Local Market Update – October 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Dell Rapids

+ 16.7%

- 80.0%

- 42.2%

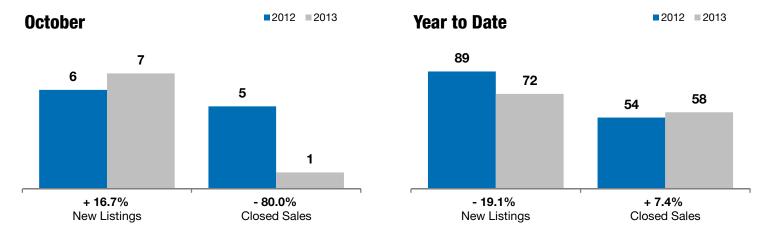
Change in **New Listings**

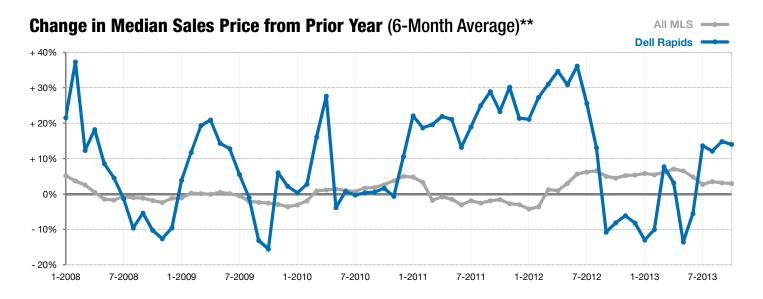
Change in Closed Sales

Change in Median Sales Price

Minnehaha County, SD	'	October			rear to Date		
	2012	2013	+/-	2012	2013	+/-	
New Listings	6	7	+ 16.7%	89	72	- 19.1%	
Closed Sales	5	1	- 80.0%	54	58	+ 7.4%	
Median Sales Price*	\$160,000	\$92,500	- 42.2%	\$139,750	\$148,450	+ 6.2%	
Average Sales Price*	\$147,520	\$92,500	- 37.3%	\$157,489	\$161,897	+ 2.8%	
Percent of Original List Price Received*	95.5%	92.6%	- 3.1%	93.4%	93.6%	+ 0.2%	
Average Days on Market Until Sale	55	75	+ 36.9%	111	114	+ 2.0%	
Inventory of Homes for Sale	43	24	- 44.2%				
Months Supply of Inventory	7.4	4.1	- 44.3%				

^{*} Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.