Local Market Update - September 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Valley Springs

+ 300.0%

0.0%

+ 191.6%

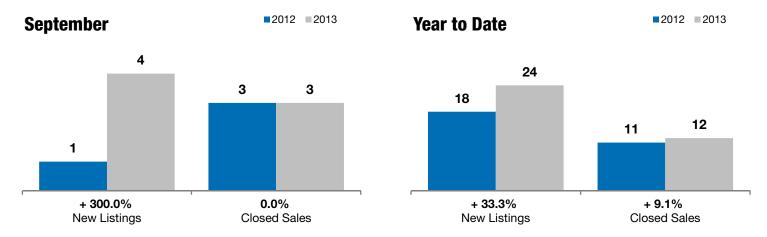
Change in **New Listings**

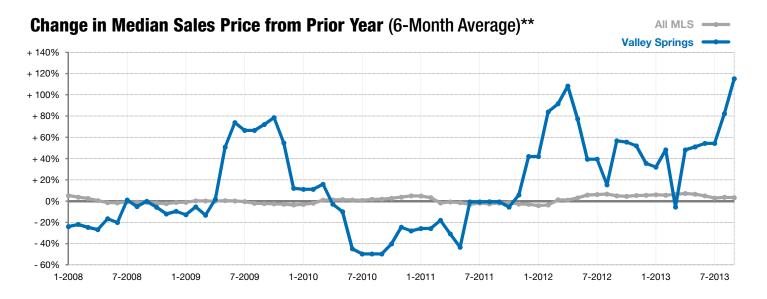
Change in Closed Sales

Change in **Median Sales Price**

| Minnehaha County, SD | S | September | | | Year to Date | | |
|--|-----------|-----------|----------|-----------|--------------|---------|--|
| | 2012 | 2013 | +/- | 2012 | 2013 | +/- | |
| New Listings | 1 | 4 | + 300.0% | 18 | 24 | + 33.3% | |
| Closed Sales | 3 | 3 | 0.0% | 11 | 12 | + 9.1% | |
| Median Sales Price* | \$119,000 | \$347,000 | + 191.6% | \$119,000 | \$148,950 | + 25.2% | |
| Average Sales Price* | \$103,667 | \$361,000 | + 248.2% | \$125,157 | \$188,151 | + 50.3% | |
| Percent of Original List Price Received* | 92.0% | 98.8% | + 7.3% | 95.6% | 97.6% | + 2.1% | |
| Average Days on Market Until Sale | 104 | 62 | - 40.5% | 64 | 68 | + 7.7% | |
| Inventory of Homes for Sale | 6 | 13 | + 116.7% | | | | |
| Months Supply of Inventory | 3.6 | 6.5 | + 80.6% | | | | |

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 4, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.