

Local Market Update – October 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



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- 100.0%

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Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Lincoln County, SD

October

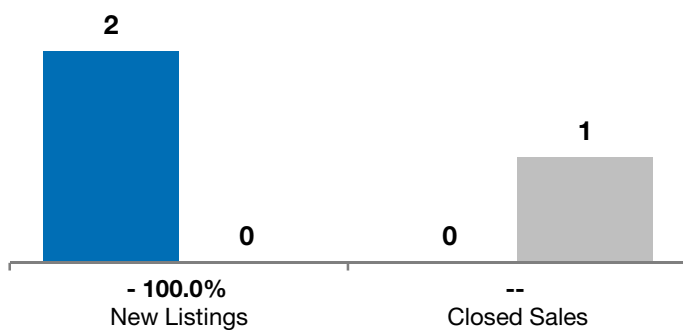
Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	2	0	- 100.0%	20	29	+ 45.0%
Closed Sales	0	1	--	10	22	+ 120.0%
Median Sales Price*	\$0	\$124,900	--	\$126,250	\$132,750	+ 5.1%
Average Sales Price*	\$0	\$124,900	--	\$176,043	\$135,736	- 22.9%
Percent of Original List Price Received*	0.0%	100.0%	--	94.9%	96.1%	+ 1.2%
Average Days on Market Until Sale	0	49	--	110	97	- 11.3%
Inventory of Homes for Sale	8	6	- 25.0%	--	--	--
Months Supply of Inventory	6.0	2.9	- 52.2%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

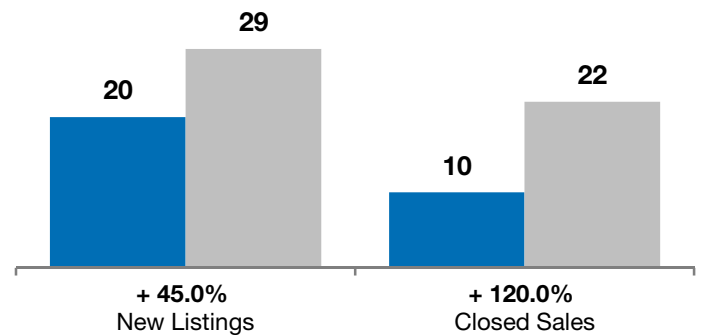
October

■ 2012 ■ 2013

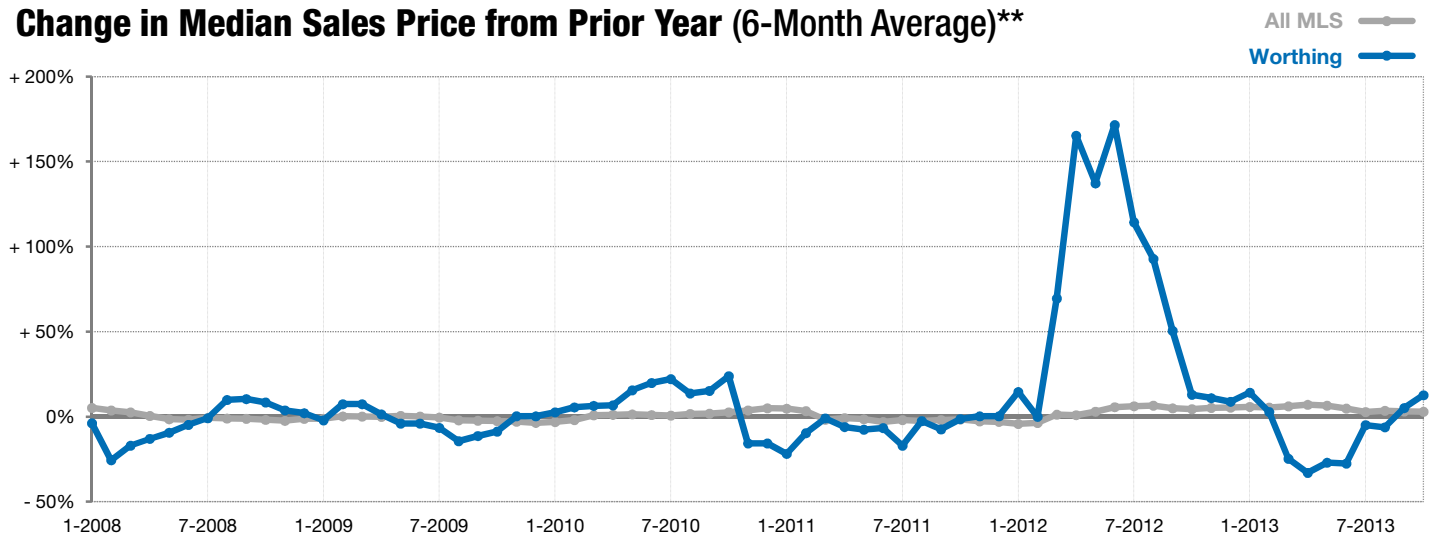


Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 6, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.