

# Local Market Update – October 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Iowa

Multiple Counties, IA

**0.0%**

Change in  
New Listings

**- 50.0%**

Change in  
Closed Sales

**+ 69.8%**

Change in  
Median Sales Price

### October

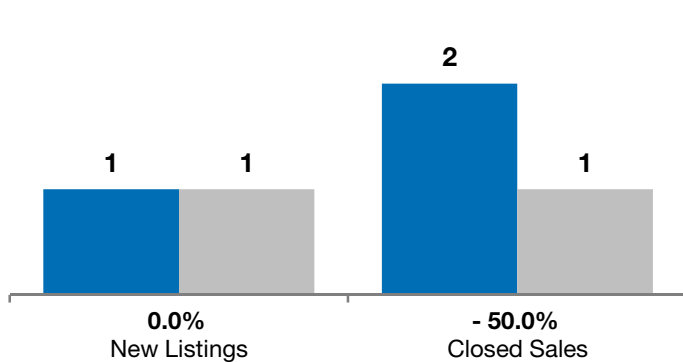
### Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	1	1	0.0%	14	15	+ 7.1%
Closed Sales	2	1	- 50.0%	8	5	- 37.5%
Median Sales Price*	\$132,500	<b>\$225,000</b>	+ 69.8%	\$109,000	<b>\$108,500</b>	- 0.5%
Average Sales Price*	\$132,500	<b>\$225,000</b>	+ 69.8%	\$121,488	<b>\$115,575</b>	- 4.9%
Percent of Original List Price Received*	78.6%	<b>96.8%</b>	+ 23.1%	90.6%	<b>86.7%</b>	- 4.3%
Average Days on Market Until Sale	150	<b>67</b>	- 55.3%	71	<b>140</b>	+ 98.2%
Inventory of Homes for Sale	5	<b>6</b>	+ 20.0%	--	--	--
Months Supply of Inventory	4.0	<b>6.0</b>	+ 50.0%	--	--	--

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

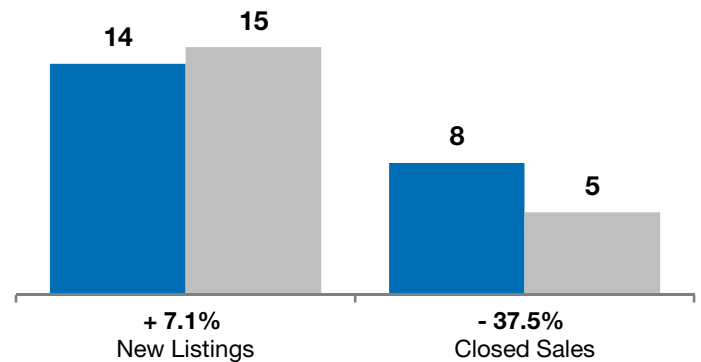
### October

■ 2012 ■ 2013

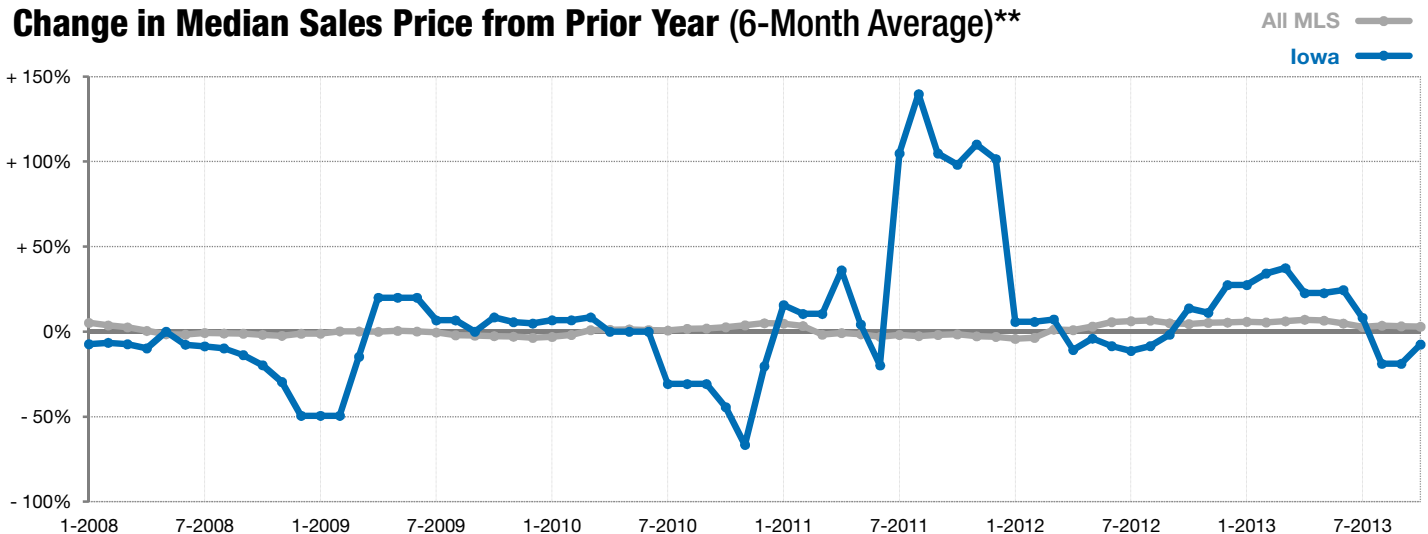


### Year to Date

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.