

Local Market Update – October 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Harrisburg

+ 12.5%

Change in
New Listings

+ 8.3%

Change in
Closed Sales

- 2.6%

Change in
Median Sales Price

Lincoln County, SD

October

Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	16	18	+ 12.5%	222	211	- 5.0%
Closed Sales	12	13	+ 8.3%	118	155	+ 31.4%
Median Sales Price*	\$149,250	\$145,300	- 2.6%	\$156,325	\$167,435	+ 7.1%
Average Sales Price*	\$142,225	\$142,392	+ 0.1%	\$173,655	\$181,175	+ 4.3%
Percent of Original List Price Received*	97.4%	92.7%	- 4.9%	97.1%	97.9%	+ 0.8%
Average Days on Market Until Sale	88	91	+ 3.5%	86	82	- 3.7%
Inventory of Homes for Sale	64	45	- 29.7%	--	--	--
Months Supply of Inventory	5.9	3.1	- 47.2%	--	--	--

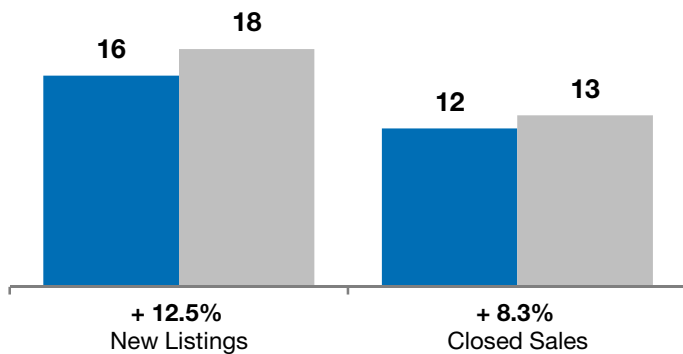
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

October

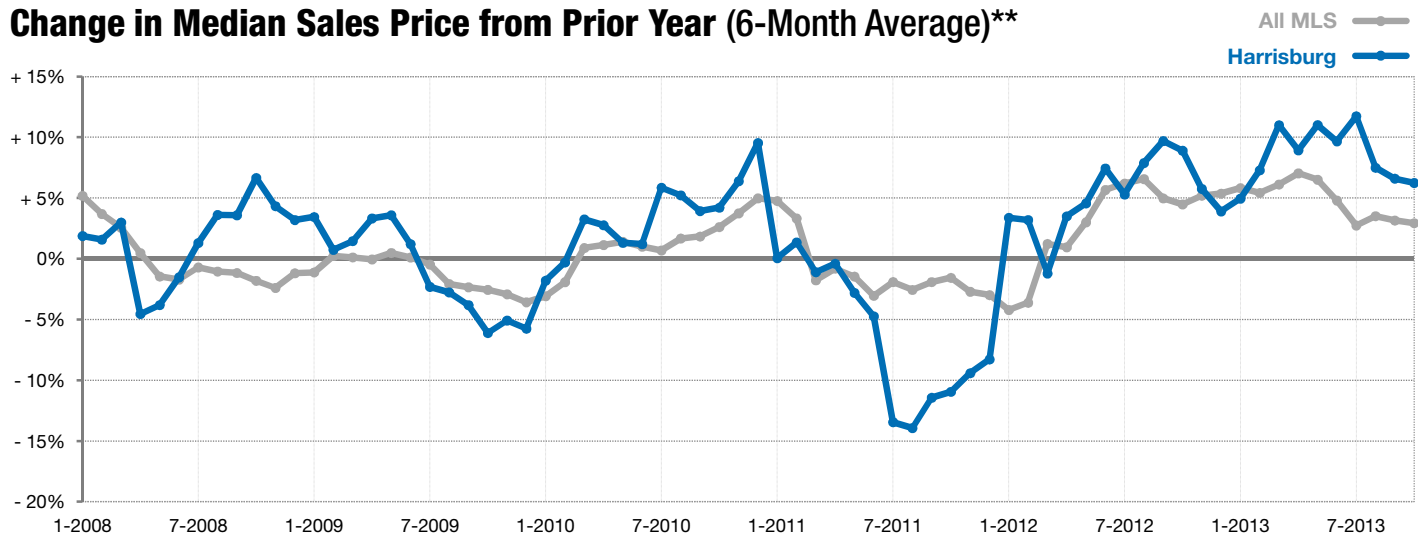
■ 2012 ■ 2013

Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.