

Local Market Update – November 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Beresford

- 50.0%

Change in
New Listings

- 66.7%

Change in
Closed Sales

+ 9.5%

Change in
Median Sales Price

Union County, SD

November

Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	2	1	- 50.0%	58	65	+ 12.1%
Closed Sales	3	1	- 66.7%	23	32	+ 39.1%
Median Sales Price*	\$111,900	\$122,500	+ 9.5%	\$115,825	\$119,198	+ 2.9%
Average Sales Price*	\$115,600	\$122,500	+ 6.0%	\$111,648	\$113,079	+ 1.3%
Percent of Original List Price Received*	94.0%	95.0%	+ 1.1%	91.1%	92.0%	+ 1.0%
Average Days on Market Until Sale	65	56	- 13.8%	129	101	- 21.6%
Inventory of Homes for Sale	21	17	- 19.0%	--	--	--
Months Supply of Inventory	7.8	4.9	- 36.7%	--	--	--

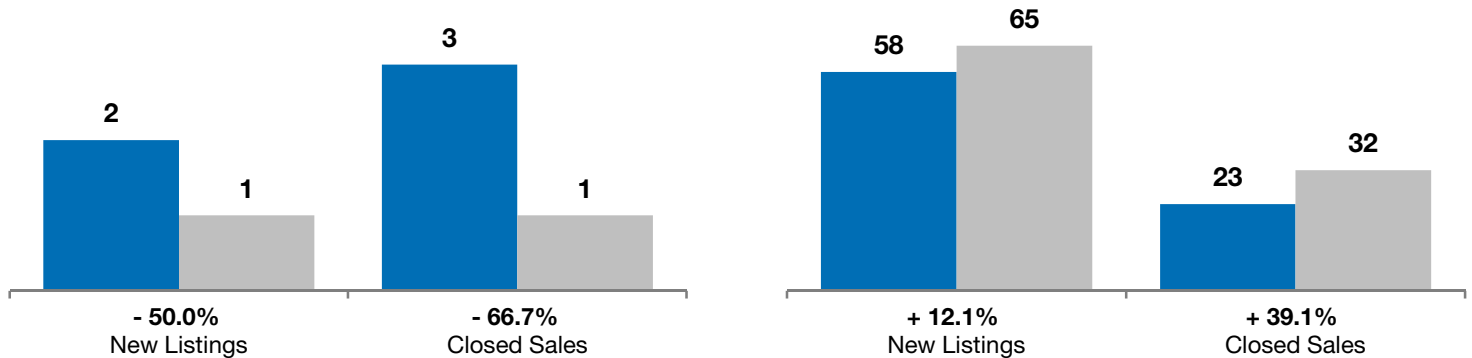
* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

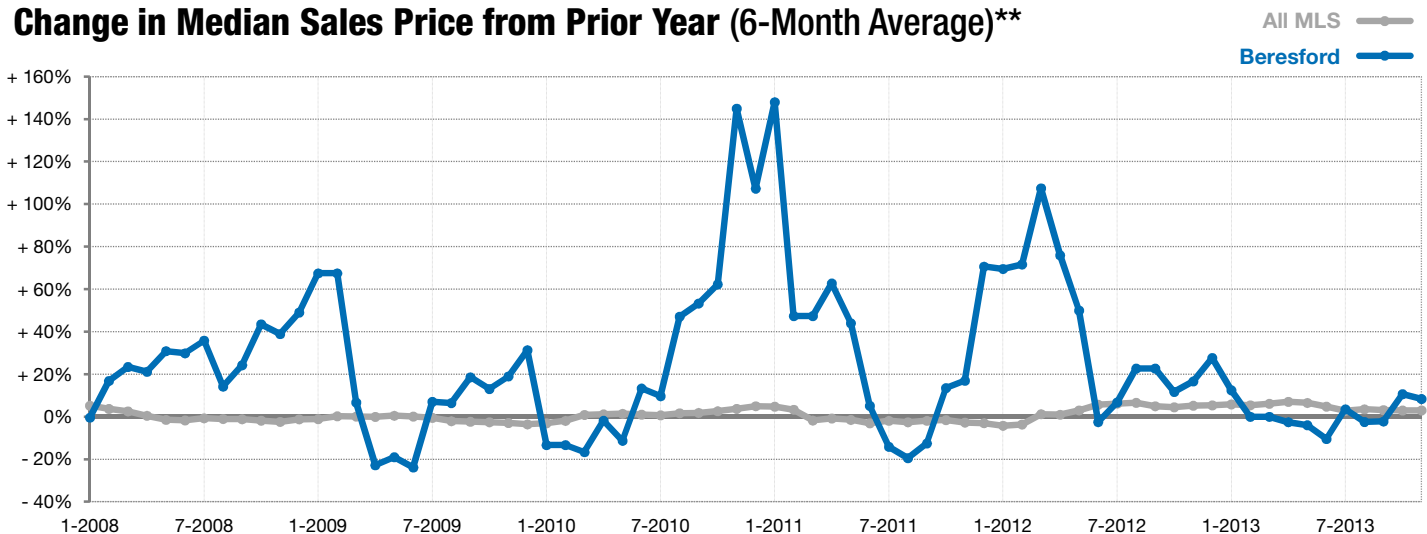
■ 2012 ■ 2013

Year to Date

■ 2012 ■ 2013



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 5, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.