

# Local Market Update – September 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Iowa

**- 100.0%**      **- 100.0%**      **- 100.0%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

Multiple Counties, IA

**September**

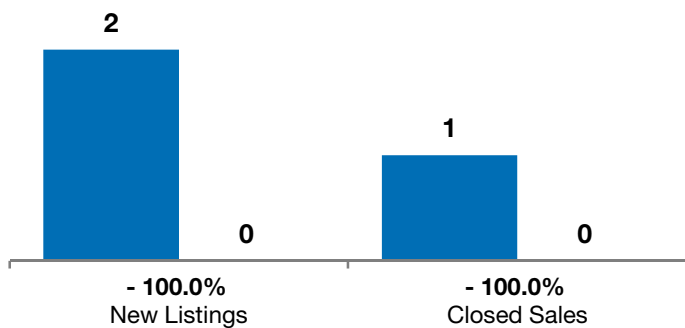
**Year to Date**

	2012	2013	+ / -	2012	2013	+ / -
New Listings	2	0	- 100.0%	13	14	+ 7.7%
Closed Sales	1	0	- 100.0%	6	4	- 33.3%
Median Sales Price*	\$170,000	\$0	- 100.0%	\$109,000	\$95,000	- 12.8%
Average Sales Price*	\$170,000	\$0	- 100.0%	\$117,817	\$79,100	- 32.9%
Percent of Original List Price Received*	94.5%	0.0%	- 100.0%	94.5%	83.3%	- 11.8%
Average Days on Market Until Sale	0	0	--	44	159	+ 257.5%
Inventory of Homes for Sale	7	6	- 14.3%	--	--	--
Months Supply of Inventory	5.6	6.0	+ 7.1%	--	--	--

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

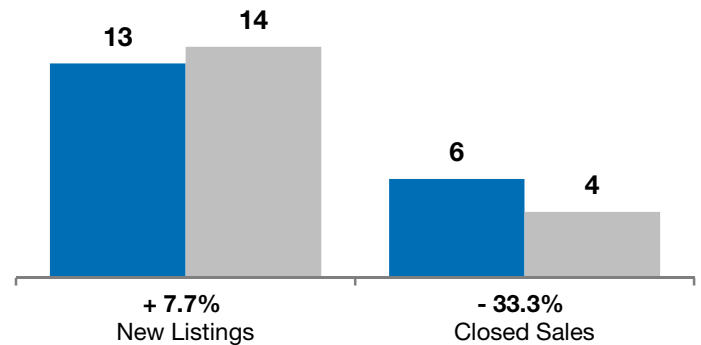
### September

■ 2012 ■ 2013

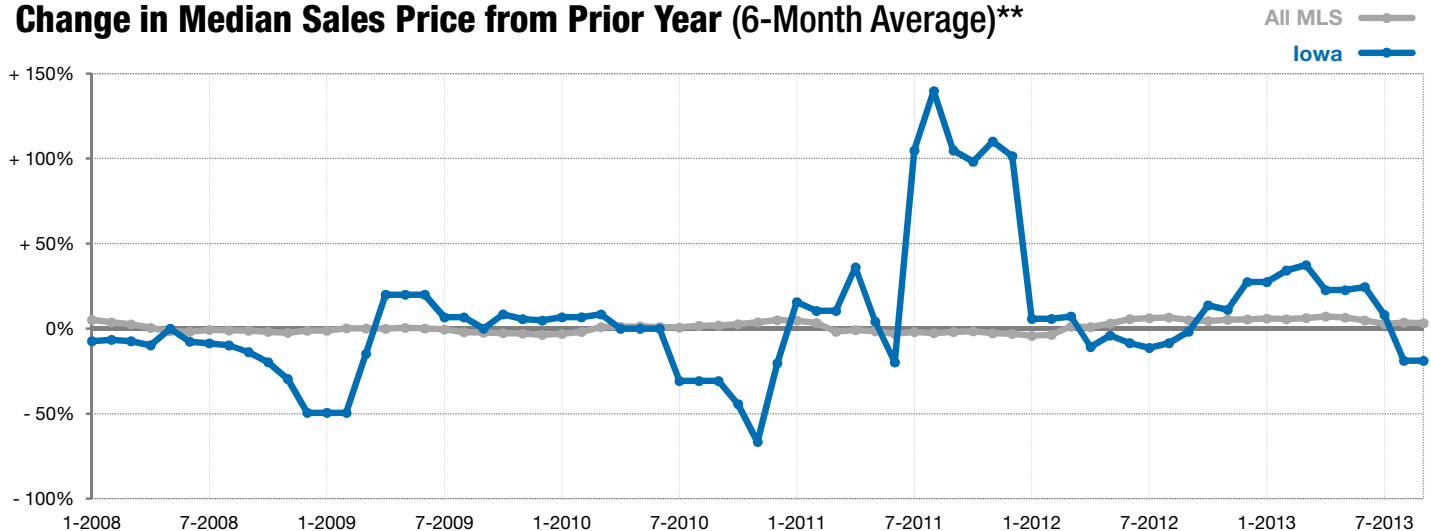


### Year to Date

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 4, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.