.2%

Change in
Median Sales Price

Minnehaha County, SD

September

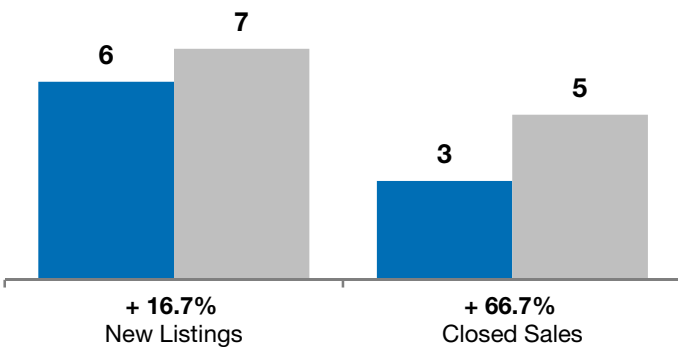
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	6	7	+ 16.7%	72	60	- 16.7%
Closed Sales	3	5	+ 66.7%	46	37	- 19.6%
Median Sales Price*	\$219,000	\$131,000	- 40.2%	\$159,400	\$149,900	- 6.0%
Average Sales Price*	\$216,333	\$127,155	- 41.2%	\$183,508	\$179,424	- 2.2%
Percent of Original List Price Received*	94.7%	90.0%	- 5.0%	95.9%	92.3%	- 3.7%
Average Days on Market Until Sale	146	110	- 24.6%	94	92	- 1.7%
Inventory of Homes for Sale	18	29	+ 61.1%	--	--	--
Months Supply of Inventory	3.7	6.6	+ 78.5%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

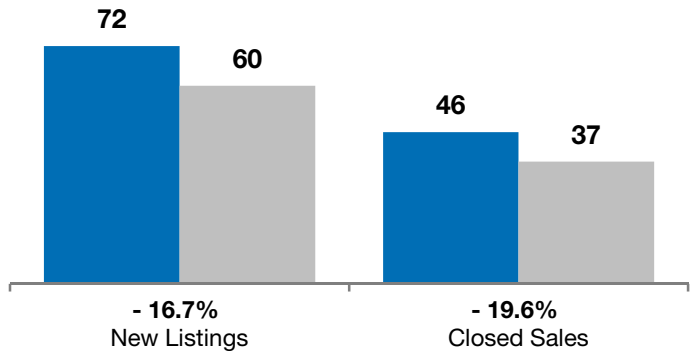
September

■ 2012 ■ 2013

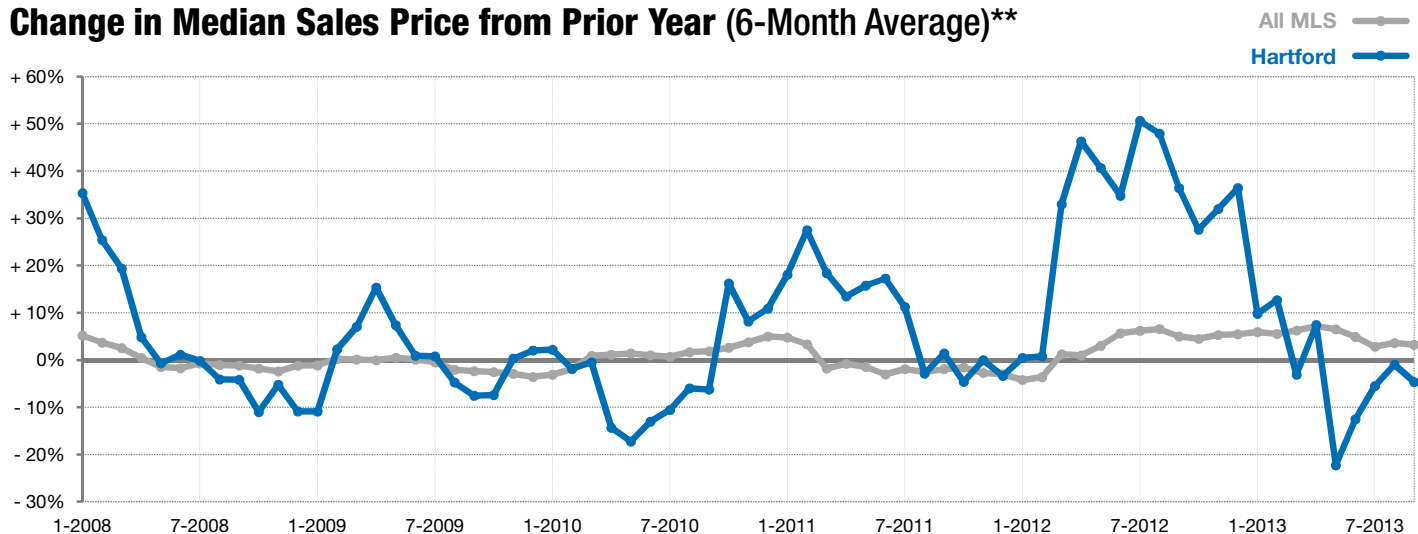


Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 4, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.