

Local Market Update – September 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Worthing

+ 100.0% **+ 300.0%** **+ 6.7%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Lincoln County, SD

September

Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	2	4	+ 100.0%	18	29	+ 61.1%
Closed Sales	1	4	+ 300.0%	10	21	+ 110.0%
Median Sales Price*	\$120,000	\$128,000	+ 6.7%	\$126,250	\$133,000	+ 5.3%
Average Sales Price*	\$120,000	\$128,475	+ 7.1%	\$176,043	\$136,252	- 22.6%
Percent of Original List Price Received*	98.8%	96.2%	- 2.6%	94.9%	95.9%	+ 1.0%
Average Days on Market Until Sale	21	96	+ 356.0%	110	100	- 9.2%
Inventory of Homes for Sale	6	9	+ 50.0%	--	--	--
Months Supply of Inventory	4.6	4.1	- 11.4%	--	--	--

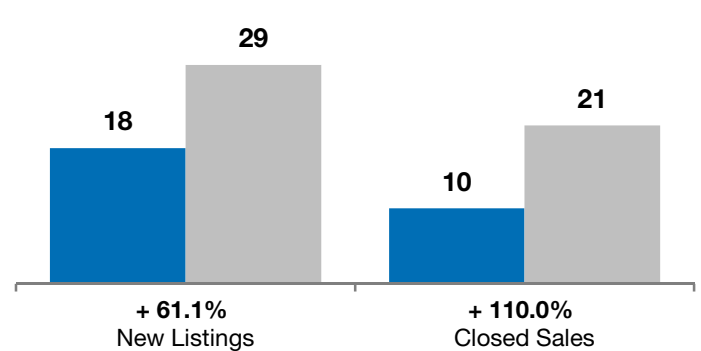
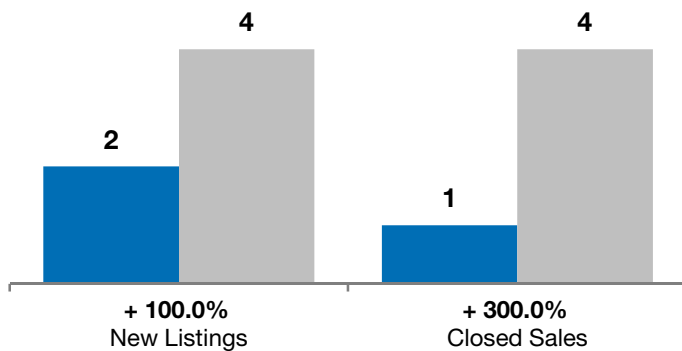
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

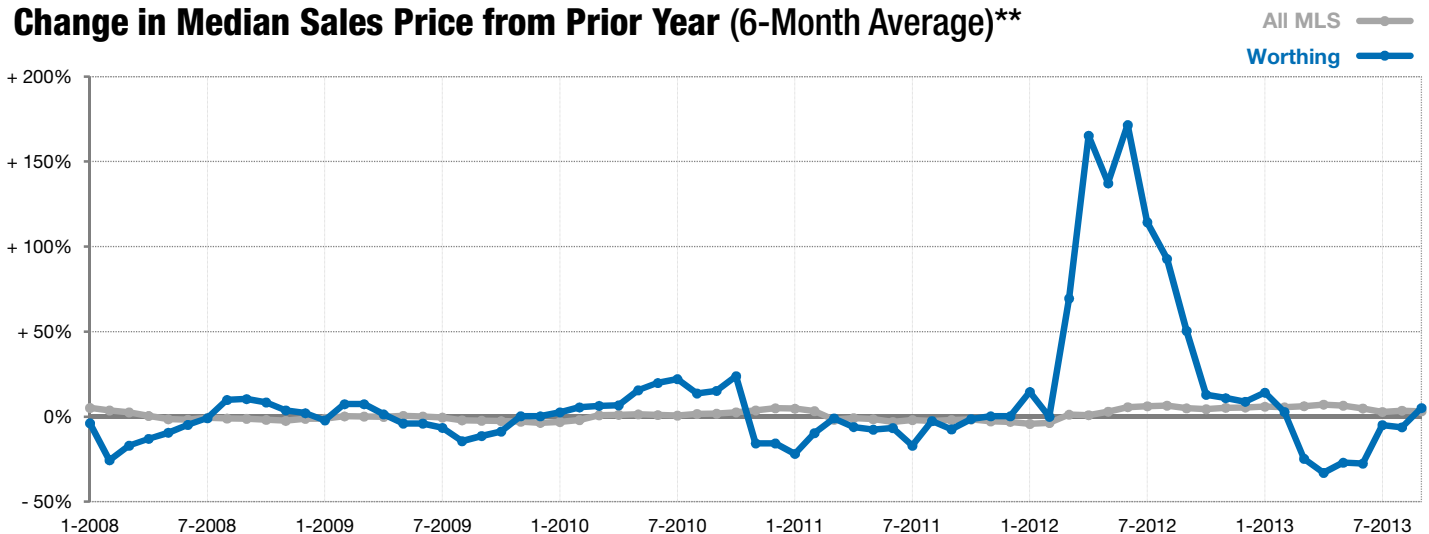
■ 2012 ■ 2013

Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 4, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.