

# Local Market Update – November 2013

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



## Harrisburg

**- 44.4%**

Change in  
New Listings

**+ 62.5%**

Change in  
Closed Sales

**+ 7.6%**

Change in  
Median Sales Price

Lincoln County, SD

### November

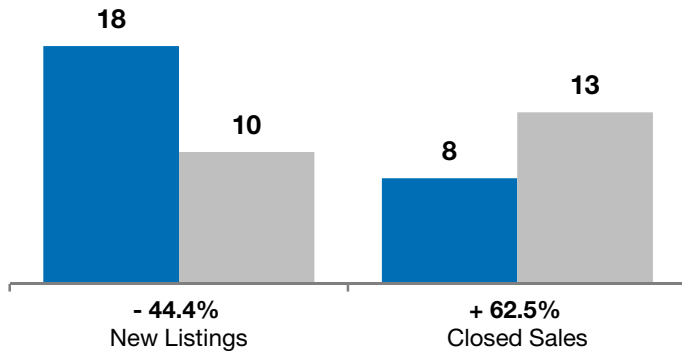
### Year to Date

	2012	2013	+ / -	2012	2013	+ / -
New Listings	18	10	- 44.4%	240	221	- 7.9%
Closed Sales	8	13	+ 62.5%	126	168	+ 33.3%
Median Sales Price*	\$152,950	<b>\$164,500</b>	+ 7.6%	\$156,000	<b>\$167,370</b>	+ 7.3%
Average Sales Price*	\$160,744	<b>\$206,100</b>	+ 28.2%	\$172,835	<b>\$183,116</b>	+ 5.9%
Percent of Original List Price Received*	97.8%	<b>98.2%</b>	+ 0.5%	97.2%	<b>98.0%</b>	+ 0.8%
Average Days on Market Until Sale	72	82	+ 15.1%	85	82	- 2.7%
Inventory of Homes for Sale	67	40	- 40.3%	--	--	--
Months Supply of Inventory	6.0	2.7	- 55.2%	--	--	--

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

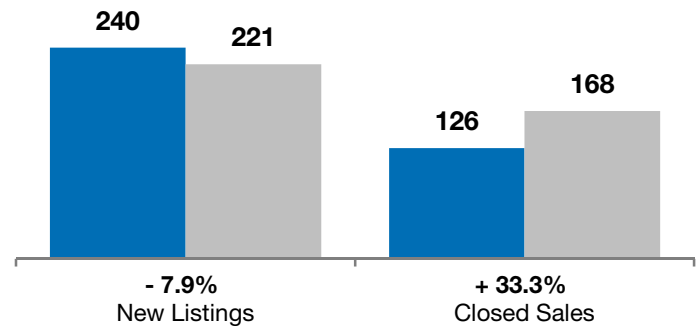
### November

■ 2012 ■ 2013

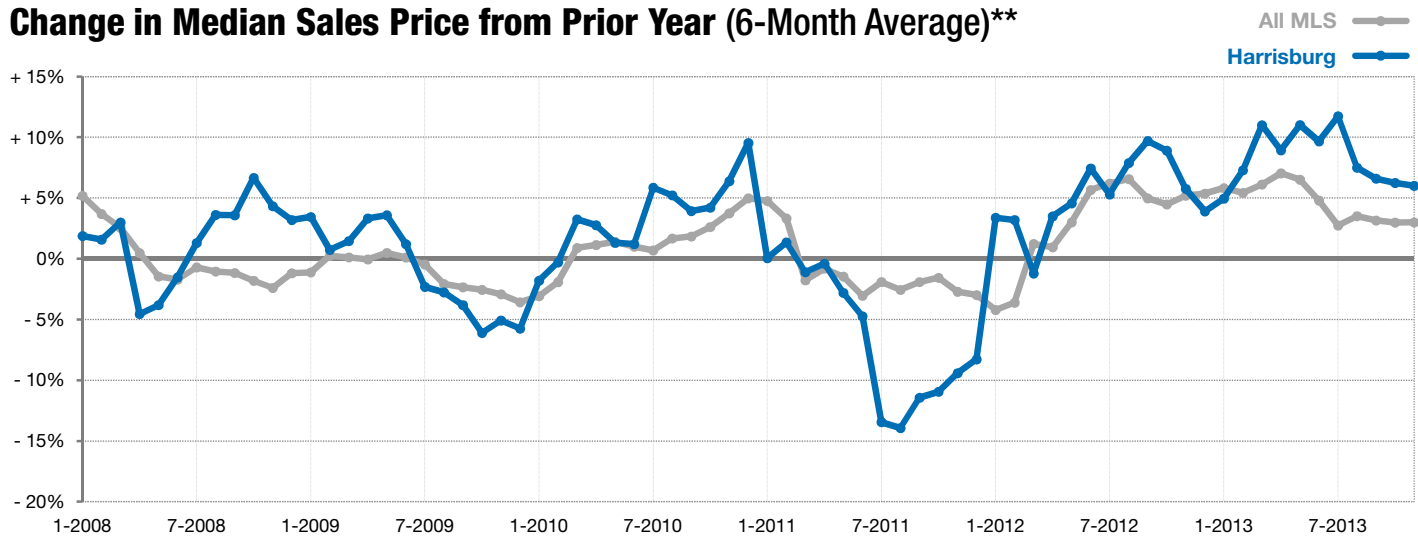


### Year to Date

■ 2012 ■ 2013



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 5, 2013. All data from RASE Multiple Listing Service. | Powered by 10K Research and Marketing.