

Local Market Update – November 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Baltic

- 100.0%	0.0%	+ 118.2%
Change in New Listings	Change in Closed Sales	Change in Median Sales Price

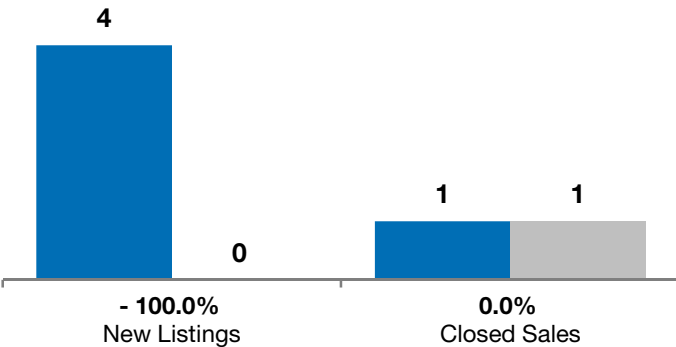
Minnehaha County, SD

	November			Year to Date		
	2012	2013	+ / -	2012	2013	+ / -
New Listings	4	0	- 100.0%	29	32	+ 10.3%
Closed Sales	1	1	0.0%	18	20	+ 11.1%
Median Sales Price*	\$69,900	\$152,500	+ 118.2%	\$128,250	\$143,000	+ 11.5%
Average Sales Price*	\$69,900	\$152,500	+ 118.2%	\$128,789	\$143,893	+ 11.7%
Percent of Original List Price Received*	100.0%	96.8%	- 3.2%	95.0%	96.1%	+ 1.1%
Average Days on Market Until Sale	54	64	+ 18.5%	99	97	- 1.9%
Inventory of Homes for Sale	10	9	- 10.0%	--	--	--
Months Supply of Inventory	4.5	4.0	- 12.0%	--	--	--

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

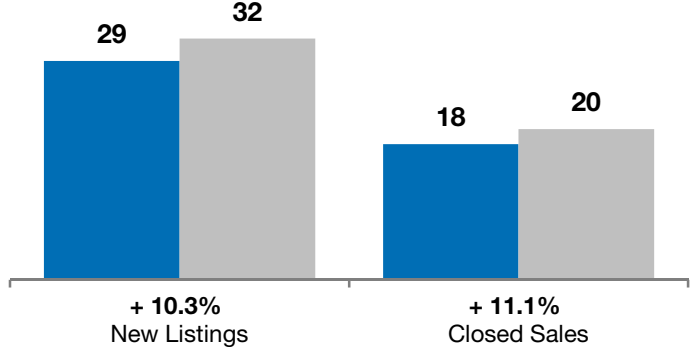
November

■ 2012 ■ 2013



Year to Date

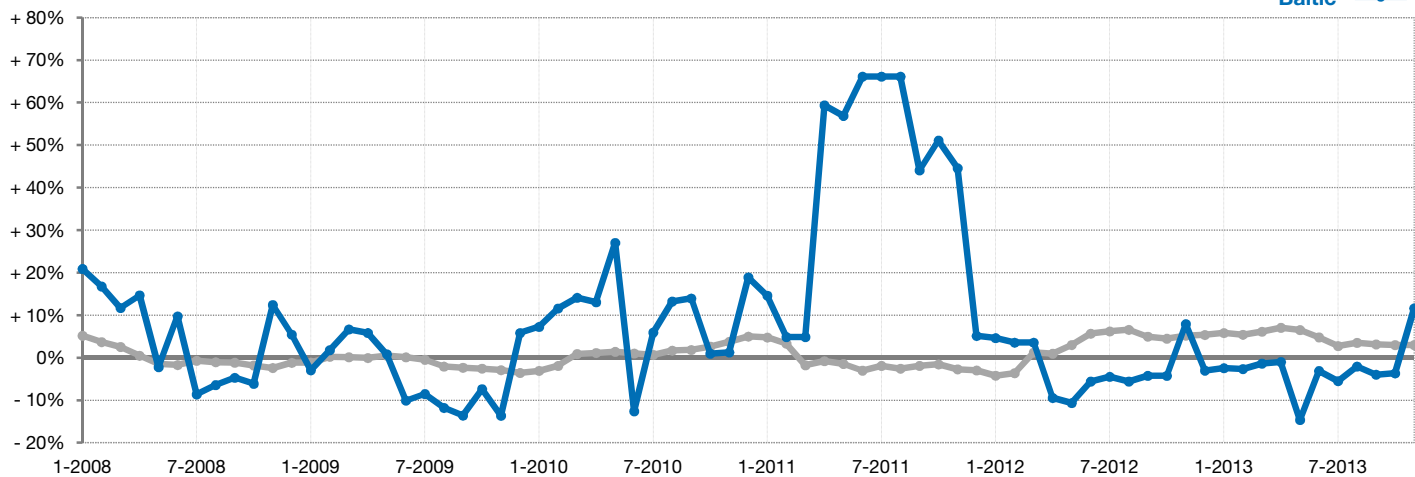
■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —

Baltic —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 5, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.