

Local Market Update – September 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Luverne

- 75.0%

Change in
New Listings

+ 125.0%

Change in
Closed Sales

+ 60.3%

Change in
Median Sales Price

Rock County, MN

September

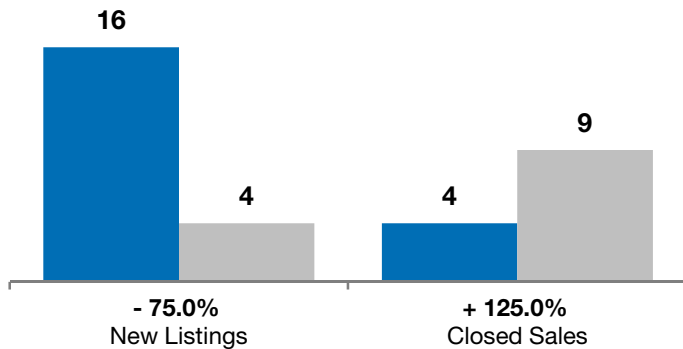
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	16	4	- 75.0%	96	93	- 3.1%
Closed Sales	4	9	+ 125.0%	46	51	+ 10.9%
Median Sales Price*	\$71,750	\$115,000	+ 60.3%	\$82,250	\$95,600	+ 16.2%
Average Sales Price*	\$76,325	\$109,589	+ 43.6%	\$106,191	\$104,427	- 1.7%
Percent of Original List Price Received*	88.5%	95.7%	+ 8.2%	88.4%	91.7%	+ 3.6%
Average Days on Market Until Sale	98	142	+ 44.9%	144	144	+ 0.0%
Inventory of Homes for Sale	72	61	- 15.3%	--	--	--
Months Supply of Inventory	13.7	10.3	- 24.8%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

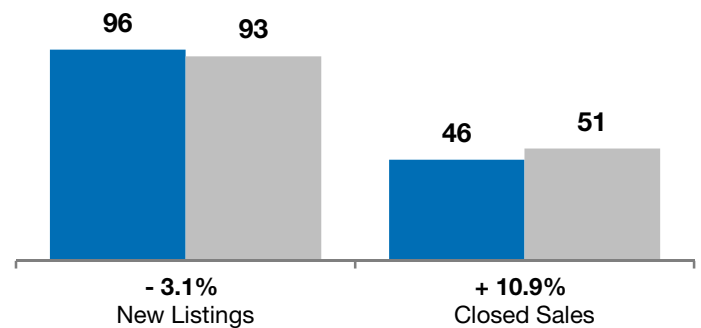
September

■ 2012 ■ 2013

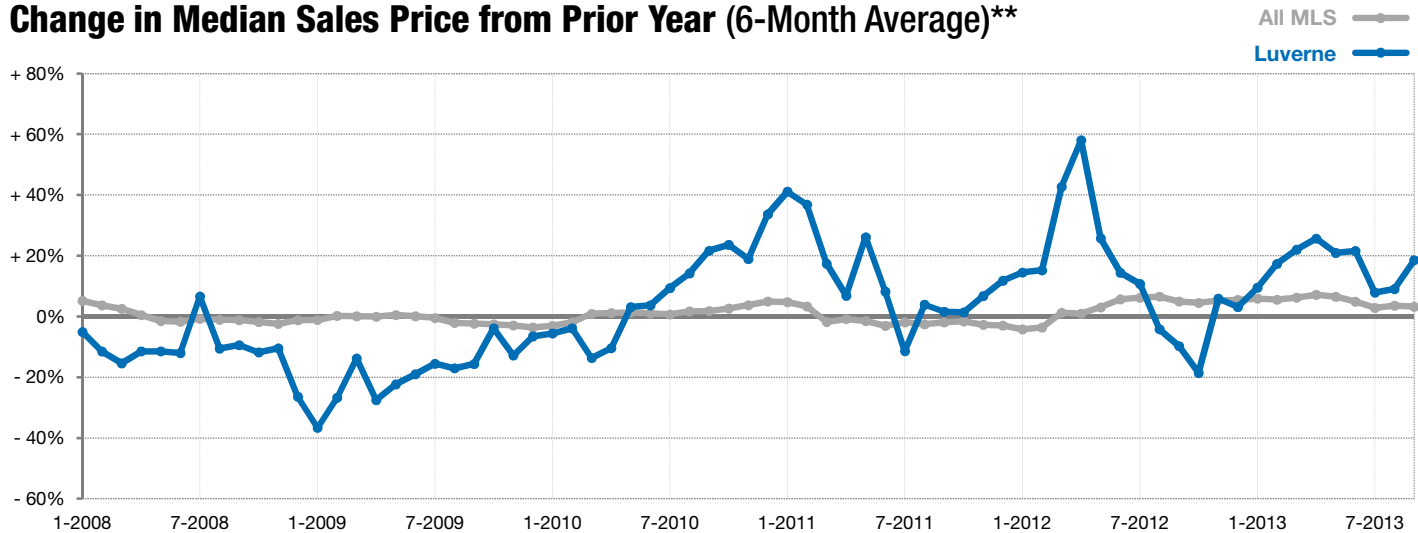


Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 4, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.